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# Independent Auditor's Review Report of the interim financial information 

To the Shareholders, Counselors and Board of Directors of Magazine Luiza S.A. Franca - SP

## Introduction

We have reviewed the accompanying individual and consolidated interim financial information of Magazine Luiza S.A. (the "Company"), included in the quarterly information form - ITR as at June 30, 2019, which comprise the balance sheets as at June 30, 2019 and the respective statements of income and other comprehensive income for the three and six-months period then ended and the statements of changes in shareholders' equity and cash flows for the six-month period then ended, including explanatory information.

Management of the Company is responsible for the preparation and fair presentation of these interim financial information in accordance with CPC 21(R1) - Interim Financial Reporting and IAS 34 - Interim Financial Reporting, issued by the International Accounting Standards Board - IASB, as well as the presentation of this information in accordance with the standards issued by the Brazilian Securities and Exchange Commission (CVM) applicable to the preparation of quarterly information (ITR). Our responsibility is to express a conclusion on the interim financial information based on our review.

## Scope of review

We conducted our review in accordance with Brazilian and International Review Standards (NBC TR 2410 - Revisão de Informações Intermediárias Executada pelo Auditor da Entidade and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim information consists of making inquiries, primarily of persons responsible for the financial and accounting matters, and applying analytical procedures and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on auditing standards and, consequently does not enable us to obtain assurance that we would become aware of all significant matters that would have been identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion
Based on our review, nothing has come to our attention that causes us to believe that the accompanying individual and consolidated interim financial information, included in the above mentioned quarterly information form, have not been prepared, in all material respects, in accordance with CPC 21 (R1) and IAS 34, issued by IASB, applicable to the preparation of Quarterly Reviews - ITR and presented in accordance with the standards issued by the Brazilian Securities and Exchange Commission.

## Other issues - Statements of added value

The individual and consolidated interim financial information related to the statement of value added for the six-month period ended June 30, 2019, prepared under the responsibility of the Company's Management, presented as supplementary information for the purpose of IAS 34, was subject to the same review procedures performed jointly with the review of the quarterly information - ITR of the Company. To prepare our conclusion we evaluated whether these statements are reconciled with the interim financial information and accounting registers, as applicable, and whether the form and contents are in accordance with the criteria defined under Technical Pronouncement CPC 09 - Statement of Value Added. Based on our review, we are not aware of any fact that might lead us to believe that they were not prepared, in all material respects, in accordance with the individual and consolidated interim financial information, taken as a whole.

São Paulo, August 12, 2019

KPMG Auditores Independentes
CRC SP014428/O-6
Original report in Portuguese signed by
Marcelle Mayume Komukai
Accountant CRC 1SP249703/O-5

## Magazine Luiza S.A.

Balance sheets at June 30, 2019 and December 31, 2018

## (Amounts expressed in thousands of reais - R\$)

|  | Parent company |  | Consolidated |  |
| :--- | :---: | :---: | :---: | :---: |
| Note | $06 / 30 / 2019$ | $12 / 31 / 2018$ | $06 / 30 / 2019$ | $12 / 31 / 2018$ |

## Assets

Current assets

| Cash and cash equivalents | 5 | $\mathbf{4 8 2 , 6 0 6}$ | 548,553 | $\mathbf{6 2 5 , 7 0 5}$ | 599,087 |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Securities | 6 | $\mathbf{4 3 9 , 8 7 2}$ | 409,111 | $\mathbf{4 4 1 , 0 9 6}$ | 409,111 |
| Accounts receivable | 7 | $\mathbf{1 , 4 0 4 , 4 5 1}$ | $2,024,685$ | $\mathbf{1 , 4 6 0 , 8 4 1}$ | $2,051,557$ |
| Inventories | 8 | $\mathbf{2 , 3 2 , 0 0 2}$ | $2,790,726$ | $\mathbf{2 , 5 5 6 , 3 3 7}$ | $2,810,248$ |
| Accounts receivable from |  |  |  |  |  |
| related parties | $\mathbf{1 2 7 , 4 8 4}$ | 193,635 | $\mathbf{1 2 6 , 2 3 6}$ | 190,190 |  |
| Recoverable taxes | 10 | $\mathbf{6 4 6 , 9 1 1}$ | 299,746 | $\mathbf{7 1 2 , 6 9 7}$ | $\mathbf{3 0 3 , 6 9 1}$ |
| Other assets |  | $\mathbf{7 7 , 7 8 7}$ | 46,357 | $\mathbf{1 1 2 , 7 0 0}$ | 48,506 |
| Total current assets |  | $\mathbf{5 , 5 0 1 , 1 1 3}$ | $6,312,813$ | $\mathbf{6 , 0 3 5 , 6 1 2}$ | $\mathbf{6 , 4 1 2 , 3 9 0}$ |


| Non-current assets |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Securities | 6 | - | - | 264 | 214 |
| Accounts receivable | 7 | 8,740 | 7,571 | 11,268 | 7,571 |
| Recoverable taxes | 10 | 805,254 | 150,624 | 944,612 | 150,624 |
| Deferred income tax and social contribution | 11 | 14,410 | 171,488 | 26,979 | 181,012 |
| Judicial deposits | 20 | 349,426 | 349,228 | 480,090 | 349,239 |
| Other assets |  | 32,765 | 32,442 | 34,679 | 34,154 |
| Accounts receivable from related parties | 9 | 234,500 | - | . | - |
| Investments in subsidiaries | 12 | 707,551 | 146,703 | - |  |
| Investments in jointly-controlled subsidiaries | 13 | 293,609 | 308,462 | 293,609 | 308,462 |
| Right-of-use of leases | 3 | 1,731,906 | - | 1,804,879 |  |
| Property, plant and equipment | 14 | 846,159 | 749,463 | 941,150 | 754,253 |
| Intangible assets | 15 | 526,924 | 501,539 | 1,509,515 | 598,822 |
| Total non-current assets |  | 5,551,244 | 2,417,520 | 6,047,045 | 2,384,351 |

Total assets

| $\mathbf{1 1 , 0 5 2 , 3 5 7}$ | $8,730,333$ | $\mathbf{1 2 , 0 8 2 , 6 5 7}$ | $8,796,741$ |
| :---: | :---: | :---: | :---: |

See the accompanying notes to the interim financial information. MERCADO BM\&FBOVESPA

## Magazine Luiza S.A.

Balance sheets at June 30, 2019 and December 31, 2018

## (Amounts expressed in thousands of reais - R\$)

|  | Parent company |  | Consolidated |  |
| :--- | :---: | :---: | :---: | :---: |
| Note | $06 / 30 / 2019$ | $12 / 31 / 2018$ | $06 / 30 / 2019$ | $12 / 31 / 2018$ |


| Liabilities |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Current liabilities |  |  |  |  |  |
| Suppliers | 16 | 2,985,762 | 4,068,459 | 3,395,882 | 4,105,244 |
| Loans and financing | 17 | 15,555 | 130,685 | 43,258 | 130,743 |
| Salaries, vacations and social |  |  |  |  |  |
| security charges |  | 261,459 | 250,792 | 302,256 | 258,983 |
| Taxes payable |  | 144,736 | 135,384 | 174,177 | 140,979 |
| Accounts payable to related parties | 9 | 113,045 | 125,353 | 113,050 | 125,383 |
| Leases | 3 | 196,036 |  | 212,625 | - |
| Deferred revenue | 18 | 39,157 | 39,157 | 43,021 | 39,157 |
| Dividends payable |  | - | 182,000 | - | 182,000 |
| Other accounts payable | 19 | 519,405 | 403,805 | 688,361 | 406,109 |
| Total current liabilities |  | 4,275,155 | 5,335,635 | 4,972,630 | 5,388,598 |
| Non-current liabilities |  |  |  |  |  |
| Loans and financing | 17 | 1,120,409 | 323,402 | 1,120,409 | 325,224 |
| Leases | 3 | 1,564,160 |  | 1,621,264 |  |
| Deferred income tax and social contribution | 11 | - | - | 58,138 |  |
| Provision for tax, civil and labor risks | 20 | 616,435 | 377,444 | 812,984 | 387,355 |
| Deferred revenue | 18 | 365,252 | 390,980 | 384,343 | 390,980 |
| Other accounts payable |  | - |  | 1,943 | 1,712 |
| Total non-current liabilities |  | 3,666,256 | 1,091,826 | 3,999,081 | 1,105,271 |
| Total liabilities |  | 7,941,411 | 6,427,461 | 8,971,711 | 6,493,869 |
| Shareholders' equity | 21 |  |  |  |  |
| Capital |  | 1,719,886 | 1,719,886 | 1,719,886 | 1,719,886 |
| Capital reserve |  | 268,092 | 52,175 | 268,092 | 52,175 |
| Treasury shares |  | $(9,468)$ | $(87,015)$ | $(9,468)$ | $(87,015)$ |
| Legal reserve |  | 65,644 | 65,644 | 65,644 | 65,644 |
| Profit reserve |  | 546,851 | 546,851 | 546,851 | 546,851 |
| Equity valuation adjustment |  | 1,211 | 5,331 | 1,211 | 5,331 |
| Income for the period |  | 518,730 | - | 518,730 | - |
| Total shareholders' equity |  | 3,110,946 | 2,302,872 | 3,110,946 | 2,302,872 |
| Total liabilities and shareholders' equity |  | 11,052,357 | 8,730,333 | 12,082,657 | 8,796,741 |

See the accompanying notes to the interim financial information.

