



Interim Financial Information - ITR September 30, 2018





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Independent Auditors' Review Report of the interim financial information

To the Shareholders, Counselors and Board of Directors of Magazine Luiza S.A.
Franca - SP

Introduction

We have reviewed the accompanying individual and consolidated interim financial information of Magazine Luiza S.A. (the "Company"), included in the quarterly information form - ITR as at September 30, 2018, which comprise the balance sheets as at September 30, 2018 and the respective statements of income and other comprehensive income for the three and nine-months period then ended and the statements of changes in shareholders' equity and cash flows for the nine-months period then ended, including explanatory information.

Management of the Company is responsible for the preparation and fair presentation of these interim financial information in accordance with CPC 21(R1) - Interim Financial Reporting and IAS 34 - Interim Financial Reporting, issued by the International Accounting Standards Board - IASB, as well as the presentation of this information in accordance with the standards issued by the Brazilian Securities and Exchange Commission (CVM) applicable to the preparation of quarterly information (ITR). Our responsibility is to express a conclusion on the interim financial information based on our review.

Scope of the review

We conducted our review in accordance with Brazilian and International Review Standards (NBC TR 2410 - Revisão de Informações Intermediárias Executada pelo Auditor da Entidade and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim information consists of making inquiries, primarily of persons responsible for the financial and accounting matters, and applying analytical procedures and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on auditing standards and, consequently does not enable us to obtain assurance that we would become aware of all significant matters that would have been identified in an audit. Accordingly, we do not express an audit opinion.



Conclusion on the interim financial information

Based on our review, nothing has come to our attention that causes us to believe that the accompanying individual and consolidated interim financial information, included in the above mentioned quarterly information form, have not been prepared, in all material respects, in accordance with CPC 21 (R1) and IAS 34, issued by IASB, applicable to the preparation of Quarterly Reviews - ITR and presented in accordance with the standards issued by the Brazilian Securities and Exchange Commission.

Other matters - Statement of value added

The individual and consolidated interim financial information related to the statement of value added for the nine-month period ended September 30, 2018, prepared under the responsibility of the Company's Management, presented as supplementary information for the purpose of IAS 34, was subject to the same review procedures performed jointly with the review of the quarterly information - ITR of the Company. To prepare our conclusion we evaluated whether these statements are reconciled with the interim financial information and accounting registers, as applicable, and whether the form and contents are in accordance with the criteria defined under Technical Pronouncement CPC 09 - Statement of Value Added. Based on our review, we are not aware of any fact that might lead us to believe that they were not prepared, in all material respects, in accordance with the individual and consolidated interim financial information, taken as a whole.

São Paulo, November 5, 2018

KPMG Auditores Independentes CRC SP014428/O-6 Original report in Portuguese signed by Marcelle Mayume Komukai Accountant CRC 1SP249703/O-5



Magazine Luiza S.A.

Statements of financial position as at September 30, 2018 and December 31, 2017

(In thousands of Brazilian Reais - R\$)

	Notes	Compa	any	Consolid	lated
		09/30/2018	12/31/2017	09/30/2018	12/31/2017
Assets					
Current assets	_				
Cash and cash equivalents	5	374,840	370,926	419,013	412,707
Marketable securities and other	•	253,756	1,259,553	253,756	1,259,553
financial assets	6	•			4.044.000
Trade receivables	7	1,641,858	1,233,983	1,657,171	1,241,290
Inventories	8	2,086,803	1,953,963	2,106,439	1,969,333
Receivables from related	0	450 670	00.005	457 540	00.700
parties Recoverable taxes	9 10	158,670 224.684	99,985	157,548 226,734	96,766
Other assets	10	69,070	198,894 75,754	71,594	200,678
Total current assets		4,809,681			77,290
Total current assets		4,009,001	5,193,058	4,892,255	5,257,617
Non-current assets					
Trade receivables	7	6,429	4,741	6,429	4,741
Recoverable taxes	10	165,492	166,033	165,492	166,033
Deferred income tax and social					
contribution	11	170,545	219,321	176,515	223,100
Escrow deposits	19	345,670	310,899	345,672	310,901
Other assets		32,625	42,464	34,337	44,387
Investments in subsidiaries	12	103,423	78,530	-	-
Investments in jointly-owned					
subsidiaries	13	294,286	311,347	294,286	311,347
Property, plant and equipment	14	661,308	567,085	663,328	569,027
Intangible assets	15	500,983	486,111	556,390	532,360
Total non-current assets		2,280,761	2,186,531	2,242,449	2,161,896

Total assets	7,090,442	7,379,589	7,134,704	7,419,513



Magazine Luiza S.A.

Statements of financial position as at September 30, 2018 and December 31, 2017

(In thousands of Brazilian Reais - R\$)

	Notes	Comp	oany	Consolid	dated
		09/30/2018	12/31/2017	09/30/2018	12/31/2017
Liabilities Current liabilities					
Suppliers	16	2,624,126	2,898,025	2,653,109	2,919,541
Loans and financing	17	252,410	434,294	252,410	434,294
Payroll, vacation pay and related	• •	·	•	,	,
charges		262,358	231,820	268,737	236,584
Taxes payable		81,837	81,196	84,918	84,451
Accounts payable to related					
parties	9	90,240	89,486	90,274	89,521
Deferred income	18	39,447	41,566	39,447	41,566
Dividends payable Other payables		312,811	64,273 261,773	315,169	64,273 265,806
Total current liabilities		3,663,229	4,102,433	3,704,064	4,136,036
Total current habilities		3,003,223	7,102,733	3,704,004	+,130,030
Non-current liabilities					
Loans and financing	17	325,406	437,204	325,406	437,204
Provision for tax, civil and labor	19				
contingencies	-	350,014	297,138	351,729	301,534
Deferred income	18	439,469	468,837	439,469	468,837
Other accounts payable			<u>-</u>	1,712	1,925
Total non-current liabilities		1,114,889	1,203,179	1,118,316	1,209,500
Total liabilities		4,778,118	5,305,612	4,822,380	5,345,536
Net equity	20				
Share capital	20	1,719,886	1,719,886	1,719,886	1,719,886
Capital reserve		47,337	37,094	47,337	37,094
Treasury shares		(67,760)	(13,955)	(67,760)	(13,955)
Legal reserve		39,922	39,922	39,922	39,922
Profit reserve		161,878	288,371	161,878	288,371
Equity valuation adjustment		3,276	2,659	3,276	2,659
Net income		407,785	-	407,785	
Total equity		2,312,324	2,073,977	2,312,324	2,073,977
Total Liabilities and Net Equity		7,090,442	7,379,589	7,134,704	7,419,513
. J.aaomilioo aria riot Equity		-,,,,,,,	1,010,000	.,	7,110,010



Statements of profit or loss For the nine and three-month periods ended September 30, 2018 and 2017

(In thousands of Brazilian Reais - R\$)

· ·	.,	Company Consolidated				Con	npany	Consolidated	
	Notes		Nine-month p	eriods ended			Three-month periods e		
		09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017
Net sales revenue	21	10,843,438	8,243,290	10,979,915	8,362,445	3,623,300	2,814,437	3,670,467	2,856,289
Cost of goods resold and services rendered	22	(7,667,594)	(5,764,195)	(7,738,668)	(5,812,293)	(2,552,151)	(1,955,409)	(2,580,599)	(1,973,522)
Gross profit		3,175,844	2,479,095	3,241,247	2,550,152	1,071,149	859,028	1,089,868	882,767
Operating income (expenses)									
From sales	23	(1,950,586)	(1,500,461)	(1,972,463)	(1,517,096)	(661,186)	(512,894)	(669,217)	(519,261)
General and administrative	23	(387,238)	(355,011)	(414,731)	(378,629)	(135,297)	(124,554)	(144,222)	(132,345)
Loss from allowance for doubtful accounts		(43,088)	(27,208)	(43,088)	(27,291)	(15,489)	(11,470)	(15,489)	(11,524)
Depreciation and amortization	14 e 15	(121,374)	(105,326)	(122,681)	(105,984)	(45,798)	(36,355)	(46,324)	(36,625)
Equity in investments	12 e 13	45,407	64,991	43,097	61,625	10,540	22,597	10,114	20,806
Other operating income, net	23 e 24	34,842	26,100	37,709	29,283	6,869	8,852	7,811	9,936
		(2,422,037)	(1,896,915)	(2,472,157)	(1,938,092)	(840,361)	(653,824)	(857,327)	(669,013)
Operating income before financial income		753,807	582,180	769,090	612,060	230,788	205,204	232,541	213,754
Financial income		111,141	102,117	98,167	73,702	35,992	30,623	34,886	22,618
Financial expenses		(300,685)	(404,554)	(302,162)	(405,914)	(106,065)	(114,840)	(106,547)	(115,167)
Financial income (loss)	25	(189,544)	(302,437)	(203,995)	(332,212)	(70,073)	(84,217)	(71,661)	(92,549)
Operating income before income tax and social contribution		564,263	279,743	565,095	279,848	160,715	120,987	160,880	121,205
Current and deferred income tax and social contribution	11	(156,478)	(56,340)	(157,310)	(56,445)	(41,159)	(28,503)	(41,324)	(28,721)
Net income for the period		407,785	223,403	407,785	223,403	119,556	92,484	119,556	92,484
Attributable to:									
Controlling shareholders		407,785	223,403	407,785	223,403	119,556	92,484	119,556	92,484
Earnings per share									
Basic (R\$ per share)	20	2.157	1.296	2.157	1.296	0.632	0.527	0.632	0.527
Diluted (R\$ per share)	20	2.142	1.286	2.142	1.286	0.627	0.522	0.627	0.522
					•				



Statements of comprehensive income For the nine and three-month periods ended September 30, 2018 and 2017

(In thousands of Brazilian Reais - R\$)

Company and Consolidated							
Nine-month pe		Three-month periods ended					
09/30/2018	09/30/2017	09/30/2018	09/30/2017				
407,785	223,403	119,556	92,484				
• • •	,	` '	2,518				
			(1,133)				
(2,221)	2,007	(355)	1,385				
4,301	-	(1,571)	-				
	-		<u> </u>				
2,838	-	(1,037)	-				
617	2,007	(1,392)	1,385				
408,402	225,410	118,164	93,869				
408,402	225,410	118,164	93,869				
	09/30/2018 407,785 (4,039) 1,818 (2,221) 4,301 (1,463) 2,838 617 408,402	Nine-month periods ended 09/30/2018 09/30/2017 407,785 223,403 (4,039) 3,649 1,818 (1,642) (2,221) 2,007 4,301 - (1,463) - 2,838 - 617 2,007 408,402 225,410	Nine-month periods ended 09/30/2018 09/30/2018 09/30/2018 407,785 223,403 119,556 (4,039) 3,649 (1,642) 291 (2,221) 2,007 (355) 4,301 - (1,571) (1,463) - 534 2,838 - (1,037) 617 2,007 (1,392) 408,402 225,410 118,164				



Statements of changes in equity For the nine-month periods ended September 30, 2018 and 2017

(In thousands of Brazilian Reais - R\$)

						Profit reserves				
	Notes	Share capital	Capital reserve	Treasury shares	Legal reserve	Working capital reinforcemen t reserve	Tax incentive reserves	Accumulated profit or loss	Equity adjustment	Total
Balance as at January 1, 2017		606,505	19,030	(28,729)	20,471	3,107	-	-	1,202	621,586
Stock option plan		-	4,314	-	-	-	-	-	-	4,314
Sale of treasury shares for the payment of the stock option plan Net income for the period		-	7,489	12,290	-	-	-	- 223,403	-	19,779 223,403
Dividends		_	_	_	_	(3,107)		(6,200)		(9,307)
		606,505	30,833	(16,439)	20,471	-	-	217,203	1,202	859,775
Other comprehensive income										
Equity adjustment			-	-	-	-	-	-	2,007	2,007
Balance as at September 30, 2017		606,505	30,833	(16,439)	20,471	-	-	217,203	3,209	861,782
Balance as at December 31, 2017		1,719,886	37,094	(13,955)	39,922	220,072	68,299	-	2,659	2,073,977
Declared dividends	20	-	-	-	-	(50,000)	-	-	-	(50,000)
Stock option plan		-	12,083	-	-	-	-	-	-	12,083
Treasury shares	20	-	-	(67,977)	-	-	-	-	-	(67,977)
Sale of treasury shares for the payment of the stock option plan	20	-	(1,840)	14,172	-	-	-	-	-	12,332
Initial adoption IFRS 9 and 15 in the Company	3.2	-	-	-	-	(24,411)	-	-	-	(24,411)
Initial adoption of IFRS 9 in jointly-owned subsidiaries	3.2/13	-	-	-	-	(52,082)	-	-	-	(52,082)
Net income for the period		_	-	-	-	-	-	407,785	-	407,785
		1,719,886	47,337	(67,760)	39,922	93,579	68,299	407,785	2,659	2,311,707
Other comprehensive income										
Equity adjustment		-	-	-	-	-	-	-	617	617
Balance as at September 30, 2018		1,719,886	47,337	(67,760)	39,922	93,579	68,299	407,785	3,276	2,312,324



Statements of cash flows For the nine-month periods ended September 30, 2018 and 2017

(In thousands of Brazilian Reais - R\$)