## Magazine Luiza S.A.

## Statements of income <br> Semesters and quarters ended June 30, 2019 and 2018 <br> (Amounts expressed in thousands of reais - R\$)

Net sales
Cost of goods resold and services rendered
Gross income
Operating revenues (expenses) rom sales
General and administrative expenses
Expected credit loss
Depreciation and amortization
Equity in net income of subsidiaries
Other operating revenues, net

| Note | Parent company |  | Consolidated |  | Parent company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Semester |  |  |  | Quarter |  |  |  |
|  | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 |
| 22 | 8,448,677 | 7,220,138 | 8,637,086 | 7,309,448 | 4,179,431 | 3,654,446 | 4,308,102 | 3,696,185 |
| 23 | $(6,216,113)$ | $(5,115,443)$ | $(6,333,433)$ | $(5,158,069)$ | $(3,137,501)$ | $(2,566,197)$ | $(3,215,868)$ | $(2,588,161)$ |
|  | 2,232,564 | 2,104,695 | 2,303,653 | 2,151,379 | 1,041,930 | 1,088,249 | 1,092,234 | 1,108,024 |
| 24 | $(1,384,522)$ | $(1,289,400)$ | $(1,419,172)$ | $(1,303,246)$ | $(699,528)$ | $(654,698)$ | $(726,195)$ | $(661,373)$ |
| 24 | $(254,675)$ | $(251,941)$ | $(291,109)$ | $(270,509)$ | $(131,232)$ | $(128,735)$ | $(154,834)$ | $(137,569)$ |
|  | $(25,497)$ | $(27,599)$ | $(25,600)$ | $(27,599)$ | $(13,075)$ | $(15,107)$ | $(13,178)$ | $(15,107)$ |
| 3\|14|15 | $(196,141)$ | $(75,576)$ | $(200,782)$ | $(76,357)$ | $(92,797)$ | $(38,700)$ | $(96,843)$ | $(39,122)$ |
| 12\|13 | 94,659 | 34,867 | $(2,410)$ | 32,983 | 97,234 | 10,723 | $(2,500)$ | 9,664 |
| 24\|25 | 141,321 | 27,973 | 209,935 | 29,898 | 115,723 | 7,786 | 184,398 | 8,762 |
|  | $(1,624,855)$ | $(1,581,676)$ | $(1,729,138)$ | $(1,614,830)$ | $(723,675)$ | $(818,731)$ | $(809,152)$ | $(834,745)$ |
|  | 607,709 | 523,019 | 574,515 | 536,549 | 318,255 | 269,518 | 283,082 | 273,279 |
|  | $\begin{array}{r} 475,951 \\ (351,072) \\ \hline \end{array}$ | $\begin{array}{r} 75,149 \\ (194,620) \\ \hline \end{array}$ | $\begin{array}{r} 517,687 \\ (360,631) \end{array}$ | $\begin{array}{r} 63,281 \\ (195,615) \end{array}$ | $\begin{array}{r} 435,421 \\ (215,023) \\ \hline \end{array}$ | $\begin{array}{r} 42,400 \\ (111,586) \end{array}$ | $\begin{array}{r} 479,665 \\ (223,675) \end{array}$ | $\begin{array}{r} 39,517 \\ (112,078) \\ \hline \end{array}$ |
| 26 | 124,879 | $(119,471)$ | 157,056 | $(132,334)$ | 220,398 | $(69,186)$ | 255,990 | $(72,561)$ |
|  | 732,588 | 403,548 | 731,571 | 404,215 | 538,653 | 200,332 | 539,072 | 200,718 |
| 11 | $(213,858)$ | $(115,319)$ | $(212,841)$ | $(115,986)$ | $(152,027)$ | $(59,586)$ | $(152,446)$ | $(59,972)$ |
|  | 518,730 | 288,229 | 518,730 | 288,229 | 386,626 | 140,746 | 386,626 | 140,746 |
|  | 518,730 | 288,229 | 518,730 | 288,229 | 386,626 | 140,746 | 386,626 | 140,746 |
| 21 | 0.340 | 1.525 | 0.340 | 1.525 | 0.254 | 0.745 | 0.254 | 0.745 |
| 21 | 0.340 | 1.515 | 0.340 | 1.515 | 0.253 | 0.738 | 0.253 | 0.738 |

Financial revenues
Financial expenses
Financial income (loss)
Operating income before income tax and socia contribution

Deferred income tax and social contribution
Net revenue for the period
ncome attributable to:
Controlling shareholders
Earnings per share
Basic (R\$ per share)
Diluted ( $\mathrm{R} \$ \mathrm{per}$ share)
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See the accompanying notes to the interim financial information.

## Magazine Luiza S.A.

## Statements of comprehensive income

Semesters and quarters ended June 30, 2019 and 2018

## (Amounts expressed in thousands of reais - R\$)

|  | Parent company and Consolidated |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Semester |  | Quarter |  |
|  | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 |
| Net revenue for the period | 518,730 | 288,229 | 386,626 | 140,746 |
| Items that can subsequently be reclassified to profit or loss: |  |  |  |  |
| Investments evaluated through the equity accounting method - participation in other comprehensive income - OCl | 2,875 | $(3,393)$ | 2,498 | $(4,231)$ |
| Tax effects | $(1,150)$ | 1,527 | (999) | 1,904 |
| Total | 1,725 | $(1,866)$ | 1,499 | $(2,327)$ |
| Financial assets measured at fair value - FVOCI |  |  |  |  |
| Tax effects | $(8,856)$ | 5,872 | 2,811 | 3,235 |
| Total | 3,011 | $(1,997)$ | (956) | $(1,100)$ |
|  | $(5,845)$ | 3,875 | 1,855 | 2,135 |
| Total items that can subsequently be reclassified to profit or loss | $(4,120)$ | 2,009 | 3,354 | (192) |
| Total other comprehensive income for the period, net of taxes | 514,610 | 290,238 | 389,980 | 140,554 |
| Attributable to: |  |  |  |  |
| Controlling shareholders | 514,610 | 290,238 | 389,980 | 140,554 |

See the accompanying notes to the interim financial information.

Magazine Luiza S.A./
Statements of changes in shareholders' equity Semesters ended June 30, 2019 and 2018
(Amounts expressed in thousands of reais - R\$)

|  |  |  |  |  |  | Profit | serve |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Note | Capital | Capital reserve | Treasury shares | Legal reserve | Working capital reinforceme nt reserve | Tax incentive reserve | Income for the period | valuation adjustment | Total |
| Balances at December 31, 2017 |  | 1,719,886 | 37,094 | $(13,955)$ | 39,922 | 220,072 | 68,299 | - | 2,659 | 2,073,977 |
| Additional dividends |  | - | - | - | - | $(50,000)$ | - | - | - | $(50,000)$ |
| Stock option plan |  |  | 6,492 | - | - | - | - | - | - | 6,492 |
| Treasury shares |  |  |  | $(67,977)$ |  | - | - | - | - | $(67,977)$ |
| Sale of treasury shares for payment of stock option plan |  |  | 3,750 | 8,582 | - | - | - | - | - | 12,332 |
| Initial adoption IFRS 9 and 15 controlling company |  |  |  | - | - | $(24,411)$ | - | - | - | $(24,411)$ |
| Initial adoption IFRS 9 in jointly-owned subsidiaries |  |  | - | - | - | $(52,082)$ | - | - | - | $(52,082)$ |
| Income for the period |  | - |  |  |  |  |  | 288,229 |  | 288,229 |
|  |  | 1,719,886 | 47,336 | $(73,350)$ | 39,922 | 93,579 | 68,299 | 288,229 | 2,659 | 2,186,560 |
| Other comprehensive income: |  |  |  |  |  |  |  |  |  |  |
| Equity valuation adjustment |  | - | - | - | - | - | - | - | 2,009 | 2,009 |
| Balances at June 30, 2018 |  | 1,719,886 | 47,336 | $(73,350)$ | 39,922 | 93,579 | 68,299 | 288,229 | 4,668 | 2,188,569 |
| Balances at December 31, 2018 |  | 1,719,886 | 52,175 | $(87,015)$ | 65,644 | 395,561 | 151,290 | - | 5,331 | 2,302,872 |
| Stock option plan | 21 | - | 36,308 | - | - | - | - | - | - | 36,308 |
| Treasury shares acquired | 21 | - | - | $(26,896)$ | - | - | - | - | - | $(26,896)$ |
| Treasury shares sold | 21 | - | 179,609 | 104,443 | - | - | - | - | - | 284,052 |
| Income for the period | 21 | - | - | - | - | - | - | 518,730 | - | 518,730 |
| Other comprehensive income: |  | 1,719,886 | 268,092 | $(9,468)$ | 65,644 | 395,561 | 151,290 | 518,730 | 5,331 | 3,115,066 |
|  |  |  |  |  |  |  |  |  |  |  |
| Equity valuation adjustment |  | - | - | - | - | - | - | - | $(4,120)$ | $(4,120)$ |
| Balances at June 30, 2019 |  | 1,719,886 | 268,092 | $(9,468)$ | 65,644 | 395,561 | 151,290 | 518,730 | 1,211 | 3,110,946 |

The accompanying notes are an integral part of the interim financial information.

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## Magazine Luiza S.A.

## Statements of cash flows

Semesters ended June 30, 2019 and 2018
(Amounts expressed in thousands of reais - R\$)

|  | Note | Parent company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 |
| Cash flow from operating activities |  |  |  |  |  |
| Net revenue for the period |  | 518,730 | 288,229 | 518,730 | 288,229 |
| Adjustments to reconcile net income for the period to cash generated by (used in) operating activities: |  |  |  |  |  |
| Income tax and social contribution recognized under profit or loss | 11 | 213,858 | 115,319 | 212,841 | 115,986 |
| Depreciation and amortization | $3.14 \mid 15$ | 196,141 | 75,576 | 200,782 | 76,357 |
| Accrued interest over loans, financing and leasing | $3 \mid 17$ | 83,523 | 29,232 | 90,897 | 29,232 |
| Gain (loss) on marketable securities |  | $(6,231)$ | $(13,341)$ | $(6,231)$ | $(13,341)$ |
| Equity in net income of subsidiaries | 12\|13 | $(94,659)$ | $(34,867)$ | 2,410 | $(32,983)$ |
| Changes in provision for loss in assets |  | 244,897 | 58,569 | 245,303 | 58,612 |
| Provision for tax, civil and labor risks | 20 | 259,307 | 54,434 | 259,308 | 52,911 |
| Loss on sale of property, plant and equipment | 25 | $(2,962)$ | 281 | $(2,962)$ | 281 |
| Accrual of deferred revenue | 25 | $(25,728)$ | $(21,407)$ | $(25,728)$ | $(21,407)$ |
| Stock option plan expenses |  | 26,909 | 6,492 | 26,909 | 6,492 |
| Adjusted net income for the period |  | 1,413,785 | 558,517 | 1,522,259 | 560,369 |
| (Increase) decrease in operating assets: |  |  |  |  |  |
| Accounts receivable |  | 572,070 | $(329,000)$ | 631,457 | $(333,850)$ |
| Securities |  | $(24,530)$ | 1,088,676 | $(25,754)$ | 1,088,676 |
| Inventories |  | 265,931 | $(163,346)$ | 248,196 | $(159,516)$ |
| Accounts receivable from related parties |  | 59,081 | $(15,587)$ | 56,884 | $(15,956)$ |
| Recoverable taxes |  | $(1,001,795)$ | $(25,370)$ | $(1,122,493)$ | $(25,469)$ |
| Other assets |  | $(27,881)$ | $(7,896)$ | $(33,288)$ | $(8,540)$ |
| Changes in operating assets |  | $(157,124)$ | 547,477 | $(244,998)$ | 545,345 |
| Increase (decrease) in operating liabilities: |  |  |  |  |  |
| Suppliers |  | $(1,082,697)$ | $(163,550)$ | $(1,129,075)$ | $(170,133)$ |
| Salaries, vacations and social security charges |  | 10,667 | $(28,382)$ | 10,967 | $(28,012)$ |
| Taxes payable |  | $(2,437)$ | 2,881 | 8,600 | 2,130 |
| Accounts payable to related parties |  | $(12,308)$ | 4,939 | $(12,333)$ | 4,939 |
| Other accounts payable |  | 125,455 | $(12,549)$ | 108,452 | $(13,864)$ |
| Change in operating liabilities |  | $(961,320)$ | $(196,661)$ | $(1,013,389)$ | $(204,940)$ |
| Income tax and social contribution |  | $(52,129)$ | $(34,720)$ | $(53,384)$ | $(36,786)$ |
| Dividends received |  | 21,238 | 17,506 | 21,238 | 15,723 |
| Cash flows generated in operating activities |  | 264,450 | 892,119 | 231,726 | 879,711 |
| Cash flow from investing activities |  |  |  |  |  |
| Acquisition of property, plant and equipment | 14 | $(144,522)$ | $(85,612)$ | $(145,426)$ | $(85,901)$ |
| Acquisition of intangible assets | 15 | $(56,275)$ | $(33,424)$ | $(59,327)$ | $(35,520)$ |
| Capital increase and intercompany loan in subsidiary |  | $(243,400)$ | $(13,783)$ |  |  |
| Investment in subsidiary, net of acquired cash |  | $(469,468)$ | $(3,212)$ | $(400,684)$ | $(3,163)$ |
| Net cash invested in investment activities |  | $(913,665)$ | $(136,031)$ | $(605,437)$ | $(124,584)$ |
| Cash flow from financing activities |  |  |  |  |  |
| Loans and financing | 17 | 800,000 | - | 800,000 | - |
| Payment of loans and financing | 17 | $(104,398)$ | $(282,115)$ | $(285,583)$ | $(282,115)$ |
| Payment of interest on loans and financing | 17 | $(30,093)$ | $(35,350)$ | $(31,847)$ | $(35,350)$ |
| Lease payment | 3 | $(90,242)$ |  | $(90,242)$ | - |
| Payment of interest on lease operations | 3 | $(67,155)$ | - | $(67,155)$ | - |
| Payment of dividends |  | $(182,000)$ | $(114,273)$ | $(182,000)$ | $(114,273)$ |
| Divestment (acquisition) of treasury shares | 21 | 257,156 | $(55,645)$ | 257,156 | $(55,645)$ |
| Net cash generated (used) in financing activities |  | 583,268 | $(487,383)$ | 400,329 | $(487,383)$ |
| Increase (decrease) in the balance of cash and cash equivalents |  | $(65,947)$ | 268,705 | 26,618 | 267,744 |
| Cash and cash equivalents at the beginning of the |  | 548,553 | 370,926 | 599,087 | 412,707 |
| Cash and cash equivalents at the end of the period |  | 482,606 | 639,631 | 625,705 | 680,451 |
| Increase (decrease) in the balance of cash and cash equivalents |  | $(65,947)$ | 268,705 | 26,618 | 267,744 |

See the accompanying notes to the interim financial information.

## Magazine Luiza S.A.

## Statements of added value

Semesters ended June 30, 2019 and 2018

## (Amounts expressed in thousands of reais - R\$)

|  | Parent company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 |
| Revenues |  |  |  |  |
| Sale of goods, products and services | 9,823,352 | 8,369,570 | 10,050,636 | 8,471,044 |
| Allowance for doubtful accounts, net of reversals | $(25,497)$ | $(27,599)$ | $(25,600)$ | $(27,599)$ |
| Other operating revenues | 296,874 | 31,911 | 370,087 | 33,807 |
|  | 10,094,729 | 8,373,882 | 10,395,123 | 8,477,252 |
| Inputs acquired from third parties |  |  |  |  |
| Cost of goods resold and services rendered | $(6,593,350)$ | $(5,581,765)$ | $(6,698,371)$ | $(5,624,531)$ |
| Materials, energy, outsourced services and other | $(919,692)$ | $(713,243)$ | $(970,925)$ | $(733,983)$ |
| Loss and recovery of asset values | $(202,793)$ | $(20,849)$ | $(203,096)$ | $(20,892)$ |
|  | $(7,715,835)$ | $(6,315,857)$ | $(7,872,392)$ | $(6,379,406)$ |
| Gross added value | 2,378,894 | 2,058,025 | 2,522,731 | 2,097,846 |
| Depreciation and amortization | $(196,141)$ | $(75,576)$ | $(200,782)$ | $(76,357)$ |
| Net added value produced by the Entity | 2,182,753 | 1,982,449 | 2,321,949 | 2,021,489 |
| Added value received as transfer |  |  |  |  |
| Equity in net income of subsidiaries | 94,659 | 34,867 | $(2,410)$ | 32,983 |
| Financial revenues | 475,951 | 75,149 | 517,711 | 63,281 |
| Total added value payable | 2,753,363 | 2,092,465 | 2,837,250 | 2,117,753 |
| Distribution of added value |  |  |  |  |
| Personnel and related charges: |  |  |  |  |
| Direct remuneration | 566,961 | 453,746 | 591,217 | 461,670 |
| Benefits | 133,999 | 100,584 | 138,790 | 101,813 |
| FGTS | 49,665 | 42,168 | 51,967 | 42,819 |
|  | 750,625 | 596,498 | 781,974 | 606,302 |
| Taxes, rates and contributions: |  |  |  |  |
| Federal | 329,907 | 217,976 | 342,849 | 222,380 |
| State | 746,943 | 596,373 | 773,230 | 605,076 |
| Municipal | 30,987 | 24,910 | 32,577 | 25,925 |
|  | 1,107,837 | 839,259 | 1,148,656 | 853,381 |
| Third parties' capital remuneration |  |  |  |  |
| Interest | 296,166 | 170,105 | 305,968 | 170,776 |
| Rentals | 47,563 | 177,293 | 48,380 | 177,687 |
| Other | 32,442 | 21,081 | 33,542 | 21,378 |
|  | 376,171 | 368,479 | 387,890 | 369,841 |
| Remuneration of own capital: | - | - | - |  |
| Retained earnings | 518,730 | 288,229 | 518,730 | 288,229 |
|  | 2,753,363 | 2,092,465 | 2,837,250 | 2,117,753 |

See the accompanying notes to the interim financial information.

## Notes to the quarterly information

## 1. General information

Magazine Luiza S.A. ("Company") is a publicly traded corporation listed under the special segment called "Novo Mercado da B3 S.A. - Brasil, Bolsa, Balcão" under the code "MGLU3" and is primarily engaged in the retail sale of consumer goods, mainly home appliances, electronics and furniture, through physical and virtual stores or through e-commerce. Through its jointly-owned subsidiaries (Note 13) it offers loans, financing and insurance services to its clients. Its headquarters is in the city of Franca, state of São Paulo, Brazil and its parent and holding company is LTD Administração e Participação S.A. Its company and holding company is LTD Administração e Participação S.A.

Magazine Luiza S.A. and its subsidiaries are hereinafter referred to as "Company" for purposes of this report, unless otherwise stated.

As at June 30, 2019 the Company owned 987 stores and 16 distribution centers ( 954 stores and 12 distribution centers as at December 31, 2018) located in the South, Southeast, Mid-west and Northern regions of Brazil and works with the e-commerce sites www.magazineluiza.com.br, www.epocacosmeticos.com.br. In view of the acquisition of the Netshoes Group (Note 12), the websites www.netshoes.com.br, www.zattini.com.br and www.shoestock.com.br.

On August 12, 2019 the Board of Directors authorized the issue of the interim financial information.

## 2. Presentation and preparation of the interim financial information

### 2.1. Accounting policies

The interim financial statements are presented in thousands of reais (" $\mathrm{R} \$$ " - Brazilian currency), which is the functional and presentation currency of the Company.

The individual and consolidated interim financial information is prepared in accordance with technical pronouncement CPC 21 (R1) (interim financial reporting) and with the international standard IAS 34, and presented in accordance with the standards issued by the Brazilian Securities and Exchange Commission (CVM).

With exception to the initial adoption of IFRS 16 (CPC 06 R2), which came into effect as of January 1, 2019, as described under Note 3, the practices, policies and main accounting judgments adopted in the preparation of the individual and consolidated interim financial information are consistent with those adopted and disclosed under the Notes to the financial statements for the year ended December 31, 2018, which were disclosed as at February 21, 2019 and should be read jointly.

The Statement of Value Added ("DVA") aims at evidencing the wealth created by the Company and its Subsidiaries and its distribution during a determined period and is presented in accordance with the standards issued by the Brazilian Securities and Exchange Commission (CVM), once it is a statement that is not foreseen or mandatory under the International Financial Reporting Standards (IFRS).

Management adopts the accounting policy that presents interest paid as financing activities and dividends received as operating activities in the statements of cash flows.

## 3. New standards, amendments and interpretations of standards

### 3.1 Initial adoption of CPC 06 R2/ IFRS 16 - Leases

CPC 06 (R2)/IFRS 16 provides a single in balance sheet lease accounting model for lessees. A lessee recognizes a right-of-use asset representing its right to use the underlying asset and a lease liability, representing its obligation to make lease payments.

The Company previously classified operating or financial leases based on the assessment on whether the lease transferred or not substantially all the risks and benefits of ownership. In accordance with CPC 06 (R2)/IFRS 16, the Company recognizes the right-of-use assets and liabilities of the lease for most of the leases, in other words, these leases are recognized on the balance sheet.
i) Accounting policies

The Company recognizes a right-of-use asset and a lease liability on the lease inception date. The right-of-use asset is initially measured at cost and subsequently at cost net of any accumulated depreciation and impairment, and adjusted for certain remeasures of the lease liability. Depreciation is calculated using the straight-line method according to the remaining term of contracts.

The Company used as a cost component the fixed lease payments or fixed in essence, which would be the minimum agreed payments in accordance with the contracts with variable payments in accordance with the revenue achieved. The specific amounts of the variables are outside the scope of CPC 06 (R2) and are recognized monthly as operating expenses.

Lease liabilities are measured initially at present value of the lease payments that were not paid on the date of the beginning of the lease, discounted using the incremental rate on the lease, which is defined as a rate equivalent to what the lessee would have to pay for a loan for a similar period, and similar guarantee, for the funds necessary to obtain the asset of a similar value to the right-ofuse asset in a similar economic environment.