	Notes	Company		Consolid	ated
	Hotes	09/30/2018	09/30/2017	09/30/2018	09/30/2017
Cash flows from operating activities					
Net income for the period Adjustments to reconcile net income for the period to cash generated by (applied to) operating activities:		407,785	223,403	407,785	223,403
Income tax and social contribution recognized in net income	11	156,478	56,340	157,310	56,445
Depreciation and amortization	14 e 15	121,374	105,326	122,681	105,984
Accrued interest over loans and financing	17	40,078	149,122	40,078	149,138
Gain (loss) on securities		(15,236)	(31,518)	(15,236)	(31,518)
Equity in investments	12 e 13	(45,407)	(64,991)	(43,097)	(61,625)
Changes in provision for loss in assets		114,525	87,766	114,611	87,662
Provision for tax, civil and labor contingencies	19	62,902	31,382	60,465	28,017
Gain (loss) on sale of property and equipment	24	424	(3,005)	424	(3,005)
Appropriation of deferred income	24	(31,486)	(32,117)	(31,486)	(32,117)
Stock option plan expenses		12,083	4,314	12,083	4,314
Adjusted net income for the period		823,520	526,022	825,618	526,698
(Increase) decrease in operating assets: Trade receivables		(499,020)	(117,548)	(506,663)	(117,145)
Securities and other financial assets		1,019,655	(206,576)	1,019,655	(206,576)
Inventories		(185,358)	(2,501)	(189,710)	(1,126)
Accounts receivable from related parties		(72,346)	(4,066)	(72,660)	(3,969)
Recoverable taxes		(25,249)	82,853	(25,514)	82,633
Other assets		(17,729)	(54,165)	(18,494)	(54,926)
Variation in operating assets		219,953	(302,003)	206,614	(301,109)
Increase (decrease) in operating liabilities: Suppliers		(273,899)	(243,174)	(266,499)	(244,837)
Payroll, vacation pay and related charges		30,538	42,049	32,134	43,093
Taxes payable		(18,689)	(3,763)	(19,017)	(4,340)
Accounts payable to related parties		` 75 4	(1,633)	` 7 53	(1,630)
Other accounts payable		32,997	40,288	30,842	41,065
Variation in operating liabilities		(228,299)	(166,233)	(221,787)	(166,649)
Income tax and social contribution paid		(77,259)	(16,375)	(80,158)	(18,057)
Dividends received		17,506	42,702	15,723	41,255
Net cash provided by operating activities		755,421	84,113	746,010	82,138
Cash flows from investment activities Acquisition of property and equipment	4.4	(171 272)	(68,654)	(171 616)	(60.904)
Acquisition of property and equipment Acquisition of intangible assets	14 15	(171,272) (60,140)	(54,333)	(171,616) (62,625)	(69,804) (55,729)
Receivable from sale of property and equipment	15	(00,140)	3,152	(02,023)	3,152
Advance for future capital increase	12	(14,583)	(5,130)	_	3,132
Investments in subsidiary	12	(3,212)	(1,000)	(3,163)	(996)
Net cash applied to investment activities		(249,207)	(125,965)	(237,404)	(123,377)
Cash flows from financing activities	47		F00 047		F00 047
Loans and financing raised	17	(004.04.4)	502,617	(204.044)	502,617
Payment of loans and financing Payment of interest over loans and financing	17	(284,914)	(707,029)	(284,914)	(707,140)
•	17	(47,468)	(172,882)	(47,468)	(172,891)
Payment of dividends Acquisition of treasury shares		(114,273)	(21,641)	(114,273)	(21,641)
		(55,645)	19,778	(55,645)	19,778
Net cash applied to financing activities		(502,300)	(379,157)	(502,300)	(379,277)
Increase (decrease) in cash and cash equivalents		3,914	(421,009)	6,306	(420,516)
Cash and cash equivalents at the beginning of the period		370,926	562,728	412,707	599,141
Cash and cash equivalents at the end of the period		374,840	141,719	419,013	178,625
Increase (decrease) in cash and cash equivalents		3,914	(421,009)	6,306	(420,516)



Statements of value added For the nine-month periods ended September 30, 2018 and 2017

(In thousands of Brazilian Reais - R\$)

	Comp	any	Consolidated			
	09/30/2018	09/30/2017	09/30/2018	09/30/2017		
Revenue						
Goods and products sold and services rendered	12,565,740	9,444,267	12,722,182	9,575,720		
Allowance for doubtful accounts, net of reversals	(43,088)	(27,208)	(43,088)	(27,291)		
Other operating income	42,143	15,762	44,985	18,946		
	12,564,795	9,432,821	12,724,079	9,567,375		
Inputs acquired from third parties						
Cost of goods resold and of services rendered	(8,342,996)	(6,236,821)	(8,414,325)	(6,285,233)		
Materials, electricity, outsourced services and other	(1,051,300)	(754,702)	(1,082,598)	(780,111)		
Impairment of assets	(54,976)	(52,554)	(55,062)	(52,367)		
·	(9,449,272)	(7,044,077)	(9,551,985)	(7,117,711)		
	, , , ,	(, , , ,		(, , , ,		
Gross value added	3,115,523	2,388,744	3,172,094	2,449,664		
	-, -,-	,,	, ,	, -,		
Depreciation and amortization	(121,374)	(105,326)	(122,681)	(105,984)		
1	(/- /	(,,	, , , , , ,	(, ,		
Net value added produced by the entity	2,994,149	2,283,418	3,049,413	2,343,680		
,	, ,	_,,	-,,	_,,		
Value added received in transfer						
Equity in investments	45,407	64,991	43,097	61,625		
Financial income	111,141	102,117	98,167	73,702		
	·	·	•	,		
Total value added for distribution	3,150,697	2,450,526	3,190,677	2,479,007		
Distribution of value added						
Personnel and charges:						
Direct remuneration	688,761	566,264	700,904	576,261		
Benefits	167,360	125,801	169,407	127,579		
Government Severance Indemnity Fund for						
Employees (FGTS)	63,107	53,723	64,132	54,564		
	919,228	745,788	934,443	758,404		
Taxes, fees and contributions:						
Federal	323,549	205,254	330,081	209,758		
State	893,369	598,506	908,015	606,675		
Municipal	38,797	31,799	40,322	33,226		
	1,255,715	835,559	1,278,418	849,659		
Third party capital remuneration:						
Interest	254,642	377,149	255,622	378,329		
Rent	272,392	246,066	273,004	246,561		
Other	40,935	22,561	41,405	22,651		
	567,969	645,776	570,031	647,541		
Own capital remuneration						
Retained earnings	407,785	223,403	407,785	223,403		
	3,150,697	2,450,526	3,190,677	2,479,007		



Notes to the interim financial information

1. General information

Magazine Luiza S.A. ("Company") is a publicly traded corporation listed under the special segment called "Novo Mercado da B3 S.A. – Brasil, Bolsa, Balcão" under the code "MGLU3" and is primarily engaged in the retail sale of consumer goods, mainly home appliances, electronics and furniture, through physical and virtual stores or through e-commerce. Through its jointly-owned subsidiaries (Note 13) it offers loans, financing and insurance operations to its clients. Its headquarters is in the city of Franca, state of São Paulo, Brazil and its parent and holding company is LTD Administração e Participação S.A.

Magazine Luiza S.A. and its subsidiaries are hereinafter referred to as "Company" for purposes of this report, unless otherwise stated.

As at September 30, 2018 the Company owned 913 stores (858 stores as at December 31, 2017) and 12 distribution centers (10 distribution centers as at December 31, 2017) located in the South, Southeast, Mid-west and Northern regions of Brazil and works with the e-commerce sites www.magazineluiza.com.br and www.epocacosmeticos.com.br.

These interim financial statements were approved by the Board of Directors on October 30, 2018.

2. Presentation and preparation of the interim financial statements

2.1. Accounting policies

The interim financial statements are presented in thousands of Brazilian Reais ("R\$"), which is the functional and presentation currency of the Company.

The individual and consolidated interim financial information is prepared in accordance with technical pronouncement CPC 21 (R1) (interim financial reporting) and with the international standard IAS 34, and presented in accordance with the standards issued by the Brazilian Securities and Exchange Commission (CVM).

With exception to the initial adoption of IFRS 9 (CPC 48) and IFRS 15 (CPC 47), which came into effect as of January 1, 2018, as described under Note 3, the practices, policies and main accounting judgments adopted in the preparation of the individual and consolidated interim financial information are consistent with those adopted and disclosed under Notes 3, 4, 6, 8, 9, 12, 14, 15, 16, 20, 22, 23, 26, 28 and 29 of the financial statements for the year ended December 31, 2017, which were disclosed on February 22, 2018 and should be read jointly.

The Statement of Value Added ("DVA") aims at evidencing the wealth created by the Company and its Subsidiaries and its distribution during a determined period and is presented in accordance with the standards issued by the Brazilian Securities and Exchange Commission (CVM), once it is a statement that is not foreseen or mandatory under the International Financial Reporting Standards (IFRS).

Management adopts the accounting policy that presents interest paid as financing activities and dividends received as operating activities in the statements of cash flows.



3. New standards, amendments and interpretations

3.1 New standards

CPC 06(R2)/IFRS 16, "Leases", issued in January 2016. This standard has as its objective to unify the lease accounting model, requiring the lessees to recognize as asset or liability all lease contracts, unless these contracts have a lease term of less than twelve months or immaterial value. The standard is effective in Brazil as of January 1, 2019. The Company is evaluating the impact from the application of this standard.

Early adoption of standards, despite being encouraged by the International Accounting Standards Board (IASB), is not permitted in Brazil by the Accounting Pronouncements Committee (CPC).

3.2 Initial adoption of CPC 48/ IFRS 9 – Financial Instruments and CPC 47/ IFRS 15 – Revenue from Contracts with Customers

The Company initially adopted CPC 48/ IFRS 9 – Financial Instruments and CPC 47/IFRS 15 – Revenue from Contracts with Customers as of January 1, 2018.



The tables below demonstrate the equity effects on initial adoption:

		Company					Consolidated				
	Notes	Prior balance	Initial ad		Balance after initial adoption	Prior balance	Initial ad adjust		Balance after initial adoption		
		01/01/2018	IFRS9	IFRS15	01/01/2018	01/01/2018	IFRS9	IFRS15	01/01/2018		
Assets											
Current assets											
Trade receivables	3.2 -b)	1,233,983	(34,209)	-	1,199,774	1,241,290	(34,209)	-	1,207,081		
Inventories	3.2- a)	1,953,963	-	2,458	1,956,421	1,969,333	-	2,458	1,971,791		
Accounts receivable from related		00.005	(2.040)		07.075	00.700	(0.040)		04.756		
parties Other assets		99,985 1,905,127	(2,010)	-	97,975 1,905,127	96,766 1,950,228	(2,010)	-	94,756 1,950,228		
Total current assets		5,193,058	(36,219)	2,458	5,159,297	5,257,617	(36,219)	2,458			
Non-current assets		5,195,056	(30,219)	2,430	5,159,297	5,257,617	(30,219)	2,430	5,223,856		
Deferred income tax and social	11										
contribution		219,321	12,315	261	231,897	223,100	12,315	261	235,676		
Investments in jointly-owned	3.2-b)/13	044.047	(50,000)		250 205	044 047	(50,000)		250 205		
subsidiaries Other assets		311,347	(52,082)	-	259,265	311,347	(52,082)	-	259,265		
		1,655,863	-	<u>-</u>	1,655,863	1,627,449	-	-	1,627,449		
Total non-current assets		2,186,531	(39,767)	261	2,147,025	2,161,896	(39,767)	261	2,122,390		
Total assets		7,379,589	(75,986)	2,719	7,306,322	7,419,513	(75,986)	2,719	7,346,246		
Liabilities											
Current liabilities											
Other liabilities		3,840,660	-	-	3,840,660	3,606,038	_	-	3,606,038		
Other accounts payable	3.2 -a)	261,773	-	3,226	264,999	529,998	_	3,226	533,224		
Total current liabilities		4,102,433	_	3,226	4,105,659	4,136,036		3,226	4,139,262		
Non-current liabilities		.,,		0,220	,,,,,,,,,	.,,		0,220	-, ,		
Total non-current liabilities		1,203,179	_	_	1,203,179	1,209,500	_	_	1,209,500		
Total liabilities	_	5,305,612		3,226	5,308,838	5,345,536		3,226	5,348,762		
Net equity		2,073,977	(75,986)	(507)	1,997,484	2,073,977	(75,986)	(507)	1,997,484		
Total liabilities and net equity		7,379,589	(75,986)	2,719	7,306,322	7,419,513	(75,986)	2,719	7,346,246		
rotal liabilities and fiel equity		1,519,509	(75,866)	2,7 19	1,300,322	1,419,013	(15,900)	2,719	7,340,240		



a) CPC 47 / IFRS 15 Revenue from contracts with customers

CPC 47 / IFRS 15 establishes a comprehensive structure for determining whether, when and for which value revenue is recognized. Revenue is recognized when a customer obtains the control of the goods or services. Determining the moment of transfer of the control – at a specific moment in time or throughout time – requires judgment.

This substitutes CPC 30 / IAS 18 Revenue and related interpretations. The Company adopted CPC 47 / IFRS 15 using the cumulative effect method (without practical expedients), with the effect of initial adoption of the standard being recognized on the date of initial application (i.e. January 1, 2018). Consequently, the information presented for 2017 was not restated and, in this manner, it was presented as previously reported in accordance with CPC 30 / IAS 18 and related interpretations.

The effect of initial application of this standard is attributed mainly to:

- Estimate of variable compensation related to the return of goods.

	01/01/2018
Net revenue from sales	(3,226)
Cost of goods resold	2,458
Income tax (IR)/Social contribution (CS)	261
Effect of initial adoption	(507)

The Company assessed the impacts of the customer retention program, return of services, services offered freely and did not identify material amounts for adjustment upon initial adoption

b) CPC 48 / IFRS 9 Financial instruments

i) Classification and measurement of financial assets

CPC 48 / IFRS 9 retains to a great extent the requirements of CPC 38 / IAS 39 for the classification and measurement of financial liabilities. Nevertheless, it eliminates the categories of CPC 38 / IAS 39 for financial assets held-to-maturity, loans and receivables and available-for-sale. The adoption of CPC 48 / IFRS 9 did not have a significant effect to the accounting policies of the Company related to financial liabilities and derivative financial instruments (for derivatives not used as hedge instruments).

According to CPC 48 / IFRS 9, upon initial recognition, a financial asset is classified as measured: at amortized cost; at fair value through other comprehensive income (FVTOCI); or at fair value through profit or loss (FVTPL). The classification of financial assets in accordance with CPC 48 / IFRS 9 is generally based on the business model in which a financial asset is managed and on its contractual cash flow characteristics.

A financial asset is measured at amortized cost when it complies with both of the following conditions and is not designated as measured at FVTPL:

- it is held within a business model whose objective is to maintain financial assets to receive contractual cash flows: and
- the contractual terms of the financial asset give rise on specific dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.



A debt instrument is measured at FVTOCI if it fulfills both of the following conditions and is not designated as measured at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity instrument the choice is made investment by investment. When held-for-negotiation it shall be measured as FVTPL, or, the Company may opt irrevocably to present subsequent alterations to the fair value of the investment in other comprehensive income (OCI).