The Company used judgment to determine the lease term in some contracts, considering the provision of Law 8245 (Tenancy Law), which grants to the lessee the rights to contractual renewals when certain conditions are fulfilled, as well as to past practices related to the success of the Company in the renewal of its contracts. The assessment of whether the Company is reasonably certain of exercising these options has an impact on the term of the lease, which significantly affects the value of the recognized lease liabilities and right-of-use assets. Furthermore, the Company is a party in certain contracts with indefinite terms. Considering that both the lessor and the lessee have the right to cancel a contract at any time, with an insignificant fine, if any, the Company understands that such contracts are outside the scope of pronouncement CPC 06 (R2), and such payments are recognized as operating expenses, should they occur.

## ii) Transition effects

The Company applied CPC 06 (R2)/IFRS 16 using the modified retrospective approach, which does not require the restatement of the corresponding amounts, does not have any impact on net equity, and does not alter the calculation of dividends and permits the adoptions of practical expedients. Thus, the comparative information presented for 2018 has not been restated - that is, it is presented as previously reported according to CPC 06/IAS 17 and related interpretations. The details of the changes in accounting policies are disclosed below.

During transition, for leases classified as operating leases in accordance with CPC 06(R1)/IAS 17, the lease liabilities were measured at the present value of the remaining payments, discounted at the incremental loan rate of the Company at January 1, 2019. The right-of-use assets were measured at the amount equivalent to the lease liability on the date of initial adoption.

The Company opted to use the practical expedient for the transition and not recognize the right-ofuse assets and lease liabilities for some of the low value leases (for example, lease of printers), of for short-term leases. The Company recognizes payments associated to these leases as expense under the straight-line method over the lease term. Additionally, the Company excludes the initial direct costs from the measurement of the right-of-use asset on the date of initial application.

When measuring the lease liability for leases previously classified as operating leases, the Company discounted the payment of the lease using its incremental rate for loans as at January 1, 2019. The weighted average rate applied was $7.76-8.00 \%$, depending on the contractual terms.
iii) Impacts of initial adoption on the financial statements

The tables below demonstrate the equity effects on initial adoption:

|  | Parent company |  | Consolidated |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Previous <br> balance | First-time adoption <br> adjustment | Balance after first- <br> time adoption | Previous <br> balance | First-time adoption <br> adjustment | Balance after first- <br> time adoption |
| $01 / 01 / 2019$ | IFRS16 | $01 / 01 / 2019$ | $01 / 01 / 2019$ | IFRS16 | 01/01/2019 |

## Assets

Current assets
Total current assets

| 6,312,813 | - | 6,312,813 | 6,412,390 | - | 6,412,390 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 171,488 | - | 171,488 | 181,012 | - | 181,012 |
| - | 1,947,468 | 1,947,468 | - | 1,947,468 | 1,947,468 |
| 2,246,032 | - | 2,246,032 | 2,203,339 | - | 2,203,339 |
| 2,417,520 | 1,947,468 | 4,364,988 | 2,384,351 | 1,947,468 | 4,331,819 |
| 8,730,333 | 1,947,468 | 10,677,801 | 8,796,741 | 1,947,468 | 10,744,209 |

Liabilities
Current liabilities

| Leases | - | 224,642 | 224,642 | - | 224,642 | 224,642 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other liabilities | 5,335,635 | - | 5,335,635 | 5,388,598 | - | 5,388,598 |
| Total current liabilities | 5,335,635 | 224,642 | 5,560,277 | 5,388,598 | 224,642 | 5,613,240 |
| Non-current liabilities |  |  |  |  |  |  |
| Leases | - | 1,722,826 | 1,722,826 | - | 1,722,826 | 1,722,826 |
| Other liabilities | 1,091,826 | - | 1,091,826 | 1,105,271 | - | 1,105,271 |
| Total non-current liabilities | 1,091,826 | 1,722,826 | 2,814,652 | 1,105,271 | 1,722,826 | 2,828,097 |
| Shareholders' equity | 2,302,872 | - | 2,302,872 | 2,302,872 | - | 2,302,872 |
| Total liabilities and shareholder's equity | 8,730,333 | 1,947,468 | 10,677,801 | 8,796,741 | 1,947,468 | 10,744,209 |

## iv) Impact on the financial statements for the period

As a result of the initial application of CPC 06 (R2)/IFRS 16, in relation to the leases that were previously classified as operational leases, the Company recognized $\mathrm{R} \$ 1.9$ billion in right-of-use assets and lease liabilities as at June 30, 2019.

Also in relation to these leases, pursuant to CPC 06(R2)/IFRS 16, the Company recognized depreciation and interest expenses, instead of operating lease expenses. During the six-month period ended June 30, 2019, the Company recognized $\mathrm{R} \$ 118,532$ of depreciation and $\mathrm{R} \$ 67,155$ of interest from these leases.

Changes in the right-of-use, during the semester ended June 30, 2019 were as follows:

|  |  |  |
| :--- | ---: | ---: |
|  | Parent company | Consolidated |
| Initial adoption - IFRS 16 | $\mathbf{1 , 9 4 7 , 4 6 8}$ | $\mathbf{1 , 9 4 7 , 4 6 8}$ |
| Remeasurement of contracts | $(150,801)$ | $(150,801)$ |
| Addition of new contracts | 53,771 | 53,771 |
| Additions due to business combination | - | $\mathbf{7 4 , 0 6 2}$ |
| Depreciation | $(118,532)$ | $(\mathbf{1 1 9 , 6 2 1 )}$ |
| Closing balance | $\mathbf{1 , 7 3 1 , 9 0 6}$ | $\mathbf{1 , 8 0 4 , 8 7 9}$ |
|  |  |  |
| Breakdown of right of use as at June 30, 2019: |  |  |
| Cost value of property and equipment | $\mathbf{1 , 8 5 0 , 4 3 8}$ | $\mathbf{1 , 9 2 4 , 5 0 0}$ |
| Accumulated depreciation | $\mathbf{1 1 8 , 5 3 2 )}$ | $\mathbf{( 1 1 9 , 6 2 1 )}$ |
| Net right of use as at June 30, 2019 | $\mathbf{1 , 7 3 1 , 9 0 6}$ | $\mathbf{1 , 8 0 4 , 8 7 9}$ |

Changes in the lease liability, during the semester ended June 30, 2019 were as follows:

|  |  |  |
| :--- | ---: | ---: |
|  | Parent company | Consolidated |
| Initial adoption | $\mathbf{1 , 9 4 7 , 4 6 8}$ | $\mathbf{1 , 9 4 7 , 4 6 8}$ |
| Remeasurement of contracts | $(150,801)$ | $(150,801)$ |
| Addition of new contracts | 53,771 | 53,771 |
| Additions due to business combination | - | 73,225 |
| Payment of principal | $(90,242)$ | $(90,242)$ |
| Interest payment | $(67,155)$ | $(67,155)$ |
| Accrued interest | 67,155 | 67,623 |
| Closing balance | $\mathbf{1 , 7 6 0 , 1 9 6}$ | $\mathbf{1 , 8 3 3 , 8 8 9}$ |
|  |  |  |
| Current liabilities | 196,036 | $\mathbf{2 1 2 , 6 2 5}$ |
| Non-current liabilities | $\mathbf{1 , 5 6 4 , 1 6 0}$ | $\mathbf{1 , 6 2 1 , 2 6 4}$ |

### 3.2 IFRIC 23/ICPC 22 - Uncertainty over Tax Treatments

The interpretation explains how to consider the uncertainty in accounting for income tax. IAS 12/CPC32 - Income Taxes specifies how to account for current and deferred income taxes, but not how to reflect the effects of uncertainty. For instance, it may not be clear:

- how to apply the tax legislation to specific transactions or circumstances;
- or whether the tax authorities will accept a particular tax treatment adopted by the entity.

If the entity understands that a specific tax treatment is not likely to be accepted, it must use estimates (most likely value or expected value) to determine the tax treatment (taxable income, tax bases, unused tax losses, unused tax credits), tax rates and so on. The decision must be based on the method providing the best possible solution for the uncertainty.

The Company's management understands that the application of this interpretation will have no material impact on the Company's quarterly information, as the main treatment of income tax and social contribution are considered by the Company's management, with the support of its legal advisors, as likely to be accepted in court.

## 4. Notes included in the Financial Statements as at December 31, 2018 not presented in this interim financial information

The interim information is presented in accordance with technical pronouncements CPC 21 (R1) and IAS 34 - Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) observing the provisions contained under Official-Circular/CVM/SNC/SEP 003/2011 of April 28, 2011. The preparation of the interim financial information involves judgment by the Company's management in relation to the relevance and alterations that should be disclosed in the Notes to the interim financial information. In this manner, the interim financial information includes selected notes and does not contemplate all of the notes presented in the financial statements for the year ended December 31, 2018. As permitted by Official Circular 03/2011, issued by the Brazilian Securities and Exchange Commission (CVM), the following notes and their references to the financial statements for the year ended December 31, 2017 are not presented herein:

- Summary of significant accounting policies and practices (Note 3)
- Significant accounting judgments and sources of uncertainties about estimates (Note 4)
- Leasing commitments (Note 32), considering the adoption of the new accounting practice, the related information is disclosed under Note 3.1.


## 5. Cash and cash equivalents

|  | Rates | Parent company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 06/30/2019 | 12/31/2018 | 06/30/2019 | 12/31/2018 |
| Cash |  | 75,131 | 62,874 | 75,243 | 62,985 |
| Banks |  | 37,870 | 73,186 | 104,052 | 75,310 |
| Bank deposit certificates | 70-101\% CDI | 369,605 | 409,710 | 409,368 | 416,401 |
| Non-exclusive investment funds | $\begin{aligned} & \text { 92.5-100\% } \\ & \text { CDI } \end{aligned}$ | - | 2,783 | 37,042 | 44,391 |
| Total cash and cash equivalents |  | 482,606 | 548,553 | 625,705 | 599,087 |

The credit risk and sensitivity analysis is described under Note 28.

## 6. Marketable securities and other financial assets

| Financial assets | Rates | Parent company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 06/30/2019 | 12/31/2018 | 06/30/2019 | 12/31/2018 |
| Securities |  |  |  |  |  |
| Non-exclusive investment funds | 97\% CDI | 11,788 | 11,455 | 13,276 | 11,669 |
| Exclusive investment funds | (a) |  |  |  |  |
| Federal Government Securities and repo operations | Note 9 | 428,084 | 397,656 | 428,084 | 397,656 |
| Total securities |  | 439,872 | 409,111 | 441,360 | 409,325 |
| Current |  | 439,872 | 409,111 | 441,096 | 409,111 |
| Non-current |  | - | - | 264 | 214 |

(a) Refers to exclusive fixed income investment funds. As at June 30, 2019 and December 31, 2018, the portfolio was distributed into the types of investment described in the table above, which are linked to financial operations and securities, indexed to the monthly change in the Interbank Deposit Certificate (CDI) rate, to return the average profitability of $103 \%$ of the CDI rate to the Company.

The credit risk and sensitivity analysis is described under Note 28.

## 7. Accounts receivable

Trade accounts receivable:
Credit cards (a)
Debit cards (a)
Own credit plan (b)
Client services (c)
Other accounts receivable
Total trade accounts receivable Commercial agreements (d) Allowance for doubtful accounts Adjustment to present value Total accounts receivable

Current
Non-current

| Parent company | Consolidated |  |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{0 6 / 3 0 / 2 0 1 9}$ | $\mathbf{1 2 / 3 1 / 2 0 1 8}$ | $\mathbf{0 6 / 3 0 / 2 0 1 9}$ | $\mathbf{1 2 / 3 1 / 2 0 1 8}$ |
|  |  |  |  |
| $\mathbf{7 8 6 , 8 4 4}$ | $1,477,322$ | $\mathbf{8 1 7 , 2 3 5}$ | $1,492,316$ |
| $\mathbf{1 8 , 4 8 6}$ | 13,967 | $\mathbf{1 8 , 4 8 6}$ | 13,967 |
| $\mathbf{2 4 1 , 8 5 4}$ | 224,146 | $\mathbf{2 4 1 , 9 7 1}$ | 229,229 |
| $\mathbf{1 1 1 , 1 6 6}$ | 121,469 | $\mathbf{1 1 1 , 1 6 6}$ | 121,469 |
| $\mathbf{1 0 , 5 0 0}$ | 28,622 | $\mathbf{4 9 , 1 5 7}$ | 30,332 |
| $\mathbf{1 , 1 6 8 , 8 5 0}$ | $1,865,526$ | $\mathbf{1 , 2 3 8 , 0 1 5}$ | $1,887,313$ |
| $\mathbf{3 3 9 , 5 7 3}$ | 279,346 | $\mathbf{3 4 7 , 7 8 7}$ | 284,431 |
| $\mathbf{( 8 2 , 3 9 2 )}$ | $(73,510)$ | $\mathbf{( 1 0 0 , 8 5 3 )}$ | $(73,510)$ |
| $\mathbf{( 1 2 , 8 4 0 )}$ | $(39,106)$ | $(\mathbf{1 2 , 8 4 0 )}$ | $(39,106)$ |
| $\mathbf{1 , 4 1 3 , 1 9 1}$ | $2,032,256$ | $\mathbf{1 , 4 7 2 , 1 0 9}$ | $2,059,128$ |
| $\mathbf{1 , 4 0 4 , \mathbf { 4 5 1 }}$ | $2,024,685$ | $\mathbf{1 , 4 6 0 , 8 4 1}$ | $2,051,557$ |
| $\mathbf{8 , 7 4 0}$ | 7,571 | $\mathbf{1 1 , 2 6 8}$ | $\mathbf{7 , 5 7 1}$ |

The average term to receive trade receivables is of 28 days ( 30 days as at December 31, 2018), Company and Consolidated.
(a) Receivables from sales made through credit and debit cards, which the Company receives from credit card operators in amounts, terms and quantity of installments defined at the moment the product is sold. As at June 30, 2019, the Company had credits assigned to operators and financial institutions amounting to $\mathrm{R} \$ 1,961,574$ ( $\mathrm{R} \$$ $1,360,242$ as at December 31, 2018) and Consolidated $R \$ 2,322,853$ ( $R \$ 1,385,779$ as at December 31, 2018), over which a discount varying $105.0-109.0 \%$ of the CDI rate is applied. The Company, through credit assignment operations of receivables from credit cards, transfers to the operators and to the financial institutions all of the risks of receiving from customers and, in this manner, settles its receivables related to these credits. With initial adoption of CPC 48/IFRS 9 - Financial Instruments, the difference between the face value and the fair value of receivables began to be recorded under other comprehensive income and after the settlement of receivables the respective financial charges, if any, are registered under profit or loss for the period.
(b) Refers to receivables from sales financed by the Company and by other financial institutions.
(c) These sales are intermediated by the Company on behalf of Luizaseg and Cardif. The Company allocates to its partners the extended warranty and other insurance, in full, in the month following the sale and receives from customers in accordance with the transaction term.
(d) Refers to bonuses to be received from suppliers, arising from the fulfillment of the purchase volume, as well as from agreements that define the participation of suppliers in disbursements related to advertising and marketing (joint advertising).

Changes in the allowance for doubtful accounts are as follows:

|  | Parent company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 06/30/2019 | 12/31/2018 | 06/30/2019 | 12/31/2018 |
| Opening balance | $(73,510)$ | $(42,672)$ | $(73,510)$ | $(42,672)$ |
| (+) Additions | $(42,104)$ | $(86,008)$ | $(42,207)$ | $(86,008)$ |
| (+) Addition for acquisition of subsidiary | - | - | $(18,358)$ | - |
| (+) Initial adoption IFRS09 | - | $(14,726)$ | - | $(14,726)$ |
| (-) Write-offs | 33,222 | 69,896 | 33,222 | 69,896 |
| Closing balance | $(82,392)$ | $(73,510)$ | $(100,853)$ | $(73,510)$ |

The aging list of trade receivables and receivables from commercial agreements is demonstrated below:

|  | Trade accounts receivable |  |  |  | Receivables from commercial agreements |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Parent company |  | Consolidated |  | Parent company |  | Consolidated |  |
|  | 06/30/2019 | 12/31/2018 | 06/30/2019 | 12/31/2018 | 06/30/2019 | 12/31/2018 | 06/30/2019 | 12/31/2018 |
| Amounts falling due (days): |  |  |  |  |  |  |  |  |
| Up to 30 | 293,217 | 168,436 | 308,912 | 190,223 | 57,464 | 45,816 | 63,771 | 50,901 |
| 31-60 | 150,237 | 114,711 | 165,275 | 114,711 | 89,525 | 123,446 | 89,525 | 123,446 |
| 61-90 | 110,040 | 122,706 | 112,739 | 122,706 | 154,937 | 69,490 | 155,100 | 69,490 |
| 91-180 | 206,647 | 880,668 | 212,972 | 880,668 | 4,974 | 31,459 | 5,265 | 31,459 |
| 181-360 | 339,696 | 524,688 | 347,221 | 524,688 | 7,615 | 1,513 | 7,736 | 1,513 |
| >361 | 10,026 | 14,348 | 10,079 | 14,348 | - | - | - | - |
| Amounts past due (days): |  |  |  |  |  |  |  |  |
| Up to 30 | 18,609 | 11,425 | 19,123 | 11,425 | 11,582 | 2,282 | 12,546 | 2,282 |
| 31-60 | 9,677 | 7,160 | 10,128 | 7,160 | 2,377 | 1,779 | 2,377 | 1,779 |
| 61-90 | 8,846 | 6,027 | 8,956 | 6,027 | 5,066 | 802 | 5,204 | 802 |
| 91-180 | 21,855 | 15,357 | 42,610 | 15,357 | 6,033 | 2,759 | 6,263 | 2,759 |
|  | 58,987 | 39,969 | 80,817 | 39,969 | 25,058 | 7,622 | 26,390 | 7,622 |
| Total | 1,168,850 | 1,865,526 | 1,238,015 | 1,887,313 | 339,573 | 279,346 | 347,787 | 284,431 |

## 8. Inventories

Goods for resale
Consumption material
Provisions for inventory losses
Total

| Parent company |  | Consolidated |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{0 6 / 3 0 / 2 0 1 9}$ | $\mathbf{1 2 / 3 1 / 2 0 1 8}$ | $\mathbf{0 6 / 3 0 / 2 0 1 9}$ | $\mathbf{1 2 / 3 1 / 2 0 1 8}$ |
|  |  |  |  |
| $\mathbf{2 , 5 6 0 , 9 3 3}$ | $2,850,966$ | $\mathbf{2 , 8 4 9 , 2 0 7}$ | $2,871,342$ |
| $\mathbf{1 0 , 9 5 2}$ | 8,699 | $\mathbf{1 8 , 2 9 9}$ | 8,699 |
| $\mathbf{( 2 4 9 , 8 8 3 )}$ | $(68,939)$ | $\mathbf{( 3 1 1 , 1 6 9 )}$ | $(69,793)$ |
| $\mathbf{2 , 3 2 2 , 0 0 2}$ | $2,790,726$ | $\mathbf{2 , 5 5 6 , 3 3 7}$ | $2,810,248$ |

As at June 30, 2019, the Company had inventories of goods for resale given in guarantee of legal proceedings, under execution, in the approximate amount of $R \$ 30,810(R \$ 30,761$ as at December 31, 2018).