All financial assets not classified as measured at amortized cost or FVTOCI, as described above, are classified as FVTPL. On initial recognition, the Company may designate in an irrevocable manner a financial asset that meets the requirements to be measured at amortized cost or as FVTOCI as FVTPL if this eliminates or reduces significantly an accounting mismatch that would otherwise arise (fair value option available under CPC 48 / IFRS 9).

A financial asset (unless for trade receivables without a significant component of financing that is initially measured at the transaction price) is initially measured at fair value plus, for an item not measured at FVTPL, transaction costs directly attributable to its acquisition.

The following accounting policies are applicable to subsequent measurement of financial assets:

- Financial assets measured at FVTPL (see Note 27). These assets are subsequently measured at fair value through profit or loss (FVTPL). The net result, including interest, is recognized under profit or loss.
- Financial assets at amortized cost. These assets are measured subsequently at amortized cost using the effective interest method. The amortized cost is reduced by impairment loss. Interest gain, possible exchange gains or losses and impairment are recognized under profit or loss. Any gain or loss in derecognition is recognized under profit or loss.
- Financial assets measured at FVTOCI (see Note 27): These assets are measured subsequently at fair value through other comprehensive income (FVTOCI). In derecognition, the accumulated result in OCI is reclassified to profit or loss.

The table below and the notes to the interim financial statements explain the original measurement categories of CPC 38 / IAS 39 and the new measurement categories of CPC 48 / IFRS 9 for each class of financial assets of the Company as at January 1, 2018.



Categories of financial instruments	Original classification according to CPC 38 / IAS 39	New classification according to CPC 48/IFRS 9	Original book value according to CPC 38/IAS 39	New book value according to CPC 48/IFRS 9		
Cash and banks	Loans and receivables	Amortized cost	91,928	91,928		
Escrow deposits	Loans and receivables	Amortized cost	310,901	310,901		
Trade receivables - Credit and debit cards	Loans and receivables	FVTOCI	837,201	817,717		
Trade receivables – Other receivables from clients and commercial agreements	Loans and receivables			Amortized cost	408,830	394,105
Accounts receivable from related parties	Loans and receivables	Amortized cost	54,428	54,428		
Accounts receivable from related parties – Credit card	Loans and receivables	FVTPL	42,338	40,328		
Held-for-negotiation – Cash equivalents a	At fair value through profit or loss	Amortized cost	320,779	320,779		
Held-for-negotiation – Securities - Exclusive Funds	At fair value through profit or loss	Amortized cost	10,995	10,995		
Held-for-negotiation – Securities - Exclusive Funds	At fair value through profit or loss	FVTPL	1,247,180	1,247,180		
Derivative instrument assets	At fair value through profit or loss	FVTPL	1,378	1,378		
	•		3,325,958	3,289,739		

ii) Impairment of financial assets

CPC 48 / IFRS 9 substitutes the model of "incurred losses" of CPC 38 / IAS 39 for a model of expected credit losses. The new impairment model applies to financial assets measured at amortized cost and to those measured at FVTOCI. According to CPC 48 / IFRS 9, credit losses are recognized earlier than with CPC 38 / IAS 39. Financial assets at amortized cost consist of trade receivables and cash and cash equivalents. According to CPC 48 / IFRS 9, the provision for loss are measured under one of the following bases: - the 12-month expected credit losses: expected credit losses that result from those default events on the financial instrument that are possible within 12 months after the reporting date; and – full lifetime expected credit losses: expected credit losses that result from all possible default events over the life of the financial instrument

The Company opted for measuring provision for loss with trade receivables and other receivables and contractual assets in an amount equal to the full lifetime expected credit loss. When determining whether the credit risk of a financial asset increased significantly since initial recognition and estimating expected credit losses, the Company considers reasonable and supportable information which is relevant and available without involving undue cost or effort. This includes information and quantitative and qualitative analyses and considers "forward looking" information. The Company considers a financial asset and in default when: it is highly unlikely that the credit will fully pay its credit obligations, without resorting to actions such as execution of the guarantee (if existing); or – the financial assets is past due for over 180 days.

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Measurement of expected credit losses

Expected credit losses are weighted average of credit losses with the respective risks of a default occurring as the weightings. Credit losses are measured at present value based on all cash insufficiencies (i.e. the difference between cash flows due to the Company according to a contract and the cash flows that the Company expects to receive).

Credit impaired financial assets

At each reporting date, the Company evaluates whether the financial assets registered at amortized cost and those measured at FVTOCI are credit impaired. A financial asset is "credit impaired" when one or more events that have occurred and have a significant impact on the expected future cash flows of the financial asset.

Presentation of impairment

Provision for loss of financial assets measured at amortized cost are deducted from the gross carrying value of the assets. For financial assets measures at FVTOCI, a provision for loss is recognized under OCI.

Impairment losses related to trade receivables and other receivables are presented separately in the statements of income and OCI.

Impact of the new impairment model

For assets under the scope of the CPC 48 / IFRS 9 impairment model, impairment losses should increase and become more volatile.

Trade receivables and contract assets

The Company considers the model and some of the assumptions used in the calculation of these expected credit losses as the main sources of uncertainty in the estimate. Expected credit losses were calculated based on experience of actual credit loss in the last seven years.

Positions within each group were segmented based on common characteristics of credit risks, such as: level of credit risk and default status. Actual credit loss experience was adjusted by scale factors to reflect differences between the economic conditions during the period in which the historic macro-economic data was collected, and the present conditions and the vision of the Company in relation to economic conditions during the expected lives of the receivables.

01/01/2018

Presented below is the total effect of CPC 48/IFRS 9 – Financial instruments:

Trade receivables – Credit card - FVTOCI	(19,483)
Trade receivables – Allowance Doubtful accounts - Impairment	(14,726)
Accounts receivable related parties – Credit card - FVTPL	(2,010)
Investments in jointly-owned subsidiaries - Impairment	(52,082)
Income tax (IR) / Social contribution (CS)	12,315
Effect of initial adoption	(75,986)



4. Notes included in the financial statements as at December 31, 2017 and not presented in these interim financial statements

The interim information is presented in accordance with technical pronouncements CPC 21 (R1) and IAS 34 - Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) observing the provisions contained under Official-Circular/CVM/SNC/SEP 003/2011 of April 28, 2011. The preparation of the interim financial information involves judgment by the Company's management in relation to the relevance and alterations that should be disclosed in the Notes to the interim financial statements. In this manner, the interim statements include selected notes and do not contemplate all of the notes presented in the financial statements for the year ended December 31, 2017. As permitted by Official Circular 03/2011, issued by the Brazilian Securities and Exchange Commission (CVM), the following notes and their references to the financial statements for the year ended December 31, 2017 are not presented:

- Summary of significant accounting policies and practices (Note 3)
- Significant accounting judgments and sources of uncertainties about estimates (Note 4)
- Leasing commitments (Note 29);

5. Cash and cash equivalents

		Com	pany	Consolidated		
	Rates	09/30/2018	12/31/2017	09/30/2018	12/31/2017	
Cash Banks		59,752 36,617	38,614 51.946	59,762 37,319	38,621 53,307	
Bank deposit certificates	From 70% to 101% CDI	278,270	280,173	285,676	293,150	
Non-exclusive investment funds	From 92.5% to 98.4% CDI	201	193	36,256	27,629	
Total cash and cash equivalents		374,840	370,926	419,013	412,707	



6. Securities and other financial assets

		Company and	Consolidated
Financial assets	Rates	09/30/2018	12/31/2017
Securities			
Non-exclusive investment fund	97% CDI	11,484	10,995
Exclusive investment fund: Federal Government Securities and repo	(a)		
operations		242,272	1,242,828
Time deposits and other securities		-	4,352
	Note 9.a	242,272	1,247,180
Total securities Other financial assets measured at fair value through profit or loss		253,756	1,258,175
Swap receivable – Fair value hedge (Note 27)		-	1,378
Total securities and other financial assets		253,756	1,259,553

Refers to exclusive fixed income investment funds. As at September 30, 2018 and December 31, 2017, the portfolio was distributed into the types of investment described in the table above, which are linked to financial operations and securities, indexed to the monthly variation of the Interbank Deposit Certificate (CDI) rate, to return the average profitability of 103% of the CDI to the Company.

7. Trade receivables

	Comp	pany	Consolidated		
	09/30/2018	12/31/2017	09/30/2018	12/31/2017	
Trade receivables:					
Credit cards (a)	1,109,788	818,154	1,120,202	820,267	
Debit cards (a)	15,129	16,934	15,129	16,934	
Own credit plan (b)	194,824	164,725	194,944	165,373	
Other receivables (c)	138,766	63,517	139,866	63,517	
Total trade receivables	1,458,507	1,063,330	1,470,141	1,066,091	
Commercial agreements (d)	287,271	252,146	290,950	256,697	
Allowance for doubtful accounts	(64,789)	(42,672)	(64,789)	(42,672)	
Adjustment to present value	(32,702)	(34,080)	(32,702)	(34,085)	
Total receivables	1,648,287	1,238,724	1,663,600	1,246,031	
Current	1,641,858	1,233,983	1,657,171	1,241,290	
Non-current	6,429	4,741	6,429	4,741	

The average term to receive trade receivables is of 27 days (20 days as at December 31, 2017), Company and Consolidated.

- (a) Receivables from sales made through credit and debit cards, which the Company receives from credit card operators in amounts, terms and quantity of installments defined at the moment the product is sold. As at September 30, 2018 the Company had credits assigned to financial institutions amounting to R\$ 1,519,558 (R\$ 1,506,129 as at December 31, 2017) and Consolidated R\$ 1,539,020 (R\$ 1,528,700 as at December 31, 2017), over which a discount varying from 104.5% to 107.0% of the CDI is applied. The Company, through credit assignment operations of receivables from credit cards, transfers to the operators and to the financial institutions all of the risks of receiving from customers and, in this manner, settles its receivables related to these credits. With initial adoption of CPC 48/IFRS 9 Financial Instruments, the difference between the face value and the fair value of receivables began to be recorded under other comprehensive income and after the settlement of receivables the respective financial charges, if any, are registered under profit or loss for the period.
- (b) Refers to receivables from sales financed by the Company and by other financial institutions.



- (c) These sales are intermediated by the Company on behalf of Luizaseg and Cardif. The Company allocates to its partners the extended warranty and other insurance, in full, in the month following the sale and receives from customers in accordance with the transaction term. Additionally, receivables for marketplace and other services are allocated to this item.
- (d) Refers to bonuses to be received from suppliers, arising from the fulfillment of the purchase volume, as well as from agreements that define the participation of suppliers in disbursements related to advertising and marketing (joint advertising).
 - (e) Changes in allowance for doubtful accounts are demonstrated below:

	Com	pany	Consolidated			
	09/30/2018	12/31/2017	09/30/2018	12/31/2017		
Initial balance	(42,672)	(29,535)	(42,672)	(29,535)		
(+) Additions	(59,549)	(52,448)	(59,549)	(52,455)		
(+) Initial adoption IFRS09	(14,726)	-	(14,726)	-		
(-) Write-off	52,158	39,311	52,158	39,318		
Final balance	(64,789)	(42,672)	(64,789)	(42,672)		

The aging list of trade receivables and receivables from commercial agreements by maturity is as follows:

		Trade re	ceivables		Receivables from commercial agreements					
	Com	pany	Conso	lidated	Com	pany	Conso	lidated		
	09/30/2018	12/31/2017	09/30/2018	12/31/2017	09/30/2018	12/31/2017	09/30/2018	12/31/2017		
Falling due:										
Within 30 days	224,536	151,232	236,170	153,993	31,431	92,319	35,110	96,870		
From 31 to 60 days	111,750	99,316	111,750	99,316	53,614	106,629	53,614	106,629		
From 61 to 90 days	91,482	66,499	91,482	66,499	51,721	23,797	51,721	23,797		
From 91 to 180 days	549,925	284,648	549,925	284,648	144,373	17,186	144,373	17,186		
From 181 to 360 days	432,851	430,941	432,851	430,941	182	1,837	182	1,837		
Over 361 days	14,315	10,202	14,315	10,202	-	1,103	-	1,103		
	1,424,859	1,042,838	1,436,493	1,045,599	281,321	242,871	285,000	247,422		
Past due:										
Up to 30 days	10,276	6,105	10,276	6,105	2,942	5,499	2,942	5,499		
From 31 to 60 days	6,046	3,599	6,046	3,599	1,077	284	1,077	284		
From 61 to 90 days	4,619	3,065	4,619	3,065	1,107	148	1,107	148		
From 91 to 180 days	12,707	7,723	12,707	7,723	824	3,344	824	3,344		
	33,648	20,492	33,648	20,492	5,950	9,275	5,950	9,275		
Total	1,458,507	1,063,330	1,470,141	1,066,091	287,271	252,146	290,950	256,697		



8. Inventories

	Com	oany	Consolidated			
	09/30/2018	09/30/2018 12/31/2017		12/31/2017		
Goods for resale	2,168,710	2,000,926	2,188,948	2,016,812		
Consumption material	6,686	9,073	6,686	9,073		
Provision for inventory loss	(88,593)	(56,036)	(89,195)	(56,552)		
Total	2,086,803	1,953,963	2,106,439	1,969,333		

As at September 30, 2018 the Company had inventories of goods for resale given in guarantee of legal proceedings, under execution, in the approximate amount of R\$ 30,787 (R\$ 24,364 as at December 31, 2017).