Changes in the provision for inventory loss are demonstrated below:

| Parent company |  | Consolidated |  |
| :---: | :---: | :---: | :---: |
| $06 / 30 / 2019$ | $12 / 31 / 2018$ | $06 / 30 / 2019$ | $12 / 31 / 2018$ |


|  | $\mathbf{( 6 8 , 9 3 9 )}$ | $(56,036)$ | $\mathbf{( 6 9 , 7 9 3 )}$ | $(56,552)$ |
| :--- | ---: | ---: | ---: | ---: |
| Opening balance | $\mathbf{( 2 0 2 , 7 9 3 )}$ | $(44,203)$ | $\mathbf{( 2 0 3 , 0 9 6 )}$ | $(44,541)$ |
| Formation of provision | - | $-\overline{60,129)}$ | $\mathbf{( 6 0 )}$ |  |
| Addition for acquisition of subsidiary | $\mathbf{2 1 , 8 4 9}$ | 31,300 | $\mathbf{2 1 , 8 4 9}$ | 31,300 |
| Inventory written-off or sold | $\mathbf{( 2 4 9 , 8 8 3 )}$ | $(68,939)$ | $\mathbf{( 3 1 1 , 1 6 9 )}$ | $(69,793)$ |

Changes in the amounts of provision for inventories refer to planned promotional campaigns directly affecting the net realizable value of inventories.
9. Related parties

| Company | Assets / (Liabilities) |  |  |  | Income (loss) for the semester ended |  |  |  | Income (loss) for the quarter ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Parent company |  | Consolidated |  | Parent company |  | Consolidated |  | Parent company |  | Consolidated |  |
|  | 06/30/2019 | 12/31/2018 | 06/30/2019 | 12/31/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 |
| Luizacred (i) |  |  |  |  |  |  |  |  |  |  |  |  |
| Commissions for services rendered | 11,471 | 10,176 | 11,471 | 10,176 | 93,653 | 76,579 | 93,653 | 76,579 | 46,754 | 39,733 | 46,754 | 39,733 |
| CDC | 947 | 3,439 | 947 | 3,439 | - | - |  | - | - | - | - | - |
| Credit card | 68,172 | 106,687 | 68,172 | 106,687 | $(131,866)$ | $(100,412)$ | $(131,866)$ | $(100,412)$ | $(75,476)$ | $(56,639)$ | $(75,476)$ | $(56,639)$ |
| Transfer of receivables | $(51,677)$ | $(58,367)$ | $(51,677)$ | $(58,367)$ | - | - | - | - | - | - | - | - |
| Dividends receivable | 1,322 | 1,322 | 1,322 | 1,322 | - | - | - | - | - | - | - | - |
| Reimbursement of shared expenses | 6,198 | 12,221 | 6,198 | 12,221 | 46,588 | 36,088 | 46,588 | 36,088 | 23,128 | 19,848 | 23,128 | 19,848 |
|  | 36,433 | 75,478 | 36,433 | 75,478 | 8,375 | 12,255 | 8,375 | 12,255 | $(5,594)$ | 2,942 | $(5,594)$ | 2,942 |
| Luizaseg (ii) |  |  |  |  |  |  |  |  |  |  |  |  |
| Commissions for services rendered | 33,056 | 46,825 | 33,056 | 46,825 | 186,607 | 163,593 | 186,607 | 163,593 | 99,023 | 90,309 | 99,023 | 90,309 |
| Dividends receivable | - | 4,976 | - | 4,976 | - | - | - | - | - | - | - | - |
| Transfer of receivables | $(53,592)$ | $(55,600)$ | $(53,592)$ | $(55,600)$ | - | - | - | - | - | - | - | - |
| Clawback-exclusivity agreement | - | $(4,282)$ | - | $(4,282)$ | - | - | - | - | - | - | - | - |
|  | $(20,536)$ | $(8,081)$ | $(20,536)$ | $(8,081)$ | 186,607 | 163,593 | 186,607 | 163,593 | 99,023 | 90,309 | 99,023 | 90,309 |
| Total jointly controlled entities: | 15,897 | 67,397 | 15,897 | 67,397 | 194,982 | 175,848 | 194,982 | 175,848 | 93,429 | 93,251 | 93,429 | 93,251 |
| Luiza Administradora de Consórcio ("LAC") (iii) |  |  |  |  |  |  |  |  |  |  |  |  |
| Commissions for services rendered | 1,221 | 1,286 | - | - | 7,177 | 5,597 | - | - | 3,553 | 2,905 | - | - |
| Dividends receivable | - | 2,093 | - | - | - | - | - | - | - | - | - | - |
| Consortium groups | $(1,197)$ | $(1,063)$ | $(1,197)$ | $(1,063)$ | - | - | - | - | - | - | - | - |
|  | 24 | 2,316 | $(1,197)$ | $(1,063)$ | 7,177 | 5,597 | - | - | 3,553 | 2,905 | - | - |
| Campos Floridos Comércio de <br> Cosméticos Ltda. (iv) |  |  |  |  |  |  |  |  |  |  |  |  |
| Commissions for services rendered | 32 | 66 |  | - | 171 | 103 |  | - | 121 | 23 |  | - |

Donatelo - "Integra Commerce"(v) Reimbursement of shared expenses $\qquad$
"Magalog"(vi)
Freight expenses $\qquad$
Netshoes (vii)
Loan receivable - Working capital
234,500
Total subsidiaries
 $\underset{\substack{\text { MERCADO } \\ \text { BMEBOVESPA }}}{ }$

| Company | Assets (Liabilities) |  |  |  | Income (loss) for the semester ended |  |  |  | Income (loss) for the quarter ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Parent company |  | Consolidated |  | Parent company |  | Consolidated |  | Parent company |  | Consolidated |  |
|  | 06/30/2019 | 12/31/2018 | 06/30/2019 | 12/31/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 |
| MTG Administração, Assessoria e Participações S.A. (viii) Rentals and other expenses | $(1,225)$ | $(1,222)$ | $(1,225)$ | $(1,225)$ | $(12,336)$ | $(11,714)$ | $(12,360)$ | $(11,735)$ | $(6,059)$ | $(5,647)$ | $(6,006)$ | $(5,654)$ |
| PJD Agropastoril Ltda. (ix) <br> Rentals, freight and other expenses | (32) | (31) | (32) | (58) | $(1,221)$ | $(1,300)$ | $(1,380)$ | $(1,492)$ | (620) | (621) | (767) | (718) |
| LH Agropastoril, Administração de participações Ltda. (x) Rentals | (123) | (77) | (123) | (77) | (874) | (450) | (874) | (450) | (368) | (225) | (368) | (225) |
| ETCO - Sociedade em Conta de Participação (xi) Agencing fee | - | - | - | - | $(2,662)$ | $(3,312)$ | $(2,662)$ | $(3,312)$ | $(1,204)$ | $(1,793)$ | $(1,204)$ | $(1,793)$ |
| Marketing expenses | (134) | (167) | (134) | (167) | $(88,189)$ | $(101,562)$ | $(88,189)$ | $(101,562)$ | $(40,356)$ | $(52,363)$ | $(40,356)$ | $(52,363)$ |
|  | (134) | (167) | (134) | (167) | $(90,851)$ | $(104,874)$ | $(90,851)$ | $(104,874)$ | $(41,560)$ | $(54,156)$ | $(41,560)$ | $(54,156)$ |
| Total other related parties | $(1,514)$ | $(1,497)$ | $(1,514)$ | $(1,527)$ | $(105,282)$ | $(118,338)$ | $(105,465)$ | $(118,551)$ | $(48,607)$ | $(60,649)$ | $(48,701)$ | $(60,753)$ |
| Total related parties | 248,939 | 68,282 | 13,186 | 64,807 | 93,153 | 63,081 | 89,517 | 57,297 | 46,600 | 35,253 | 44,728 | 32,498 |


|  | Parent company |  | Consolidated |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Reconciliation | $\mathbf{0 6 / 3 0 / 2 0 1 9}$ | $\mathbf{1 2 / 3 1 / 2 0 1 8}$ | $\mathbf{0 6 / 3 0 / 2 0 1 9}$ | $\mathbf{1 2 / 3 1 / 2 0 1 8}$ |
| Accounts receivable from related parties - current | $\mathbf{1 2 7 , 4 8 4}$ | 193,635 | $\mathbf{1 2 6 , 2 3 6}$ | 190,190 |
| Accounts receivable from related parties - Non- | $\mathbf{2 3 4 , 5 0 0}$ | - | - | - |
| current | $\mathbf{( 1 1 3 , 0 4 5 )}$ | $(125,353)$ | $\mathbf{( 1 1 3 , 0 5 0 )}$ | $(125,383)$ |
| Accounts payable to related parties | $\mathbf{2 4 8 , 9 3 9}$ | 68,282 | $\mathbf{1 3 , 1 8 6}$ | 64,807 |
| Total |  |  |  |  |


| Other related parties Securities | Assets (Liabilities) |  |  |  | P\&L - Six-month period |  |  |  | P\&L - Quarter |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Parent company |  | Consolidated |  | Parent company |  | Consolidated |  | Parent company |  | Consolidated |  |
|  | 06/30/2019 | 12/31/2018 | 06/30/2019 | 12/31/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 |
| Investment funds (xii) | 428,084 | 397,656 | 428,084 | 397,656 | 5,890 | 13,005 | 5,890 | 13,005 | 2,637 | 3,442 | 2,637 | 3,442 |

(i) Transactions with Luizacred, jointly-owned subsidiary with Banco Itaúcard S.A., refer to the following activities:
(a) Receivables in private label credit cards and financial expenses with the advance of such receivables;
(b) Balance receivable from the sale of financial products to customers by Luizacred, received by the Company;
(c) Commissions on services provided monthly by the Company, including attracting new customers, management and administration of consumer credit transactions, control and collection of financing granted, indication of insurance linked to financial services and products. Access to telecommunication systems and network, in ad
(ii) The amounts receivable (current assets) and revenues of Luizaseg, jointly-owned subsidiary with NCVP Participações Societárias S.A., a subsidiary of Cardif do Brasil Seguros e Previdência S.A., arise from commissions on services provided monthly by the Company, relating to the sale of extended warranties and proposed dividends. The amounts payable (current liabilities) refer to the transfers of extended warranties sold, to Luizaseg, in full, on the month following the sale. In 2018 a balance payable was registered resulting from the "clawback" of the exclusivity agreement signed in 2015 (Note 18).
(iii) The amounts receivable (current assets) from LAC, wholly-owned subsidiary, refers to proposed dividends, commissions for sales made by the Company as an agent for consortium operations. The amounts payable (current liabilities) refer to transfers to be made to LAC relating to consortium installments received by the Company through cashiers at sales outlets.
(iv) Transactions with Campos Floridos - "Época Cosméticos", a wholly-owned subsidiary, refers to sales commissions through the Company's Marketplace platform.
(v) Transactions with Donatelo - "Integra Commerce", a wholly-owned subsidiary, refer to the reimbursement of shared expenses.
(vi) Transactions with "Magalog", a wholly-owned subsidiary, refer to freight expenses.
(vii) The loan amounts for Netshoes refer to working capital transferred by the company with no maturity date and bearing no interest.
(viii) Transactions with MTG Administração, Assessoria e Participações S.A. ("MTG"), controlled by the same controlling companies of the Company, refer to expenses with the rental of commercial buildings for establishing its stores, as well as distribution centers and central office and reimbursement of expenses.
(ix) Transactions with PJD Agropastoril Ltda., an entity controlled by the Company's indirect controlling shareholders, refer to expenses with rental of commercial buildings for installation of stores, truck rental for freight of goods and expenses with kitchen and pantry
(x) Transactions with LH Agropastoril, Administração Participações Ltda., controlled by the same controlling shareholders of the Company, refers to expenses with rental of commercial.
(xi) Transactions with ETCO, a special partnership which has as partner an entity controlled by the president of the Company's Board of Directors, refer to advertising and marketing service contracts, also including transfers relating to placement, media production and graphic design services
(xii) Refers to investments and redemptions and income from exclusive investment funds (ML Renda Fixa Crédito Privado FI and FI Caixa ML RF Longo Prazo - see Note 6 - Marketable Securities and other financial assets) BM\&FBOVESPA
b)

|  | 06/30/2019 |  | 06/30/2018 |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  | Board of <br> Directors | Statutory <br> Board | Board of <br> Directors | Statutory <br> Board |
| Fixed and variable compensation | $\mathbf{2 , 1 6 0}$ | $\mathbf{1 6 , 2 3 4}$ | 1,903 | 5,535 |
| Stock option plan | $\mathbf{4 7}$ | $\mathbf{9 , 9 5 0}$ | 47 | 1,191 |

The Company does not grant post-employment benefits, severance benefits or other long-term benefits. Short-term benefits for the Executive Officers are the same as those extended to other employees of the Company. It is an internal public policy of the Company to pay Profit Sharing to its collaborators. These amounts are provisioned on a monthly basis by the Company, according to estimates for meeting targets. On April 12, 2019 in an Ordinary General Assembly the management's overall compensation(Board of Directors and Executive Officers) was approved for the year ending December 31, 2019, where a maximum limit for management's overall compensation was established at $\mathrm{R} \$ 65,385$.

## 10. Recoverable taxes

ICMS recoverable (a)
IRPJ and CSLL recoverable
IRRF recoverable
PIS and COFINS recoverable (b) Other

| Parent company |  | Consolidated |  |
| :---: | :---: | :---: | :---: |
| $06 / 30 / 2019$ | $12 / 31 / 2018$ | $06 / 30 / 2019$ | $12 / 31 / 2018$ |


|  | $r r 2,3,513$ | $\mathbf{3 , 0 0 2}$ | 2,513 |  |
| :--- | ---: | ---: | ---: | ---: |
| Other $\mathbf{1 , 4 5 2 , \mathbf { 1 6 5 }}$ | $\mathbf{4 5 0 , 3 7 0}$ | $\mathbf{1 , 6 5 7 , 3 0 9}$ | 454,315 |  |
| Current assets | $\mathbf{6 4 6 , 9 1 1}$ | 299,746 | $\mathbf{7 1 2 , 6 9 7}$ | 303,691 |
| Non-current assets | $\mathbf{8 0 5 , \mathbf { 2 5 4 }}$ | 150,624 | $\mathbf{9 4 4 , 6 1 2}$ | $\mathbf{1 5 0 , 6 2 4}$ |

(a) Refer to accumulated credits of own ICMS and by tax substitution, arising from the adoption of diversified rates in operations of inflow and outflow of interstate goods. These credits will be realized by refund request and offset against debts of same nature with the states of origin of the credit.
(b) In the year 2019, the Company had a favorable and unappealable final decision for two lawsuits regarding the right to exclude ICMS tax from PIS and COFINS tax calculation basis, provided that these lawsuits were related to the claim of Magazine Luiza S.A. and its merged company FS Vasconcelos Ltda. Both lawsuits were filed in 2007, ensuring the right for recognition of tax credits from the limitation period in 2002 up to the period of 2014. The estimated and recorded amount for both these lawsuits was $\mathrm{R} \$ 911,695$, of which $R \$ 498,042$ refers to the principal and $R \$ 413,923$ refers to inflation adjustment.

Also in 2019 a final and unappealable decision was handed down for subsidiary Netshoes on the same issue. The lawsuit was filed in 2014 and ensures the tax credit from 2009 to 2014, whose estimated and recorded amount was R\$ 119,035, of which 73,093 refers to principal and $R \$ 45,942$ to inflation adjustment. Accordingly, the amount recorded in the consolidated totals $R \$ 1,031,000$

The compensation of the credit will be subject to judicial homologation via administrative procedures before the Federal Revenue Superintendence. In other lawsuits for which no final decision was handed down, the Company challenges periods after 2014, as mentioned in Note 20.
11. Income tax and social contribution
a) Reconciliation of the tax effect over income before income tax and social contribution

(i) The subsidiary Netshoes has tax losses for the year. However, it recorded net income for the post-acquisition period, in view of the recognition of the tax credits described in Note 10 . Accordingly, the taxable income for the period is being reconciled for better presentation.
b) Breakdown and changes in the balance of deferred income tax and social contribution assets and liabilities

| Parent company |  |  | Consolidated |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Balance } \\ 01 / 01 / 2019 \end{gathered}$ | Income (loss) | $\begin{aligned} & \text { Balance } \\ & 06 / 30 / 2019 \end{aligned}$ | $\begin{gathered} \text { Balance } \\ 01 / 01 / 2019 \end{gathered}$ | Income (loss) | $\begin{gathered} \text { Balance } \\ 06 / 30 / 2019 \end{gathered}$ |
| 56,140 | $(26,251)$ | 29,889 | 62,004 | $(21,309)$ | 40,695 |
| 24,993 | 3,020 | 28,013 | 24,993 | 3,020 | 28,013 |
| 23,439 | 61,521 | 84,960 | 23,729 | 61,534 | 85,263 |
| 8,906 | $(4,653)$ | 4,253 | 8,906 | $(4,653)$ | 4,253 |
| 113,426 | 79,156 | 192,582 | 116,796 | 76,058 | 192,854 |
| - | 9,618 | 9,618 | - | 9,618 | 9,618 |
| 20,599 | 13,385 | 33,029 | 20,599 | 13,617 | 34,216 |
| 247,503 | 135,796 | 382,344 | 257,027 | 137,885 | 394,912 |
| $(41,679)$ | - | $(41,679)$ | $(41,679)$ | - | $(41,679)$ |
| $(31,134)$ | 18,873 | $(12,261)$ | $(31,134)$ | 18,873 | $(12,261)$ |
| - | $(310,069)$ | $(310,069)$ | - | $(310,069)$ | $(310,069)$ |
| $(3,202)$ | (723) | $(3,925)$ | $(3,202)$ | 233 | $(3,924)$ |
| $(76,015)$ | $(291,919)$ | $(367,934)$ | $(76,015)$ | $(290,963)$ | $(367,933)$ |
| 171,488 | $(156,123)$ | 14,410 | 181,012 | $(153,078)$ | 26,979 |

## From business combination

Provision for tax risks on acquisition
Intangible assets from acquisition
Net total for deferred income tax and social contribution - liabilities:

| - | - | - | - | - | 53,130 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| - | - | - | - | - | $(111,268$ |
| - | - | - | - | - | $(58,138)$ |

(i) In view of the recognized tax credits related to the exclusion of ICMS from PIS and COFINS calculation basis, as shown in Note 10, the Company recorded deferred tax credit for corporate income tax (IRRJ) and social contribution (CSLL) taxation until its effective financial availability.

|  |  |  |  |  |  |  |  |  | M | MGLU3 <br> NOVO <br> RCADO <br> fbovespa |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Parent company |  |  |  |  | Consolidated |  |  |  |  |
|  | $\begin{aligned} & \text { Balance } \\ & 01 / 01 / 2018 \end{aligned}$ | Recognition in the income (loss) | Adoption of IFRS | FVOCI | $\begin{gathered} \text { Balance } \\ 06 / 30 / 2018 \end{gathered}$ | $\begin{gathered} \text { Balance } \\ 01 / 01 / 2018 \end{gathered}$ | Recognition in the income (loss) | Adoption of IFRS | FVOCI | $\begin{aligned} & \text { Balance } \\ & 06 / 30 / 2018 \end{aligned}$ |
| Deferred income tax and social contribution assets: |  |  |  |  |  |  |  |  |  |  |
| Tax loss carryforwards and negative basis of social contribution | 113,917 | $(26,849)$ | - | - | 87,068 | 117,253 | $(25,393)$ | - | - | 91,860 |
| Allowance for doubtful accounts | 14,508 | 9,037 | 5,007 | $(1,997)$ | 26,555 | 14,508 | 9,037 | 5,007 | $(1,997)$ | 26,555 |
| Provision for inventory losses | 19,052 | 2,960 | - | - | 22,012 | 19,229 | 2,973 | - | - | 22,202 |
| Provision for adjustments to present value | 8,648 | (679) | - | - | 7,969 | 8,671 | (702) | - | - | 7,969 |
| Provision for tax, civil and labor risks | 101,027 | $(5,565)$ | - | - | 95,462 | 101,235 | $(5,473)$ | - | - | 95,762 |
| Exchange-rate changes | 4,683 | $(4,683)$ | - | - | - | 4,683 | $(4,683)$ | - | - | - |
| Other provisions | 11,156 | $(10,155)$ | 7,569 | - | 8,570 | 11,191 | $(10,110)$ | 7,569 | - | 8,650 |
|  | 272,991 | $(35,934)$ | 12,576 | $(1,997)$ | 247,636 | 276,770 | $(34,351)$ | 12,576 | $(1,997)$ | 252,998 |
| Deferred income and social contribution tax liabilities |  |  |  |  |  |  |  |  |  |  |
| Amortization of intangible assets | $(41,679)$ | - | - | - | $(41,679)$ | $(41,679)$ | - | - | - | $(41,679)$ |
| Judicial deposits | $(8,996)$ | $(20,687)$ | - | - | $(29,683)$ | $(8,996)$ | $(20,687)$ | - | - | $(29,683)$ |
| Other | $(2,995)$ | (386) | - | - | $(3,381)$ | $(2,995)$ | (386) | - | - | $(3,381)$ |
|  | $(53,670)$ | $(21,073)$ | - | - | $(74,743)$ | $(53,670)$ | $(21,073)$ | - | - | $(74,743)$ |
| Total | 219,321 | $(57,007)$ | 12,576 | $(1,997)$ | 172,893 | 223,100 | $(55,424)$ | 12,576 | $(1,997)$ | 178,255 |

## c) Deferred income tax and social contribution not formed

The subsidiary Netshoes accumulated tax losses and negative basis of social contribution on net income over the last operating years and, consequently, did not recognize income tax and social contribution credits over the deferred net income, in accordance with CVM Instruction No. $371 / 2002$. The income tax and social contribution assets on net income may be recognized when the subsidiary Netshoes present future sustainable tax income and it is likely that the tax benefits will be realized. As at June 30, 2019, subsidiary Netshoes had R\$ 312,307 of deferred taxes not recorded, of which $\mathrm{R} \$ 254,479$ refers to negative basis of social contribution and $\mathrm{R} \$ 57,827$ refers to temporary differences.

## 12. Investments in subsidiaries

## a. Business combination

## a. 1 - "Grupo Softbox"

As at December 13, 2018, the Company acquired full control of companies Softbox Sistemas de Informação, Certa Administração and Kelex Tecnologia, which are together called "Softbox Group" or only "Softbox".