Changes in the provision for inventory loss are demonstrated below:

	Com	pany	Consolidated		
	09/30/2018	12/31/2017	09/30/2018	12/31/2017	
1.86.11.1	(50,000)	(40.004)	(50,550)	(44.507)	
Initial balance	(56,036)	(40,894)	(56,552)	(41,527)	
Provision	(54,976)	(36,244)	(55,062)	(36,127)	
Inventories written-off or sold	22,419	21,102	22,419	21,102	
Final balance	(88,593)	(56,036)	(89,195)	(56,552)	



9. Related parties

a) Balance of related parties

		Assets (L	.iabilities)	Ni	Nine-month period ended				Three-month period ended			
Company	Company Co		Conso	Consolidated Comp		pany	pany Consolidated		Company		Consolidated	
Company	09/30/2018	12/31/2017	09/30/2018	12/31/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017
Luizacred (i)												
Commissions for services rendered	7,403	10,919	7,403	10,919	117,722	93,393	117,722	93,393	41,143	31,226	41,143	31,226
CDC	3,416	2,533	3,416	2,533	-	-	-	-	-	-	-	•
Credit card	98,758	42,338	98,758	42,338	(158,037)	(125,351)	(158,037)	(125,351)	(57,625)	(40,996)	(57,625)	(40,996)
Transfer of receivables	(38,343)	(43,631)	(38,343)	(43,631)	-	-	-	-	-	-	-	
Reimbursement of shared expenses	7,583	-	7,583	-	56,076	43,599	56,076	43,599	19,988	14,041	19,988	14,041
	78,817	12,159	78,817	12,159	15,761	11,641	15,761	11,641	3,506	4,271	3,506	4,271
Luizaseg (ii)												
Commissions for services rendered	36,504	30,435	36,504	30,435	250,860	192,806	250,860	192,806	87,267	68,578	87,267	68,578
Dividends receivable	-	9,869	-	9,869	-	-	-	-	-	-	-	•
Transfer of receivables	(45,954)	(43,373)	(45,954)	(43,373)	-	-	-	-	-	-	-	
	(9,450)	(3,069)	(9,450)	(3,069)	250,860	192,806	250,860	192,806	87,267	68,578	87,267	68,578
Total jointly-owned subsidiaries	69,367	9,090	69,367	9,090	266,621	204,447	266,621	204,447	90,773	72,849	90,773	72,849
Luiza Administradora de Consórcio ("LAC") (iii)												
Commissions for services rendered	1,097	1,087	-	-	8,833	8,915	-	=	3,236	3,054	-	-
Dividends receivable	-	1,782	_	-	-	· -	-	-	_	-	-	
Consortium Group	(717)	(590)	(717)	(590)	-	-	-	-	-	-	-	
·	380	2,279	(717)	(590)	8,833	8,915	-	-	3,236	3,054	-	-
Campos Floridos Comércio de Cosméticos Ltda. (iv)		,	, ,	,		,				,		
Commissions for services rendered	24	22	-	-	177	104	-	-	74	49	-	
Donatelo - "Integra Commerce"(v)												
Reimbursement of shared expenses	-	328	-	-	148	-	-	-	-	-	-	-
Abelha - "Logbee"(vi)												
Freight expenses	-	-	-	-	(1,045)	-	-	-	(768)	-	-	-
Total subsidiaries	404	2.629	(717)	(590)	8,113	9,019	-	_	2,542	3,103		



											BIVIAFBUVESPA	
		Ni	Nine-month period ended				Three-month period ended					
Company	Company Co		Conso	Consolidated		Company		lidated	Company		Consolidated	
Company	09/30/2018	12/31/2017	09/30/2018	12/31/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017
MTG Administração, Assessoria e Participações S.A. (vii) Rent and other expenses	(1,178)	(1,176)	(1,179)	(1,179)	(17,481)	(16,310)	(17,513)	(16,342)	(5,767)	(5,348)	(5,778)	(5,360)
PJD Agropastoril Ltda. (viii) Rent, freight and other expenses	(44)	(44)	(78)	(76)	(1,965)	(1,662)	(2,254)	(1,945)	(665)	(673)	(762)	(598)
LH Agropastoril, Administração de participações Ltda. (ix) Rent	(77)	-	(77)	-	(681)	-	(681)	-	(231)	-	(231)	-
ETCO - Sociedade em Conta de Participação (x) Agencing fee Propaganda expenses	(42)	- -	- (42)	- -	(4,787) (152,644)	(8,473) (146,092)	(4,787) (152,644)	(8,473) (146,092)	(1,475) (51,082)	(2,016) (47,075)	(1,475) (51,082)	(2,016) (47,075)
	(42)	-	(42)	-	(157,431)	(154,565)	(157,431)	(154,565)	(52,557)	(49,091)	(52,557)	(49,091)
Total other related parties	(1,341)	(1,220)	(1,376)	(1,255)	(177,558)	(172,537)	(177,879)	(172,852)	(59,220)	(55,112)	(59,328)	(55,049)
Total related parties	68,430	10,499	67,274	7,245	97,176	40,929	88,742	31,595	34,095	20,840	31,445	17,800

	Com	Consolidated		
Reconciliation	09/30/2018	12/31/2017	09/30/2018	12/31/2017
Receivables from related parties	158,670	99,985	157,548	96,766
Payables to related parties	(90,240)	(89,486)	(90,274)	(89,521)
Total	68,430	10,499	67,274	7,245

	Assets (Liabilities)				Niı	Nine-month period ended				Three-month period ended			
Other related parties:	Company		Consolidated		Company		Consolidated		Company		Consolidated		
Securities	09/30/2018	12/31/2017	09/30/2018	12/31/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017	
Investment funds (xi)	242,272	1,247,180	242,272	1,247,180	14,726	30,729	14,726	30,729	1,721	8,625	1,721	8,625	



- (i) Transactions with Luizacred, a jointly-owned subsidiary with Banco Itaúcard S.A., refer to the following activities:
 - (a) Receivables in private label credit cards and financial expenses with the advance of such receivables;
 - (b) Balance receivable from the sale of financial products to customers by Luizacred, received by the Company;
 - (c) Commissions on services provided monthly by the Company, including attracting new customers, management and administration of consumer credit transactions, control and collection of financing granted, indication of insurance linked to financial services and products. Access to telecommunication systems and network, in addition to filing and availability of physical space at points-of-sale. The amounts payable (current liabilities) refer to the receipt of customer installments by the Company's store cashiers, which are transferred to Luizacred.
- (ii) The amounts receivable (current assets) and revenues of Luizaseg, jointly-owned subsidiary with NCVP Participações Societárias S.A., a subsidiary of Cardif do Brasil Seguros e Previdência S.A., arise from commissions on services provided monthly by the Company, relating to the sale of extended warranties and proposed dividends. The amounts payable (current liabilities) refer to the transfers of extended warranties sold, to Luizaseg, in full, on the month following the sale.
- (iii) The amounts receivable (current assets) of LAC, wholly-owned subsidiary, refer to proposed dividends, commissions and sales made by the Company as the agent of consortium transactions. The amounts payable (current liabilities) refer to the transfers to be made to LAC relating to the installments of consortiums received by the Company through the cashiers of its points-of-sale.
- (iv) Transactions with Campos Floridos "Época Cosméticos", a wholly-owned subsidiary, refer to the cost of acquisition of goods for resale and also sales commissions via the Marketplace platform of Magazine Luiza.
- (v) Transactions with Donatelo "Integra Commerce", a wholly-owned subsidiary, refer to reimbursement of shared expenses.
- (vi) Transactions with Abelha "Logbee", a wholly-owned subsidiary, refer to freight expenses.
- (vii) Transactions with MTG Administração, Assessoria e Participações S.A. ("MTG"), controlled by the Company's controlling shareholders, refer to expenses with rental of office buildings for the installation of its stores, distribution centers and head office, and reimbursement of expenses.
- (viii) Transactions with PJD Agropastoril Ltda., an entity controlled by the Company's indirect controlling shareholders, refer to expenses with rental of commercial buildings for installation of stores, truck rental for freight of goods and expenses with kitchen and pantry.
- (ix) Transactions with LH Agropastoril, Administração Participações Ltda., controlled by the same controlling shareholders of the Company, refers to expenses with rental of commercial.
- (x) Transactions with ETCO, a special partnership which has as partner an entity controlled by the president of the Company's Board of Directors, refer to advertising and marketing service contracts, also including transfers relating to placement, media production and graphic design services
- (xi) Refers to investments and redemptions and income from exclusive investment funds (ML Renda Fixa Crédito Privado FI and FI Caixa ML RF Longo Prazo see Note 6 Securities).

b) <u>Management compensation</u>

	09/30/	2018	09/30/	2017
	Board of	Executive	Board of	Executive
	Directors	Officers	Directors	Officers
Fixed and variable compensation Stock option plan	2,868	9,141	2,142	7,297
	70	3,052	141	797



The Company does not grant post-employment benefits, severance benefits or other long-term benefits. Short-term benefits to the Executive Officers are the same as those extended to other employees of the Company, certain directors and employees are beneficiaries of the stock option plan mentioned under Note 20. It is an internal public policy of the Company to pay Profit Sharing to its collaborators. These amounts are provisioned on a monthly basis by the Company, according to estimates for meeting targets. On April 13, 2018 in an Ordinary General Assembly the management's overall compensation(Board of Directors and Executive Officers) was approved for the year ending December 31, 2018, where a maximum limit for management's overall compensation was estimated at R\$ 28,480.

10. Recoverable taxes

	Com	Company		lidated
	09/30/2018	12/31/2017	09/30/2018	12/31/2017
ICMS recoverable (a) IRPJ and CSLL recoverable IRRF recoverable PIS and COFINS recoverable Other	375,757 8,717 2,194 995 2,513	341,473 - 7,793 13,148 2,513	375,757 8,859 2,217 2,880 2,513	341,495 142 7,794 14,767 2,513
	390,176	364,927	392,226	366,711
Current assets Non-current assets	224,684 165,492	198,894 166,033	226,734 165,492	200,678 166,033

⁽a) These refer to ICMS accumulated credits and credits arising from the tax substitution regime deriving from the application of different rates in the inflow and outflow of interstate goods. These credits will be realized by refund request and offset against debts of same nature with the states of origin of the credit.



11. Income tax and social contribution

a) Reconciliation of the tax effect over income before income tax and social contribution

		Nine-month p	eriod ended		Ī	hree-month	period ende	d
	Comp	any	Consol	idated	Com	pany	Consol	idated
	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017
Income before income tax and social contribution Prevailing statutory rate	564,263 34%	279,743 34%	565,095 34%	279,848 34%	160,715 34%	120,987 34%	160,880 34%	121,205 34%
Expected income tax and social contribution debits at statutory rates	(191,849)	(95,113)	(192,132)	(95,148)	(54,643)	(41,136)	(54,699)	(41,210)
Reconciliation to effective rate (effects of application of tax rates):								
Exclusion – equity in investments	15,438	17,549	14,653	17,549	3,583	4,929	3,439	4,929
Effect of government subvention	20,990	22,097	20,990	20,953	11,036	7,683	11,035	7,075
Other permanent exclusions, net	(1,057)	(873)	(821)	201	(1,135)	21	(1,099)	485
Income tax and social contribution debit	(156,478)	(56,340)	(157,310)	(56,445)	(41,159)	(28,503)	(41,324)	(28,721)
Current	(96,589)	(45,852)	(99,612)	(48,313)	(38,277)	(25,001)	(39,050)	(26,050)
Deferred	(59,889)	(10,488)	(57,698)	(8,132)	(2,882)	(3,502)	(2,274)	(2,671)
Total	(156,478)	(56,340)	(157,310)	(56,445)	(41,159)	(28,503)	(41,324)	(28,721)
Effective rate	27.7%	20.1%	27.8%	20.2%	25.6%	23.6%	25.7%	23.7%



Deferred taxes

b) Breakdown and changes in the balance of deferred income tax and social contribution assets and liabilities

			Company				С	onsolidated		
	Balance 12/31/2017	Recognized under profit or loss	IFRS adoption	FVTOCI	Balance 09/30/2018	Balance 12/31/2017	Recognized under profit or loss	IFRS adoption	FVTOCI	Balance 09/30/2018
Deferred income tax and social contribution assets:										
Tax loss and social contribution tax loss carryforwards	113,917	(43,265)	-	-	70,652	117,253	(41,107)	-	-	76,146
Allowance for doubtful accounts	14,508	2,513	5,007	-	22,028	14,508	2,513	5,007	-	22,028
Provision for inventory loss	19,052	11,070	-	-	30,122	19,229	11,098	-	-	30,327
Provision for adjustments to present value	8,648	492	-	-	9,140	8,671	469	-	-	9,140
Provision for tax, civil and labor contingencies	101,027	(4,019)	-	-	97,008	101,235	(3,966)	-	-	97,269
Exchange variations	4,683	(4,683)	-	-	-	4,683	(4,683)	-	-	-
Other provisions	11,156	(320)	7,569	(1,463)	16,942	11,191	(345)	7,569	(1,463)	16,952
	272,991	(38,212)	12,576	(1,463)	245,892	276,770	(36,021)	12,576	(1,463)	251,862
Deferred income tax and social contribution liabilities:										
Amortization of intangible assets	(41,679)	-	-	-	(41,679)	(41,679)	-	-	-	(41,679)
Escrow deposits	(8,996)	(21,392)	-	-	(30,388)	(8,996)	(21,392)	-	-	(30,388)
Other	(2,995)	(285)	-	-	(3,280)	(2,995)	(285)	-	-	(3,280)
•	(53,670)	(21,677)	-	-	(75,347)	(53,670)	(21,677)	-	-	(75,347)
Total	219,321	(59,889)	12,576	(1,463)	170,545	223,100	(57,698)	12,576	(1,463)	176,515



12. Investments in subsidiaries

Abelha Serviços de Hospedagem na Internet Ltda-ME - "Logbee"

On May 7, 2018 a contract was signed for the acquisition of 100% of the capital quotas of the technology startup applied to logistics Logbee, from São Paulo (SP), a platform that manages actual delivery time of express deliveries of light products, performed daily by various associates, entrepreneurs and owners of their own vehicles.

The Company is in the phase of allocating acquisition prices for various intangible assets, as required by CPC 15 (R1) and IFRS 3. Such allocations have not been concluded up to the closing date of this review report. The Company judges that the effects of the allocation will not have material impacts on its financial statements.

Changes in investments in subsidiaries, presented in the individual interim financial statements, are as follows:

Information on subsidiaries

milionination on capcialation							
	É	ооса	L	AC	Int	egra	Logbee
	09/30/2018	12/31/2017	09/30/2018	12/31/2017	09/30/2018	12/31/2017	09/30/2018
Quotas/shares held	12,855	12,855	6,500	6,500	100	100	16,726
Direct equity interest	100%	100%	100%	100%	100%	100%	100%
Current assets	37,095	26,101	45,716	41,436	138	241	747
Non-current assets	9,122	5,939	3,751	3,904	925	478	27
Current liabilities	29,811	23,233	11,097	12,982	521	607	527
Non-current liabilities	945	3,784	2,481	2,537	-	-	-
Share capital	28,605	16,755	6,500	6,500	3,156	1,025	601
Net equity	15,461	5,023	35,889	29,821	542	112	247
Net revenue	79,491	79,007	50,685	65,352	217	758	1,413
Net income (loss) for the period/year	(1,413)	(846)	6,068	7,505	(1,701)	(793)	(644)



	Ép	оса	L.	AC.	Inte	gra	Logbee
Changes in investments	09/30/2018	12/31/2017	09/30/2018	12/31/2017	09/30/2018	12/31/2017	09/30/2018
Initial balance	46,577	42,923	29,821	24,099	2,132	-	-
Advance for future capital increase	11,851	4,500	-	-	2,131	925	601
Investments in subsidiaries	-	-	-	-	-	2,000	8,000
Dividends distributed	-	-	-	(1,783)	-	-	-
Equity in investments	(1,413)	(846)	6,068	7,505	(1,701)	(793)	(644)
Final balance	57,015	46,577	35,889	29,821	2,562	2,132	7,957

Total investments in subsidiaries per company	Profit share Subsidiaries	Goodwill	Added value	Balance 09/30/2018
Época Cosméticos	15,461	36,827	4,727	57,015
Administradora de Consórcio ("LAC")	35,889	-	-	35,889
Integra "Donatelo"	542	2,020	-	2,562
Abelha "Logbee"	247	7,710	-	7,957
	52,139	46,557	4,727	103,423

Total investments in subsidiaries per company	Profit share Subsidiaries	Goodwill	Added value	Balance 12/31/2017
Época Cosméticos	5,023	36,827	4,727	46,577
Administradora de Consórcio ("LAC")	29,821	-	-	29,821
Integra "Donatelo"	112	2,020	-	2,132
	34,956	38,847	4,727	78,530



13. Investments in jointly-owned subsidiaries

	Luizacred (a)		Luizas	seg (b)
	09/30/2018	12/31/2017	09/30/2018	12/31/2017
Total shares – in thousands	978	978	133,883	133,883
Direct equity interest	50%	50%	50%	50%
Current assets	6,420,410	5,108,440	211,067	174,120
Non-current assets	812,448	550,506	340,699	320,376
Current liabilities	6,510,998	4,903,194	221,236	194,592
Non-current liabilities	166,936	168,604	111,103	91,246
Share capital	311,102	291,700	133,883	133,883
Net equity	554,924	587,148	219,427	208,658
Net revenue	1,435,270	1,688,512	341,269	395,602
Net income for the period/year	71,940	137,524	26,920	34,788

	Luiza	acred	Luiz	aseg
Changes in investments	09/30/2018	12/31/2017	09/30/2018	12/31/2017
Initial balance	293,574	275,477	17,773	18,353
Proposed dividends	-	(50,665)	(5,855)	(19,431)
Other comprehensive income	-	-	(2,221)	1,457
Initial adoption IFRS 9	(52,082)	-	-	-
Equity in investments - "Unrealized profits"	-	-	(6,333)	-
Equity in investments	35,970	68,762	13,460	17,394
Final balance	277,462	293,574	16,824	17,773

Total investments in jointly-owned subsidiaries

	09/30/2018	12/31/2017
Luizacred (a)	277,462	293,574
Luizaseg (b)	109,713	104,329
Luizaseg – Unrealized profit (c)	(92,889)	(86,556)
Total investments in jointly-owned subsidiaries	294,286	311,347

- (a) Equity interest of 50% of voting capital representing the contractually agreed sharing, the control of business, requiring the unanimous consent of the parties about significant decisions, financial and operating activities. Luizacred is jointly controlled by Banco Itaúcard S.A. and is engaged in the supply, distribution and trade of financial products and services to customers at the Company's stores chain
- (b) Equity interest of 50% of voting capital representing the contractually agreed sharing, the control of business, requiring the unanimous consent of the parties about significant decisions, guarantees and operating activities. Luizaseg is jointly controlled by NCVP Participações Societárias S.A., subsidiary of Cardif do Brasil Seguros e Previdência S.A., and is engaged in the development, sale and administration of extended warranties for any type of product sold in Brazil through the Company's store chain.
- (c) Unrealized profits from transactions for intermediation of extended warranty insurance for the jointly-owned subsidiary Luizaseg



14. Property and equipment

Changes in property and equipment for the nine-month periods ended September 30, 2018 and 2017, are as follows:

	Company	Consolidated
Net property and equipment as at December 31, 2017	567,085	569,027
Additions	171,272	171,616
Addition for business combination	-	4
Write-off	(935)	(935)
Depreciation	(76,114)	(76,384)
Net property and equipment as at September 30, 2018	661,308	663,328
Breakdown of property and equipment as at September 30, 2018: Cost value of property and equipment	1,375,672	1,379,986
Accumulated depreciation	(714,364)	(716,658)
Net property and equipment as at September 30, 2018	661,308	663,328
Net property and equipment as at September 30, 2010	001,300	003,320
	Company	Consolidated
Net property and equipment as at December 31, 2016	559,320	560,067
Additions	<u> </u>	
, , , , , , , , , , , , , , , , , , , ,	559,320 68,654	560,067 69,804 3
Additions	559,320 68,654 - (860)	560,067 69,804
Additions Additions for business combination	559,320 68,654	560,067 69,804 3
Additions Additions for business combination Write-off	559,320 68,654 - (860)	560,067 69,804 3 (859)
Additions Additions for business combination Write-off Depreciation Net property and equipment as at September 30, 2017	559,320 68,654 - (860) (68,369)	560,067 69,804 3 (859) (68,570)
Additions Additions Additions for business combination Write-off Depreciation Net property and equipment as at September 30, 2017 Breakdown of property and equipment as at September 30, 2017:	559,320 68,654 - (860) (68,369) 558,745	560,067 69,804 3 (859) (68,570) 560,445
Additions Additions Additions for business combination Write-off Depreciation Net property and equipment as at September 30, 2017 Breakdown of property and equipment as at September 30, 2017: Cost value of property and equipment	559,320 68,654 - (860) (68,369) 558,745	560,067 69,804 3 (859) (68,570) 560,445
Additions Additions Additions for business combination Write-off Depreciation Net property and equipment as at September 30, 2017 Breakdown of property and equipment as at September 30, 2017:	559,320 68,654 - (860) (68,369) 558,745	560,067 69,804 3 (859) (68,570) 560,445

For the nine-month period ended September 30, 2018 there were no indications of impairment of property and equipment assets.



15. Intangible assets

Changes in intangible assets for the nine-month periods ended September 30, 2018 and 2017 were as follows:

	Company	Consolidated
Net intangible assets as at December 31, 2017	486,111	532,360
Additions	60,140	62,625
Additions for business combination	-	7,710
Write-off	(8)	(8)
Amortization	(45,260)	(46,297)
Net intangible assets as at September 30, 2018	500,983	556,390
Breakdown of intangible assets as at September 30, 2018 Cost value of intangible assets	862,869	921,574
Accumulated amortization	(361,886)	(365,184)
Net intangible assets as at September 30, 2018	500,983	556,390
3 · · · · · · · · · · · · · · · · · · ·	,	
	Company	Consolidated
Net intangible assets as at December 31, 2016	469,724	513,049
Additions	54,333	55,729
Additions for business combination		2,020
Write-off	(407)	(408)
Amortization	(36,957)	(37,414)
Net intangible assets as at September 30, 2017	486,693	532,976
Breakdown of intangible assets as at September 30, 2017		
Cost value of intangible assets	791,976	840,293
Accumulated amortization	(305,283)	(307,317)
Net intangible assets as at September 30, 2017	406 602	532,976
Net intaligible assets as at September 50, 2017	486,693	552,976

For the nine-month period ended September 30, 2018, there were no indications of impairment of intangible assets.

16. Suppliers

	Company		Consoli	aatea
	09/30/2018	12/31/2017	09/30/2018	12/31/2017
Goods for resale – internal market	2,594,395	2,897,609	2,618,815	2,914,743
Other suppliers	47,983	34,332	52,546	38,945
Adjustment to present value	(18,252)	(33,916)	(18,252)	(34,147)
Total suppliers	2,624,126	2,898,025	2,653,109	2,919,541

The Company has agreements signed with associated banks to structure with its main suppliers the operation of advances of receivables. In this operation, the suppliers transfer the right to receiving the notes to the Bank in exchange for anticipated receipt of the notes. The Bank, in turn, becomes the creditor of the operation, and the Company settles the note on the same date originally agreed-to with its supplier and receives, subsequently, a commission from the Bank for this intermediation and confirmation of the notes payable. This commission is registered as financial income.

The above operation performed by the Company does not alter the terms, prices and conditions previously established with the suppliers and, therefore, the Company classifies it under Suppliers.

As at September 30, 2018 the balance payable negotiated by suppliers, and with the acceptance of the Company totaled R\$ 536,726 (R\$ 294,905 as at December 31, 2017).



Trade payables are initially recorded at present value with the counterentry in "Inventories". The reversal of the adjustment to present value is registered under "Cost of resold goods and services rendered" for the benefit of the term.

17. Loans and financing

			Final	Company and Consolidated	
Modality	Charges	Guarantees	maturity	09/30/2018	12/31/2017
Working capital in foreign currency	1.43% year to 6.41% year + Exch Var	N/A	Mar/18	-	52,519
Working capital in local currency	110.7% to 125.3% of CDI	Aval	Nov/18	128,316	251,600
Debentures – restricted offer – 7th issue	113.5% of CDI	Clean	Jul/20	300,738	305,116
Promissory notes (a)	109.0% to 112.0% of CDI	Clean	May/19	112,000	212,343
Financial leasing (b)	2.5% year to CDI + 2.88%	Statutory lien	Dec/19	2,176	9,226
Innovation financing - FINEP (c)	4% year	Bank guarantee	Dec/22	31,467	37,024
Expansion financing - BNB (d)	7% year	Bank guarantee	Dec/22	3,119	3,670
Total loans and financing				577,816	871,498
Current liabilities				252,410	434,294
Non-current liabilities				325,406	437,204

(a) The Company issued the following promissory notes:

	Principal	Date of	Final	Outstanding	Financial _	Company and	Consolidated
issue	R\$ thousand	issue	maturity	securities	charges	09/30/2018	12/31/2017
3rd issue – 1st series	100,000	05/10/2017	05/10/2018	20	109.0% of CDI	-	106,085
3rd issue – 2nd series	100,000	05/10/2017	05/10/2019	20	112.0% of CDI	112,000	106,258
						112,000	212,343

- (d) Refers to financial lease contracts related to computer hardware and software, which contracts have final maturities in 2019.
- (e) Refers to financing contract with Study and Projects Financing Agency (FINEP), with the purpose of investing in technological innovation development and research projects.
- (f) The Company signed a financing contract with Banco do Nordeste do Brasil BNB, with the purpose of modernizing, refurbishing the stores in the northeastern region and building a new Distribution Center in the municipality of Candeias (BA).



Cash flow reconciliation of operating and financing activities

	Compar	ny	Consolidated		
	09/30/2018	09/30/2017	09/30/2018	09/30/2017	
Initial balance	871,498	1,848,638	871,498	1,848,776	
Raising of capital	-	502,617	-	502,617	
Payment of principal	(284,914)	(707,029)	(284,914)	(707,140)	
Payment of interest	(47,468)	(172,882)	(47,468)	(172,891)	
Provisioned interest	40,078	149,122	40,078	149,138	
Fair value hedge	(1,378)	(13,583)	(1,378)	(13,583)	
Final balance	577,816	1,606,883	577,816	1,606,917	

Amortization schedule

The payment schedule of the installments of the loans and financing is demonstrated below:

Maturity	Company and Consolidated
2018	131,437
2019	123,078
2020	307,487
2021	7,907
2022 onward	7,907
Total	577,816

Covenants

The Company has restrictive clauses (covenants) for the 7th issue of debentures, being the maintenance of the "adjusted net debt/adjusted EBITDA" not superior to 3.0 times.

The adjusted net debt is understood as the sum of all loans and financing, including debentures, excluding cash and cash equivalents, financial investments, securities, credit card receivables not anticipated. The adjusted EBITDA is calculated in accordance with CVM rule 527, of October 4, 2012, excluding non-recurring operational events (revenue/expenses) of extraordinary nature, as per the indenture of debentures and disclosed in Note 24.

As at September 30, 2018 and December 31, 2017 the Company is compliant with the above mentioned covenants.



18. Deferred income

	Company and Consolidated		
	09/30/2018	12/31/2017	
Deferred income with third parties:			
Exclusivity contract with Cardif (a)	151,125	157,552	
Exclusivity contract with Banco Itaúcard S.A.	112,125	121,500	
Other contracts	290	2,409	
	263,540	281,461	
Deferred income with related parties:			
Exclusivity contract with Luizacred	124,626	132,942	
Exclusivity contract with Luizaseg	90,750	96,000	
	215,376	228,942	
Total deferred income	478,916	510,403	
Current liabilities	39,447	41,566	
Non-current liabilities	439,469	468,837	

- (a) On December 14, 2015, Luizaseg entered into a new Strategic Partnership Agreement with companies of the Cardif group and Luizaseg, aiming to extend the rights and obligations set forth in the agreements between the parties that expired on December 31, 2015, for an additional 10-year period, effective from January 1, 2016 to December 31, 2025. This agreement enabled a cash inflow of R\$ 330,000 to the Company. Of this amount, R\$ 42,000 were allocated to the jointly-owned subsidiary Luizacred, since it had exclusive rights over credit card insurance. The Company's revenue recognition deriving from this agreement will be recognized in profit (loss) over the term of the agreement, part of which is subject to the achievement of certain targets.
- (b) On September 27, 2009, the Company entered into a partnership agreement with Itaú Unibanco Holding S.A. ("Itaú") and Banco Itaucard S.A., under which the Company grants to Luizacred the exclusive right to offer, distribute, and sell financial products and services in its store chain for a 20-year period. In consideration for the aforementioned alliance, Itaú group companies paid in cash R\$ 250,000, of which: (i) R\$ 230,000 relating to the completion of the negotiation, without right of recourse; and (ii) R\$ 20,000 subject to the achievement of profitability targets in Luizacred. Said targets were been fully achieved by the end of 2014.

On December 29, 2010, the parties entered into a partnership agreement with Luizacred, extending the exclusive right to offer, distribute and sell financial products and services at the chain of stores then acquired in the Northeast of Brazil (Lojas Maia) for a 19-year period. As consideration, Luizacred paid R\$ 160,000 to the Company, which is recognized in profit (loss) over the term of the agreement. As part of this partnership agreement, the amount of R\$ 20,000, mentioned in the paragraph above was increased to R\$ 55,000.

On December 16, 2011, the Company entered into a second amendment to the partnership agreement with Luizacred, due to acquisition of New-Utd ("Lojas do Baú"). As consideration, Luizacred paid R\$ 48,000 to the Company, which will be allocated to profit (loss) over the remaining term of the agreement.



Total

19. Provision for tax, civil and labor contingencies

For labor, civil and tax claims in progress, on which the opinion of the legal advisors is unfavorable, the Company recognized a provision, which is Management's best estimate of future disbursement. Changes in the provision for tax, civil and labor contingencies are as follows:

Tax

Company

Balance as at December 31, 2017	246,122	16,173	34,843	297,138
Additions	45,532	6,000	600	52,132
Payments	(834)	(4,834)	(4,358)	(10,026)
Adjustments	10,770	-	-	10,770
Balance as at September 30, 2018	301,590	17,339	31,085	350,014
<u>Consolidated</u>				
	Tax	Civil	Labor	Total
Balance as at December 31, 2017	249,906	16,339	35,289	301,534
Additions	45,532	6,456	1,353	53,341

Civil

Dalance as at December 51, 2017	
Additions	
Reversal	
Payments	
Adjustments	
Balance as at September 30, 2018	

CIVII	Laboi	I Otal
16,339	35,289	301,534
6,456	1,353	53,341
(293)	(509)	(3,646)
(4,988)	(4,448)	(10,270)
-	•	10,770
17,514	31,685	351,729
	16,339 6,456 (293) (4,988)	16,339 35,289 6,456 1,353 (293) (509) (4,988) (4,448)

Labor

As at September 30, 2018 and December 31, 2017, the nature of the main lawsuits of the Company, classified by Management as of probable loss, based on the opinion of its legal advisors, as well as legal obligations which amounts are deposited in court, for which the amounts were included in the provision for contingencies, are as follows:

a) Tax claims

The Company discusses on an administrative and legal basis several tax claims classified as of probable loss, therefore, these are provisioned. These involve federal taxes, totaling as at September 30, 2018 the amount of R\$ 49,534 (R\$ 42,969 as at December 31, 2017), state taxes, in the amount of R\$ 97,619 as at September 30, 2018 (R\$ 62,085 as at December 31, 2017), and municipal taxes totaling R\$ 61 (R\$ 59 as at December 31, 2017).

The Company also has provision for other legal discussions to which escrow deposits are made, as well as other provisions related to business combinations of the acquired network of stores, which involve federal taxes, totaling R\$ 154,376 as at September 30, 2018 (R\$ 141,009 as at December 31, 2017) and state taxes, totaling R\$ 940 as at September 30, 2018 (R\$ 3,784 as at December 31, 2017). No provision of this type was recorded for municipal taxes in this period.

b) Civil claims

The provision for consolidated civil contingencies in the amount of R\$ 17,514 as at September 30, 2018 (R\$ 16,339 as at December 31, 2017) is related to claims filed by customers on possible product defects.



c) Labor claims

At the labor courts, the Company is a party to various labor claims, mostly questioning overtime incurred.

The amount provisioned of R\$ 31,685 as at September 30, 2018 (R\$ 35,289 as at December 31, 2017), consolidated, reflects the risk of probable loss assessed by the Company's Management jointly with its legal advisors.

In order to address the tax, civil and labor contingencies, the Company has a balance in escrow deposits of R\$ 345,672 as at September 30, 2018 (R\$ 310,901 as at December 31, 2017).

d) Contingent liabilities - Possible loss

The Company is a party to other claims that were assessed by Management, based on the opinion of its legal advisors, as of possible loss and, therefore, no provision was recognized for such claims. The amounts related to claims involving federal taxes, as at September 30, 2018 reach a total of R\$ 1,230,852 (R\$ 963,786 as at December 31, 2017), in relation to state taxes these amounts, as at September 30, 2018 reach a total of R\$ 403,655 (R\$ 423,877 as at December 31, 2017) and as to municipal taxes these amount to a total of R\$ 1,357 as at September 30, 2018 (R\$ 1,309 as at December 31, 2017).

Among the main claims of a tax nature, classified as of possible loss, we highlight: (i) Administrative Process in which the Company discusses with the tax authorities the nature/concept of the bonuses/reimbursements of its suppliers for the purpose of PIS/COFINS taxation, as well as the characterization of some expenses related to its core activity as inputs for the purpose of PIS/COFINS credits; (ii) Legal process in which the Company discusses the violation of various legal principles of Law 13241/2015, which extinguished the exemption of PIS and COFINS contribution over income from the sale of eligible products to the Basic Production Process. According to the analysis of the Company's internal and external legal advisors the chances of loss are possible or maybe remote; (iii) Process in which the Company discusses with the state tax authorities supposed ICMS credit or divergences; (iv) Administrative Process in which the Company discusses with the state tax authorities assessments for ICMS tax credits appropriated on the purchase of goods from suppliers subsequently declared as inapt; (v) Administrative Process in which the Company discusses with the tax authorities the increase in the RAT rate; (vi) Sundry tax assessments in which the Company discusses the collection of ICMS credits appropriated on the acquisition of goods from some of its suppliers, once these were granted tax benefits by other States of the Federation. The Company accompanies the evolution of all the discussions at each quarter and when there are alterations to the scenario, the risk evaluations and eventual loss are also re-evaluated.

The risks of claims are assessed on an ongoing basis and reviewed by Management. Additionally, the Company also contests civil and labor administrative claims, with chances of possible loss, with immaterial amounts for disclosure.

Due to uncertainties regarding the outflow of resources for said provisions, Management believes it is not possible to reliably determine a settlement schedule.



e) Contingent assets

The Company is an author (as plaintiff) in other tax claims of various natures, in other words, filed lawsuits against various taxing entities in order to recover taxes paid and/or collected unduly by such entities. Among the main lawsuits, emphasis is given to: (i) the legal discussion on the exclusion of ICMS from the calculation base of the PIS and COFINS contribution, which for the Company reaches the amount of R\$ 636,874, including monetary correction (R\$ 620,289 as at December 31, 2017) of taxes already paid and other discussions involving PIS and COFINS credits in amounts of approximately R\$ 349,913 (R\$ 304,188 as at December 31, 2017). On March 15, 2017 the Supreme Federal Court concluded judgment, in the systematic of general repercussion, declaring unconstitutional the inclusion of ICMS in the calculation base of these contributions. Thus the Company is evaluating with its legal advisors the amount and monetary correction of the credits covered by its lawsuits; (ii) legal discussion on the recognized right by decision of the Supreme Federal Court of taxpayers to recover the ICMS overpaid in the systematic of tax substitution corresponding to the difference of the margin practiced in comparison with the deemed margin of the states (MVA – Value Added Margin). The Company is evaluating with its legal advisors the mapping and monetary correction of the credits covered by its lawsuits.

20. Net equity

The shareholder composition of the Company, as at September 30, 2018 is presented below, all of the shares being common, nominative, registered and without par value:

	Number of share	Equity interest %
Controlling shareholders	121,353,257	63.68
Outstanding shares	67,723,918	35.53
Treasury shares	1,514,289	0.79
Total	190,591,464	100.00

The shares held by controlling shareholders, members of the Board of Directors and/or Executive Officers are included under the controlling shareholders item.

According to Article 7 of the Bylaws, the Company may increase its capital, pursuant to Article 168 of Law 6404/76, by means of the issue of up to 50,000,000 common shares.

a) <u>Capital reserve</u>

As at September 30, 2018 the Company has the amount of R\$ 47,337 (R\$ 37,094 as at December 31, 2017) registered under Capital Reserve.

Stock option plan

As disclosed in the financial statements for the year ended December 31, 2017, during the year a new long-term incentive plan linked to shares was approved in an Extraordinary General Assembly. The main objectives of the plan are: (a) to increase the capacity of attracting and retaining talents by the Company; (b) reinforce the culture of sustainable development and search for the development of our Managers, employees and service providers, aligned to the interests of our shareholders to those of the eligible parties; and (c) stimulate the expansion of the Company and the scope and surpassing our business targets and achievement of our social objectives, aligned to the interests of our shareholders, through the long-term commitment of the beneficiaries.



In the year 2017 the first "share matching" program was granted in the scope of the incentive plan. There were 551,448 shares used as "matching" for the beneficiaries, whereby for each common share acquired by the beneficiary, the Company grants the right of receiving, free of charge, 3 common shares of the Company. The transfer of ownership of the shares will occur in accordance with the maximum grace period of four years and ten months, as of September 30, 2017. The fair value of the granted shares was estimated on the date of granting the right to the beneficiaries, based on the market price of the common shares of the Company negotiated in BMF&BOVESPA (B3), in other words, R\$ 31.06.

On March 28, 2018 the Board of Directors approved the 2nd "share matching" program, whereby 292,293 shares were granted to the beneficiaries, in the same format of the 1st program, whereby the transfer of ownership of the shares will occur in accordance with the maximum grace period of five years, as of April 5, 2018. During this same meeting, the Board of Directors approved the 1st Program for restricted shares, whereby the Company will transfer a total of 66,968 shares to the beneficiaries during the grace period of 3 years as of April 5, 2018. The fair value of the granted shares in both programs was estimated on the date of granting the right to the beneficiaries, based on the market price of the common shares of the Company negotiated in BMF&BOVESPA (B3), in other words, R\$ 98.42.

b) Legal reserve

As at September 30, 2018 the Company has the amount of R\$ 39,922 (R\$ 39,922 as at December 31, 2017) registered under Legal Reserve.

c) Treasury shares

On February 22, 2018 the Board of Directors approved the creation of the share buy-back program in the amount of 3,000,000 shares. From the beginning of this program up until the closing of the nine-month period the Company acquired 738,600 shares at an average cost of R\$ 92.04 and the amount of R\$ 67,977.

For the nine-month period ended September 30, 2018 a stock option plan was carried out with treasury shares in the amount of R\$ 12,332.

d) Profit reserve

On March 12, 2018 the Board of Directors approved a distribution of dividends in the amount of R\$ 50,000, in addition to the R\$ 75,000 already declared to the shareholders as interest on own-capital, in accordance with the deliberation of the Board on December 13, 2017.

Under the Profit Reserve item the effects of the initial adoption of IFRS 09 and IFRS 15 are also included, as described under Note 3 to the financial statements.



Accordingly, as at September 30, 2018 and December 31, 2017, the Company registered under Profit Reserve:

Period	Capital reinforcement reserve	Tax incentive reserve	Profit reserve
09/30/2018	93,579	68,299	161,878
12/31/2017	220,072	68,299	288,371

e) Equity valuation adjustments

As at September 30, 2018 the Company has registered under the item Equity Valuation Adjustment the amount of R\$ 3,276 (R\$ 2,659 as at December 31, 2017).

f) <u>Earnings per share</u>

The calculations of basic and diluted earnings per share are disclosed below:

Average common shares
Effect of treasury shares
Diluting effect of shares (a)
Weighted average of outstanding common
shares
Net income
Earnings per share in Brazilian Reais

Basic ea	ırnings	Diluted earnings				
09/30/2018	09/30/2017	09/30/2018	09/30/2017			
190,591,464	174,937,020	190,591,464	174,937,020			
(1,514,289)	(2,533,812)	(1,514,289)	(2,533,812)			
		1,329,384	1,337,327			
189,077,175	172,403,208	190,406,559	173,740,535			
407.785	223,403	407.785	223,403			
2.157	1.296	2.142	1.286			

a) Considers the effect of exercisable shares in accordance with the stock-option plan disclosed above.



21. Net sales revenue

	Nine-month periods ended				Three-month periods ended			
	Compa	any	Consol	Consolidated		pany	Consolidated	
	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017
Gross revenue:								
Retail – resale of goods	12,580,509	9,456,947	12,676,438	9,515,609	4,186,392	3,233,646	4,224,494	3,256,177
Retail – services rendered	559,893	409,435	565,876	431,626	202,828	150,136	201,325	155,953
Other services	-	-	55,686	51,304	-		18,631	18,183
	13,140,402	9,866,382	13,298,000	9,998,539	4,389,220	3,383,782	4,444,450	3,430,313
Taxes and returns:								
Retail – resale of goods	(2,228,780)	(1,569,806)	(2,245,218)	(1,579,016)	(741,504)	(550,417)	(747,950)	(553,681)
Retail – services rendered	(68,184)	(53,286)	(68,234)	(53,341)	(24,416)	(18,928)	(24,426)	(18,965)
Other services	-	-	(4,633)	(3,737)	-		(1,607)	(1,378)
	(2,296,964)	(1,623,092)	(2,318,085)	(1,636,094)	(765,920)	(569,345)	(773,983)	(574,024)
Net sales revenue	10,843,438	8,243,290	10,979,915	8,362,445	3,623,300	2,814,437	3,670,467	2,856,289

22. Cost of goods resold and services rendered

	Nine-month periods ended				Three-month periods ended			
	Company		Consolidated		Company		Conso	lidated
	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017
Costs:								
Goods resold	(7,667,594)	(5,764,195)	(7,724,060)	(5,788,489)	(2,552,151)	(1,955,409)	(2,575,023)	(1,965,457)
Other services		-	(14,608)	(23,804)	-	-	(5,576)	(8,065)
	(7,667,594)	(5,764,195)	(7,738,668)	(5,812,293)	(2,552,151)	(1,955,409)	(2,580,599)	(1,973,522)



23. Information on the nature of expenses and other operating income

The Company's statement of profit or loss is presented based on the classification of the expenses according to their functions. Information on the nature of expenses recognized in the statement of profit or loss is presented below:

	Nine-month periods ended				Three-month periods ended			
	Company		Consc	olidated	Com	pany	Consolidated	
	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017
Personnel expenses	(1,089,480)	(906, 235)	(1,096,465)	(910,546)	(390,056)	(319,997)	(392,722)	(321,393)
Expenses with outsourced services	(629,918)	(431,506)	(647,120)	(445,843)	(189,447)	(145,609)	(195,250)	(150,909)
Other	(583,584)	(491,631)	(605,900)	(510,053)	(210,111)	(162,990)	(217,656)	(169,368)
Total	(2,302,982)	(1,829,372)	(2,349,485)	(1,866,442)	(789,614)	(628,596)	(805,628)	(641,670)
	Company		Consolidated		Company		Consolidated	
	COIII	parry	Collec	olidated	Com	pany	Conso	lidated
	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	pany 09/30/2017	09/30/2018	09/30/2017
Classified by function as:		<u> </u>				· · · · · · · · · · · · · · · · · · ·		
Classified by function as: Sales expenses		<u> </u>				· · · · · · · · · · · · · · · · · · ·		
	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017
Sales expenses	09/30/2018 (1,950,586)	09/30/2017 (1,500,461)	09/30/2018 (1,972,463)	09/30/2017 (1,517,096)	09/30/2018 (661,186)	09/30/2017 (512,894)	09/30/2018 (669,217)	09/30/2017 (519,261)

Freight expenses related to the transportation of goods from distribution centers (DCs) to physical stores and the delivery of products resold to customers are classified as sales expenses.



24. Other operating income. net

	Nine-month periods ended				Three-month periods ended			
	Company		Consolidated		Company		Consol	idated
	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017
Gain (loss) on sale of property and equipment	(424)	3,005	(424)	3,005	(143)	702	(143)	702
Recognition of deferred income (a)	31,486	32,117	31,486	32,117	10,079	10,704	10,079	10,704
Non-recurring tax effects	10,827	(6,835)	13,664	(4,218)	232	(2,089)	1,178	(1,013)
Non-recurring expenses (b)	(7,100)	(2,129)	(7,100)	(2,129)	(3,350)	(202)	(3,350)	(202)
Other	53	(58)	83	508	51	(263)	47	(255)
Total	34,842	26,100	37,709	29,283	6,869	8,852	7,811	9,936

⁽a) Refers to the recognition of deferred income by assignment of exploration rights, as described under Note 18.

25. Financial income

	Nine-month periods ended				I hree-month periods ended			
	Comp	oany	Conso	lidated	Company		Consol	idated
	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017	09/30/2018	09/30/2017
Financial income:								
Interest from the sale of extended guarantee	53,988	36,745	53,988	36,745	20,296	13,077	20,296	13,077
Income from financial investments and securities	20,138	36,048	7,164	7,633	4,530	9,035	3,424	1,030
Interest from the sale of goods – interest in								
arrears	4,166	3,014	4,166	3,014	1,512	1,109	1,512	1,109
Discounts obtained and monetary adjustments	31,802	25,355	31,802	25,355	9,254	7,028	9,254	7,028
Other	1,047	955	1,047	955	400	374	400	374
	111,141	102,117	98,167	73,702	35,992	30,623	34,886	22,618
Financial expenses:								
Interest on loans and financing	(41,727)	(163,711)	(41,727)	(163,727)	(9,700)	(43,083)	(9,700)	(43,086)
Charges on credit card advances	(212,915)	(213,438)	(213,895)	(214,602)	(74,837)	(63,222)	(75,146)	(63,579)
Provision for loss on interest over extended								
guarantees	(16,461)	(8,004)	(16,461)	(8,004)	(6,340)	(2,225)	(6,340)	(2,225)
Other	(29,582)	(19,401)	(30,079)	(19,581)	(15,188)	(6,310)	(15,361)	(6,277)
	(300,685)	(404,554)	(302,162)	(405,914)	(106,065)	(114,840)	(106,547)	(115,167)
Net financial income	(189,544)	(302,437)	(203,995)	(332,212)	(70,073)	(84,217)	(71,661)	(92,549)

⁽b) Expenses related to pre-operational expenses of stores.



26. Segment reporting

To manage its business taking into consideration its financial and operating activities, the Company classified its business into Retail, Financial Operations, Insurance Operations and Other Services. These classifications are considered as the primary segments for disclosure of information. The characteristics of these divisions are described below

Retail – basically the resale of goods and provision of services in the Company's stores and e-commerce (traditional e-commerce and marketplace);

Financial operations - through the jointly-owned subsidiary Luizacred, mainly engaged in granting of credit to the Company's customers for acquisition of products;

Insurance operations - through the jointly-owned subsidiary Luizaseg, mainly engaged in the offer of extended warranties of products purchased by the Company's customers;

Other services – sum of services rendered in consortium management through its subsidiary LAC, mainly engaged in the management of consortia to the Company's customers for the purchase of products; and management of product delivery services, through its subsidiary Logbee.

The Company's sales are fully made in the Brazilian territory and, considering retail operations, there is no concentration of customers or of products and services offered.

Statements of profit or loss

	09/30/2018					
	Retail	Financial	Insurance	Other	Eliminations	Consolidated
	(a)	operations	operations	services	(b)	
Gross revenue	13,251,147	717,635	170,635	56,731	(898,148)	13,298,000
Deductions from revenue	(2,313,452)	-	-	(4,633)	-	(2,318,085)
Net revenue of the segment	10,937,695	717,635	170,635	52,098	(898,148)	10,979,915
Costs	(7,724,060)	(65,593)	(14,664)	(23,441)	89,090	(7,738,668)
Gross profit	3,213,635	652,042	155,971	28,657	(809,058)	3,241,247
Sales expenses	(1,972,397)	(265,839)	(130,881)	(1,111)	397,765	(1,972,463)
General and administrative expenses	(394,258)	(8,665)	(13,008)	(20,473)	21,673	(414,731)
Allowance for doubtful accounts	(43,088)	(287,848)	-	-	287,848	(43,088)
Depreciation and amortization	(122,401)	(4,449)	(3,545)	(280)	7,994	(122,681)
Equity in investments	48,521	-	-	-	(5,424)	43,097
Other operating income	37,682	(12,677)	(3,645)	27	16,322	37,709
Financial income	96,416	•	12,749	1,751	(12,749)	98,167
Financial expenses	(302,031)	-	(43)	(131)	43	(302,162)
Income tax and social contribution	(154,294)	(36,594)	(10,471)	(3,016)	47,065	(157,310)
Net income for the period	407,785	35,970	7,127	5,424	(48,521)	407,785

Equity accounting reconciliation

(=) Consolidated equity in investments	43,097
(-) Elimination effect – Other services	(5,424)
(=) Equity in investments of the retail segment	48,521
Equity in investments - Luizaseg (Note 13)	7,127
Equity in investments - Luizacred (Note 13)	35,970
Equity in investments – Other services (Note 12)	5,424

⁽a) The retail segment is represented by consolidated amounts contemplating the results of Magazine Luiza S.A., Época Cosméticos and Integra Commerce. In the retail segment, the equity in investments line contemplates net income from financial operations, insurance and other services, once this amount is contained in the profit or loss amounts of the segment used by the main operations management.



(b) Eliminations are represented mainly by the effects of the segments of financial operations and insurance operations, which are presented in a proportional manner above, nevertheless are included only in one line of equity in investments in the consolidated financial statements of the Company.

Statements of profit or loss

· · · · · · · · · · · · · · · · · · ·	09/30/2017					
	Retail	Financial	Insurance	Other	Eliminations	Consolidated
	(a)	operations	operations	Services	(b)	
Gross revenue	9,956,150	629,839	141,344	51,304	(780,098)	9,998,539
Deductions from revenue	(1,632,357)	-	-	(3,737)	-	(1,636,094)
Net revenue of the segment	8,323,793	629,839	141,344	47,567	(780,098)	8,362,445
Costs	(5,797,404)	(72,419)	(17,157)	(23,804)	98,491	(5,812,293)
Gross profit	2,526,389	557,420	124,187	23,763	(681,607)	2,550,152
·						
Sales expenses	(1,517,096)	(245,115)	(96,067)	-	341,182	(1,517,096)
General and administrative expenses	(360,015)	(1,669)	(14,589)	(18,614)	16,258	(378,629)
Allowance for doubtful accounts	(27,291)	(205,529)	-	-	205,529	(27,291)
Depreciation and amortization	(105,702)	(4,474)	(3,490)	(282)	7,964	(105,984)
Equity in investments	66,723	-	-	-	(5,098)	61,625
Other operating income	28,739	(9,244)	(2,387)	544	11,631	29,283
Financial income	71,391	-	13,345	2,311	(13,345)	73,702
Financial expenses	(405,826)	-	-	(88)	-	(405,914)
Income tax and social contribution	(53,909)	(41,625)	(9,138)	(2,536)	50,763	(56,445)
Net income for the period	223,403	49,764	11,861	5,098	(66,723)	223,403

Equity accounting reconciliation

Equity in investments – Other services	5,098
Equity in investments - Luizacred	49,764
Equity in investments - Luizaseg	11,861
(=) Equity in investments retail segment	66,723
(-) Elimination effect LAC	(5,098)
(=) Consolidated equity in investments	61,625

- (a) The retail segment is represented by consolidated amounts contemplating the results of Magazine Luiza S.A. and Época Cosméticos. In the retail segment, the equity in investments line contemplates net income from financial operations, insurance and consortium management, once this amount is contained in the profit or loss amounts of the segment used by the main operations management.
- (b) Eliminations are represented mainly by the effects of the segments of financial operations and insurance operations, which are presented in a proportional manner above, nevertheless are included only in one line of equity in investments in the consolidated financial statements of the Company



Statements of financial position

Assets Cash and cash equivalents Securities and other financial assets Trade receivables Investments Cash and cash equivalents Securities and other financial assets Trade receivables Investment land intangible assets Other Trade requipment and intangible assets Other Trade receivables Investments Trade requipment and intangible assets Other Trade receivables Trade recei		09/30/2018				
Assets Cash and cash equivalents 376,120 6,165 109 42,893 Securities and other financial assets 253,756 5,174 200,436 - Trade receivables Inventories Interest Inventories Interest Inventories Interest Inventories Interest Inventories Interest			Financial		Other	
Cash and cash equivalents 376,120 6,165 109 42,893 Securities and other financial assets 253,756 5,174 200,436 - Trade receivables 1,662,512 3,298,522 - 1,088 Investments 2,106,439 - - - Investments 1,210,213 65,556 39,285 1,795 Other 1,174,524 241,012 36,054 4,465 Property and equipment and intangible assets 1,174,524 241,012 36,054 4,465 Other 7,121,696 3,616,429 275,884 50,241 Liabilities 2,650,677 - 1,165 2,432 Loans and financing and other financial liabilities 577,816 - - - Interbank deposits - 1,616,433 - - Insurance reserves - 1,542,566 - - Provision for tax, civil and labor contingencies 350,960 65,067 1,428 769 Deferred income 2,41		Retail (*)	operations	operations	Services	
Securities and other financial assets 253,756 5,174 200,436 1,088 1,662,512 3,298,522 - 1,088 1,081 1,08						
Trade receivables 1,662,512 3,298,522 - 1,088 Inventoriories 2,106,439					42,893	
Investments 1,106,439 - - - - - - - - -			•	200,436	.	
Investments			3,298,522	-	1,088	
Property and equipment and intangible assets 1,210,213			-	-	-	
Other 1,174,524 241,012 36,054 4,465 1,121,696 3,616,429 275,884 50,241 Liabilities 2,650,677 - 1,165 2,432 Loans and financing and other financial liabilities 577,816 - - - Interbank deposits - 1,616,433 - - Credit card operations - 1,542,566 - - Insurance reserves - 1,542,566 - - Provision for tax, civil and labor contingencies 350,960 65,067 1,428 769 Provision for tax, civil and labor contingencies 478,916 18,281 - - Deferred income 478,916 18,281 - - Other 2,312,324 277,462 16,824 36,136 Investment reconciliation 1 1,105 1,105 Investment LAC (Note 12) 35,889 1,105 1,105 Investment In jointly-owned subsidiaries 2,7710 43,846 1,205 1,205		•	- 65 556	- 20.20E	- 4 705	
Tabilities						
Liabilities Suppliers 2,650,677 - 1,165 2,432 Loans and financing and other financial liabilities 577,816 - - - Interbank deposits - 1,616,433 - - Credit card operations - 1,542,566 - - Insurance reserves - - 222,804 - Provision for tax, civil and labor contingencies 350,960 65,067 1,428 769 Deferred income 751,003 96,620 33,663 10,904 Other 751,003 96,620 33,663 10,904 Net equity 2,312,324 277,462 16,824 36,136 Investment reconciliation 1 </td <td>Other _</td> <td></td> <td></td> <td></td> <td></td>	Other _					
Suppliers 2,650,677 - 1,165 2,432	Liabilities	7,121,090	3,610,429	273,004	30,241	
Loans and financing and other financial liabilities		2 650 677	_	1 165	2 432	
Interbank deposits		2,000,011		1,100	2,402	
Interbank deposits	•	577.816	_	_	_	
Credit card operations		-	1,616,433	-	-	
Insurance reserves		-	1,542,566	-	-	
Deferred income	Insurance reserves	-	-	222,804	-	
Other 751,003 96,620 33,663 10,904 4,809,372 3,338,967 259,060 14,105 Investment reconciliation Investment LAC (Note 12) 35,889 Investment Logbee (Note 12) 247 Goodwill Logbee (Note 12) 7,710 43,846 43,846 Investments in jointly-owned subsidiaries Investment Luizacred (Note 13) 277,462 Investment Luizaseg (Note 13) 16,824 294,286 294,286 Total investments 338,132 (-) Elimination effect (43,846)	Provision for tax, civil and labor contingencies	•		1,428	769	
A,809,372	Deferred income			-	-	
Net equity 2,312,324 277,462 16,824 36,136	Other _					
Investment reconciliation Investments in subsidiaries Investment LAC (Note 12) 35,889 Investment Logbee (Note 12) 247 36,136 Goodwill Logbee (Note 12) 7,710 43,846 Investments in jointly-owned subsidiaries Investment Luizacred (Note 13) 277,462 Investment Luizaseg (Note 13) 16,824 294,286 Total investments 338,132 (-) Elimination effect (43,846)		4,809,372	3,338,967	259,060	14,105	
Investment LAC (Note 12) 35,889 Investment Logbee (Note 12) 247 Goodwill Logbee (Note 12) 7,710 43,846 Investments in jointly-owned subsidiaries Investment Luizacred (Note 13) 277,462 Investment Luizaseg (Note 13) 16,824 294,286 Total investments 338,132 (-) Elimination effect (43,846)	Net equity	2,312,324	277,462	16,824	36,136	
Investment LAC (Note 12) Investment Logbee (Note 12) Goodwill Logbee (Note 12) Investments in jointly-owned subsidiaries Investment Luizacred (Note 13) Investment Luizacred (Note 13) Investment Luizaseg (Note 13) Total investments (-) Elimination effect 35,889 247 36,136 277,10 43,846 277,462 16,824 294,286 Total investments (43,846)	Investment reconciliation					
Investment Logbee (Note 12) Goodwill Logbee (Note 12) Investments in jointly-owned subsidiaries Investment Luizacred (Note 13) Investment Luizaseg (Note 13) Investments Invest	Investments in subsidiaries					
36,136 7,710 43,846	Investment LAC (Note 12)	35,889				
T,710 43,846 Investments in jointly-owned subsidiaries Investment Luizacred (Note 13) 277,462 Investment Luizaseg (Note 13) 16,824 294,286 Total investments 338,132 (-) Elimination effect (43,846)	Investment Logbee (Note 12)	247				
1	<u> </u>	36,136				
1	Goodwill Logbee (Note 12)	7,710				
Investment Luizacred (Note 13) 277,462 Investment Luizaseg (Note 13) 16,824 294,286 Total investments 338,132 (-) Elimination effect (43,846)	<u> </u>					
Investment Luizacred (Note 13) 277,462 Investment Luizaseg (Note 13) 16,824 294,286 Total investments 338,132 (-) Elimination effect (43,846)	Investments in jointly-owned subsidiaries					
Investment Luizaseg (Note 13) 16,824 294,286 Total investments 338,132 (-) Elimination effect (43,846)		277.462				
294,286 Total investments 338,132 (-) Elimination effect (43,846)	· · · · · · · · · · · · · · · · · · ·	·				
Total investments 338,132 (-) Elimination effect (43,846)						
(-) Elimination effect (43,846)	Total investments					
(=) Total consolidated investments 294,286	_					
	(=) Total consolidated investments	294,286				

^(*) Consolidated balances contemplating the results of Magazine Luiza S.A, Época Cosméticos and Integra Commerce



Statements of financial position

	12/31/2017				
		Financial	Insurance	Other	
	Retail (*)	operations	operations	Services	
Assets					
Cash and cash equivalents	373,167	5,648	211	39,540	
Securities and other financial assets	1,259,553	6,251	182,343	-	
Trade receivables	1,245,672	2,591,429	-	359	
Inventories	1,969,333	-	-	-	
Investments	341,168	-	-	-	
Property and equipment and intangible assets	1,099,670	69,988	42,855	1,717	
Other	1,118,628	156,157	21,839	3,724	
	7,407,191	2,829,473	247,248	45,340	
Liabilities					
Suppliers	2,917,836	-	1,595	1,740	
Loans and financing and other financial					
liabilities	871,498	-	-	-	
Interbank deposits	-	1,196,675	-	-	
Credit card operations	-	1,217,662	-	-	
Insurance reserves	-	-	203,841	-	
Provision for tax, civil and labor contingencies	300,922	65,091	1,593	612	
Deferred income	510,403	19,092	· · · -	<u>-</u>	
Other	732,555	37,379	22,446	13,167	
	5,333,214	2,535,899	229,475	15,519	
Net equity	2,073,977	293,574	17,773	29,821	
Investment reconciliation Investments in subsidiaries Investment LAC (Note 12)	29,821				
Investments in jointly-owned subsidiaries					
Investment Luizacred (Note 13)	293,574				
Investment Luizaseg (Note 13)	17,773				
	311,347	_			
Total investments	341,168	- -			
(-) Elimination effect LAC	(29,821)	_			
(=) Total consolidated investments	311,347	_			

^(*) Consolidated balances contemplating the results of Magazine Luiza S.A, Época Cosméticos and Integra Commerce

27. Financial instruments

Capital risk management

The objectives of the Company through capital management are to safeguard the going concern capacity in order to offer continuous return to the Company's shareholders and benefits to other related parties, and to maintain an ideal capital structure to reduce this cost and maximize its funds allowing for the opening and remodeling of stores, new technologies, process improvement and advanced management methods.

The Company's capital structure comprises financial liabilities, cash and cash equivalents and marketable securities. Periodically, Management reviews the capital structure and its ability to settle its liabilities, as well as monitoring, on a timely basis, the average term of trade payables in relation to the average term of inventory turnover, taking prompt actions should these balance ratios pose significant imbalance.

The Company uses the non-GAAP performance measure adjusted net debt/adjusted EBITDA, as they believe such measure is a relevant metric for monitoring the Company's level of indebtedness, since it reflects the net consolidated funds available from the Company's operating



cash flow for payment of its financial obligations. The Company defines adjusted EBITDA as profit before income tax and social contribution, finance income and expenses, depreciation and amortization and non-recurring operating events. Adjusted EBITDA is not a defined performance measure under IFRS. The Company's definition of adjusted EBTIDA may not be comparable with similarly titled performance measures disclosures by other companies.

The capital structure of the Company is presented as follows:

Loans and financing
(+)Cash and cash equivalents
(+)Securities and other financial assets
(+)Third party credit cards
(+)Related party credit cards
Adjusted net cash

Company		Consolidated			
09/30/2018	12/31/2017	09/30/2018	12/31/2017		
(577,816)	(871,498)	(577,816)	(871,498)		
374,840	370,926	419,013	412,707		
253,756	1,259,553	253,756	1,259,553		
1,109,788	818,154	1,120,202	820,267		
98,758	42,338	98,758	42,338		
1,259,326	1,619,473	1,313,913	1,663,367		

Categories of financial instruments

		Company		Consol	idated
Categories of financial instruments	Classification	09/30/2018	12/31/2017	09/30/2018	12/31/2017
Cash and banks	Amortized cost	96,369	90,560	97,081	91,928
Escrow deposits	Amortized cost	345,670	310,899	345,672	310,901
Receivables - Credit and debit cards	FVTOC	1,124,917	835,088	1,135,331	837,201
Receivables – Other trade receivables and commercial agreements	Amortized cost	523,370	403,636	528,269	408,830
Receivables from related parties	Amortized cost	59,912	57,647	58,790	54,428
Receivables from related parties - Credit cards	FVTPL	98,758	42,338	98,758	42,338
Held-for-negotiation – Cash equivalents	Amortized cost	278,471	-	321,932	-
Held-for-negotiation – Securities	Amortized cost	11,484	-	11,484	-
Held-for-negotiation – Securities	FVTPL	242,272	1,538,541	242,272	1,578,954
Derivative instrument asset	FVTPL	-	1,378	-	1,378
Total financial assets		2,781,223	3,280,087	2,839,589	3,325,958

		Company		Consol	idated
Categories of financial instruments	Classification	09/30/2018	12/31/2017	09/30/2018	12/31/2017
Suppliers	Amortized cost	2,624,126	2,898,025	2,653,109	2,919,541
Loans and financing	Amortized cost	577,816	818,979	577,816	818,979
Loans and financing	FVTPL	-	52,519	-	52,519
Payables to related parties	Amortized cost	90,240	89,486	90,274	89,521
Total financial liabilities		3,292,182	3,859,009	3,321,199	3,880,560

Fair value measurement

All assets and liabilities for which the fair value is measured or disclosed in the interim financial information are classified within the fair value hierarchy described below, based on the lowest level of information that is significant to the fair value measurement as a whole:

Level 1 - Quoted market prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 - Valuation techniques for which the lowest and significant level of information to measure the fair value directly or indirectly observable. The Company uses the discounted cash flow technique for measurement.



Level 3 - Valuation techniques for which the lowest and significant level of information to measure the fair value is unobservable.

The measurement at fair value of assets and liabilities of the Company is demonstrated below:

		Company		Consol	idated	
Category of financial instruments	Classification	09/30/2018	12/31/2017	09/30/2018	12/31/2017	Level
Receivables – Credit and debit cards	FVTOCI	1,124,917	-	1,135,331	-	Level 2
Receivables from related parties – credit cards	FVTPL	98,758	-	98,758	-	Level 2
Cash equivalents and securities	FVTPL	242,272	1,538,541	242,272	1,578,954	Level 2
Derivative instrument assets	FVTPL	-	1,378	-	1,378	Level 2
Total financial assets	=	1,465,947	1,539,919	1,476,361	1,580,332	•
Loans and financing	FVTPL _	-	52,519	-	52,519	Level 2
Total financial liabilities	=	-	52,519	-	52,519	<u> </u>

Evaluation techniques and significant unobservable inputs

Specific evaluation techniques used to value financial instruments, in accordance to the rules of level 2, include:

- Quoted market prices or quotations from financial institutions or brokers for similar instruments.
- Fair value of receivables from credit cards is determined based on assumptions usually used for the sale of similar assets.
- Other techniques, such as discounted cash flow analysis, are used to determine the fair value for the remaining financial instruments.

Liquidity risk management

The Company's Financial Management has the ultimate responsibility for the management of the liquidity risk and prepares an appropriate liquidity risk management model to manage funding requirements and short, medium and long-term liquidity management. The Company manages the liquidity risk through the continuous monitoring of estimated and actual cash flows, the combination of the maturity profiles of financial assets and liabilities and the maintenance of a close relationship with financial institutions, with regular disclosure of information to support credit decisions when external funds are necessary.

The table below details the remaining contractual maturity of the Company's financial liabilities and the contractual amortization terms. This table was prepared using the undiscounted cash flows of financial liabilities.

Contractual maturity is based on the most recent date on which the Company should settle the related obligations:

	DOOK	Ulluel Ulle	One to	Over tillee	
	balance	year	three years	years	Total
Suppliers	2,653,109	2,653,109	-	-	2,653,109
Loans and financing	577,816	279,336	337,462	10,704	627,502
Related parties	90,274	90,274	-	-	90,274
Other payables – ex-quotaholders	5,788	5,788	-	-	5,788



Considerations on risks

The Company's business primarily comprises the retail sale of consumer goods, mainly home appliances, electronics, furniture and financial services, consumer financing for purchase of these goods and consortium related activities, created for the acquisition of vehicles, motorcycles, home appliances and real estate properties. The main market risk factors affecting the Company's business are as follows:

Credit risk: the risk arises from the possibility that the Company may incur losses due to non-receipt of amounts billed to their customers, the consolidated balance of which amounts to R\$ 1,470,141 as at September 30, 2018 (R\$ 1,066,091 as at December 31, 2017). A large part of the sales of the Company are made using the credit card as a form of payment, which is substantially securitized with the credit card administrators. For other receivables the Company evaluates also the risk as being low, due to the widespread sales, as a result of the large number of customers; however, there are no guarantees of actual receipt of the total balance of trade receivables due to the nature of the Company's activities. Even so, the risk is managed by means of periodic analysis of default rate (with consistent criteria to support the requirements of IFRS 9 – see Note 3.2.b.ii) and the adoption of more efficient collection measures. As at September 30, 2018 the Company recorded past-due or uncollectible balances, which terms were renegotiated, in the amount of R\$ 7,078 (R\$ 5,346 as at December 31, 2017), which are included in the Company's analysis on the need to recognize an allowance for doubtful accounts. See note 7 for further information on accounts receivables.

The policy of the Company for investments in debt securities (financial investments) is to invest in securities that have ratings attributed by the main credit risk agencies, of at least Sovereign Credit Ratings (on a global scale). As at September 30, 2018 almost the total amount of investments held by the Company had such rating levels, reaching the amount of R\$ 532,227 (R\$ 1,539,919 as at December 31, 2017) Company and R\$ 575,688 (R\$ 1,580,332 as at December 31, 2017) Consolidated

Market risk: arises from the slowdown of retail sales in the Brazilian economic environment. The risks involved in these transactions are managed by establishing operational and commercial policies, determining limits for derivative transactions, and constantly monitoring assumed positions. The main related risks are variations in the interest and foreign exchange rates.

Interest rate risk: the Company is exposed to floating interest rates tied to the "Interbank Deposit Certificate (CDI)", relating to financial investments and loans and financing in Brazilian Reais, for which it performed a sensitivity analysis, as described below.

As at September 30, 2018, Management carried out a sensitivity analysis, considering a probable scenario and scenarios of 25% and 50% increases in the expected interest rates. The probable scenario was measured using the future interest rates disclosed by BM&FBOVESPA and/or BACEN. The expected effects of interest expenses net of financial income from financial investments for the next three months are as follows:



	Company	Consolidated
	09/30/2018	09/30/2018
Bank deposit certificates (Note 5)	278,270	285,676
Non-exclusive investment funds (Note 5)	201	36,256
Cash equivalents	278,471	321,932
Securities (Note 6)	253,756	253,756
Total cash equivalents and securities	532,227	575,688
Loans and financing (Note 17)	(577,816)	(577,816)
Variation	(45,589)	(2,128)
Interest to incur exposed to CDI	6.39%	6.39%
Impact on financial income, net of taxes		
Scenario I Probable	(5,458)	(4,816)
Scenario II Over 25%	(6,822)	(6,020)
Scenario III - Over 50%	(8,186)	(7,224)

Foreign exchange risk management: the Company uses derivative financial instruments with the purpose of meeting its market risk management requirements arising from mismatching between currencies and indexers. Derivative transactions are carried out through the Finance Department, pursuant to the strategies previously approve by the Company's Board of Directors.

Upon initial recognition of hedge, the Company formally classifies and reports the hedge ratio to which the Company intends to apply the hedge accounting, as well as the objective and the Management's risk management strategy to materialize the hedge.

In this nine-month period, the Company settled all its hedge operations.

28. Statements of cash flows

Changes in equity that do not affect the cash flows of the Company are as follows:

	Company		Consolidated	
	09/30/2018	09/30/2017	09/30/2018	09/30/2017
Changes in fair value of financial assets Initial adoption of IFRS 9 and 15 - FVTOCI Initial adoption of IFRS 9 and 15 - FVTPL	(10,026) (768) (36,219)	2,007	(10,026) (768) (36,219)	2,007
Initial adoption of IFRS 9 and 15 – Jointly-owned subsidiary	(52,082)	-	(52,082)	-
Initial adoption of IFRS 9 and 15 – effect of IR/CS Payables to ex-quotaholders	12,576 5,000	1,000	12,576 5,000	1,000



29. Insurance

The Company has insurance contracts with coverage determined in accordance with the advice of experts, taking into account the nature and degree of risk, in amounts considered sufficient to cover any losses on its assets and/or obligations.

The insurance coverage, as at September 30, 2018 and December 31, 2017, are demonstrated below:

Civil responsibility and D&O Sundry risks – inventory and property and equipment Vehicles

09/30/2018	12/31/2017
70,000	65,000
2,776,032	2,402,335
22,872	14,162
2,868,904	2,481,497