At acquisition date, Softbox had 256 employees, of which 174 developers and IT specialists, providing solutions for retail companies and for the consumer goods industry willing to sell their products to their end consumers via internet. The vast majority of the Brazilian companies are not yet within the digital world, without access to any marketplace. With the acquisition of Softbox, the Company will support the transformation of analogic into digital companies.

## Consideration transferred

The company was acquired for $\mathrm{R} \$ 43,482$, paid through three payment methods: i) $\mathrm{R} \$ 13,950$ fully paid when the acquisition was closed; ii) $\mathrm{R} \$ 13,950$ to be paid over 5 years; and iii) $\mathrm{R} \$ 15,582$ to be paid in 5 years upon assignment of Company's shares or funds immediately available in the event that it is not possible to assign the shares, provided that the number of shares will be determined at acquisition date.

Assets acquired and liabilities assumed at the acquisition date:
An analysis was conducted by an independent expert within the term defined in CPC 15 Business Combination to make the acquisition and segregate the goodwill, using the financial statements at the time of the acquisition for determination of the purchase price. The Company previously presented the fair value allocation in 2018. In 2019, the Company is stating the definitive amounts, in view of the completion of the analyses prepared by the expert.

|  | Softbox | Allocation | Fair value |
| :---: | :---: | :---: | :---: |
| Current assets | 8,892 | - | 8,892 |
| Intangible assets - Software (a) | - | 9,900 | 9,900 |
| Intangible assets - Client base (b) | - | 5,300 | 5,300 |
| Intangible assets - Workforce (c) | - | 4,050 | 4,050 |
| Intangible assets - Trademark (d) | - | 1,280 | 1,280 |
| Other non-current assets | 2,914 | 3,098 | 6,012 |
|  | 11,806 | 23,628 | 35,434 |
| Current liabilities | 4,503 | - | 4,503 |
| Provision for tax risks (e) | - | 9,111 | 9,111 |
| Other non-current liabilities | 1,836 | - | 1,836 |
|  | 6,339 | 9,111 | 15,450 |
| Total identifiable assets, net | 5,467 | 14,517 | 19,984 |

## Valuation techniques for the acquired assets

The valuation techniques used to measure the fair value of the significant assets acquired were as follows:
a) Software: Multi-Period Excess Earning Method (MPEEM). MPEEM measures the present value of future earnings to be generated over the remaining useful life of a given asset.
b) Client portfolio: using the With or Without income method. This methodology is commonly used to assess this type of intangible asset and calculates the difference in future cash flow generation between two scenarios, one with the customer portfolio and one hypothetical scenario without this asset.
c) Labor force: using the replacement cost method.
d) Brand: using the Relief-from-Royalty method, which captures the economies of royalties related to owning the brand, instead of obtaining a license to use it.
e) Tax risks subject to inquiries from tax authorities. Management believes that the likelihood of an outflow of funds is probable.

## Goodwill on acquisition

Consideration transferred 43,482
Fair value of shareholders' equity $(19,984)$
Goodwill on acquisition
23,498
The goodwill from the acquisition totals $R \$ 23,498$, including the difference paid by the Company in relation to the fair value of the assets of the acquired companies. This refers mainly to the abilities and technical skills of the labor force of Softbox Group, and the expected synergies from the integration of the entity with the existing business of the Company.

This recognized goodwill may have the tax treatment provided for by the applicable legislation.

## a. 2 - "Grupo Netshoes"

As at June 14, 2019, the Company completed the acquisition of all shares, which also include all the voting capital of Netshoes Group's companies ("Netshoes"). Established in 2000, Nethoes is a leading online retailer of clothes, shoes and sports articles with 5.8 million active customers and renowned brands, such as Netshoes, Zattini, and Shoestock. The acquisition represents a significant step towards the exponential growth strategy of Magalu, increasing the online customer base and the purchase frequency. This also represents a milestone in entering new categories with high growth potential.

The acquisition amounted to $R \$ 453,247$, fully paid at the transaction's closing date.

## Assets acquired and liabilities assumed at the acquisition date:

The Company engaged an independent assessment of the fair value of net assets acquired, which service had not been concluded up until the disclosure of the interim financial statements. Accordingly, the accounting registers of the acquisition may be reviewed as the assessment service is concluded. With the preliminary data, the net assets acquired are as follows:

|  | Netshoes | Allocation | Fair value |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Current assets | 448,019 | - | 448,019 |
| Property, plant and equipment (a) | 72,482 | 17,923 | 90,405 |
| Intangible assets - Client base (b) | - | 175,300 | 175,300 |
| Intangible assets - Trademark (c) | 14,561 | 108,399 | 122,960 |
| Intangible assets - Software (d) | 125,236 | 9,341 | 134,577 |
| Intangible assets - Workforce (e) | - | 16,297 | 16,297 |
| Other intangible assets | 1,786 | - | 1,786 |
| Other non-current assets | 236,601 | 38,964 | 275,565 |
|  | 898,685 | 366,224 | $1,264,909$ |
| Current liabilities | 736,673 | - | 736,673 |
| Provision for risks (f) | 30,372 | 156,265 | 186,637 |
| Other non-current liabilities (g) | 210,935 | 111,268 | 322,203 |
|  | 977,980 | 267,533 | $1,245,513$ |
| Total identifiable assets, net | $\mathbf{7 9 , 2 9 5 )}$ | $\mathbf{9 8 , 6 9 1}$ | $\mathbf{1 9 , 3 9 6}$ |

(a) Allocation related mainly to the surplus of leasehold Improvements;
(b) Allocation determined for the customer portfolio. The intangibles of the customer portfolio arises from the company's relationship with its customers representing a stable and recurrent source of income;
(c) Allocation related to the strength of Netshoes, Zattini, and Shoestock brands to generate cash flow for the Company;
(d) Allocation related mainly to software developed internally in Netshoes Group, vital for the operation;
(e) Allocation determined mainly by the cost of replacement of the existing labor force in the acquired entity;
(f) Netshoes Group has tax and labor risks subject to inquiries from tax authorities. Management believes that the likelihood of an outflow of funds is probable.
(g) The allocation refers to deferred income tax liability on allocation of the intangibles mentioned above

## Goodwill on acquisition

Consideration transferred 453,247
Fair value of shareholders' equity $\underline{(19,396)}$
Goodwill on acquisition
The goodwill preliminary generated from the acquisition totals $\mathrm{R} \$ 433,851$, including the difference paid by the Company in relation to the fair value of the equity of the acquired companies. It is mainly attributed to the expected synergies with the integration of the entity to the existing business of the Company.

## Incorporated revenues and income

In the six-month period ended June 30, 2019, the Company consolidated the net revenue and net income amounts for the period from June 15 to June 30, 2019 arising from the acquisition, totaling $R \$ 59,475$ and $R \$ 99,411$, respectively. It is worth highlighting that this result is impacted by the recognition of tax credits related to the exclusion of ICMS in the PIS and COFINS calculation base, as shown in Note 10. If the acquisition date were at the beginning of the reporting period, such amounts would refer to net revenue of $\mathrm{R} \$ 687,241$ and net loss of $\mathrm{R} \$ 139,779$.

Changes in investments in subsidiaries, presented in the individual interim financial statements, are as follows:

| Investment in subsidiaries | Época |  | LAC |  | Integra |  | Magalog |  | Softbox |  | Certa adm |  | Kelex |  | $\begin{array}{r} \text { Netshoes } \\ \hline 06 / 2019 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06/2019 | 12/2018 | 06/2019 | 12/2018 | 06/2019 | 12/2018 | 06/2019 | 12/2018 | 06/2019 | 12/2018 | 06/2019 | 12/2018 | 06/2019 | 12/2018 |  |
| Quotas/shares held | 12,855 | 12,855 | 6,500 | 6,500 | 100 | 100 | 16,726 | 16,726 | 5,431 | 5,431 | 100 | 100 | 100 | 100 | 31,056,244 |
| Equity interest | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |
| Current assets | 39,730 | 43,540 | 49,345 | 48,378 | 353 | 122 | 2,765 | 1,390 | 6,087 | 9,306 | 118 | 191 | 257 | 120 | 437,117 |
| Non-current assets | 11,952 | 9,417 | 4,274 | 3,723 | 752 | 1,055 | 745 | 70 | 6,097 | 2,914 | - | - | - |  | 568,202 |
| Current liabilities | 34,870 | 37,434 | 11,065 | 13,047 | 19 | 335 | 1,204 | 796 | 7,453 | 4,789 | - | 2 | 1 | 28 | 878,636 |
| Non-current liabilities | - | - | 2,240 | 2,512 | - | - | - | - | - | 1,822 | 29 | - | - | - | 106,567 |
| Capital | 34,405 | 28,605 | 6,500 | 6,500 | 4,156 | 3,856 | 4,451 | 1,651 | 6,447 | 6,447 | 100 | 100 | 100 | 100 | 245 |
| Shareholders' equity | 16,812 | 15,523 | 40,314 | 36,542 | 1,086 | 842 | 2,306 | 664 | 4,731 | 5,609 | 89 | 189 | 256 | 92 | 20,116 |
| Net revenue | 75,161 | 127,098 | 39,535 | 71,251 | 111 | 306 | 4,404 | 2,762 | 14,837 | - | - |  | 75 |  | 59,475 |
| Net income (loss) | $(4,511)$ | $(1,351)$ | 3,772 | 8,814 | (55) | $(2,102)$ | $(1,157)$ | $(1,277)$ | (454) | - | (3) | - | 66 |  | 99,411 |
|  | Época |  | LAC |  | Integra |  | Magalog |  | GrupoSofitiox |  | Netshoes |  |  |  |  |
| Changes in investments | 06/2019 | 12/2018 | 06/2019 | 12/2018 | 06/2019 | 12/2018 | 06/2019 | 12/2018 | 06/2019 | 12/2018 | 06/2019 |  |  |  |  |
| Opening balances Advances for future capital increase | 57,077 5,800 | 46,577 11,851 | 36,542 | 29,821 | 2,861 300 | $\begin{aligned} & 2,132 \\ & 2,831 \end{aligned}$ | 8,373 2,800 | 1,650 | 41,850 | $-$ | - |  |  |  |  |
| Investments in subsidiaries Adjustment to the acquisition price | - | - | - | - | - | - | - | 8,000 | 1,632 | 41,850 | 453,247 |  |  |  |  |
| Payment of dividends Equity in net income of subsidiaries | $(4,511)$ | $(1,351)$ | 3,772 | $\begin{array}{r} (2,093) \\ 8,814 \end{array}$ | (55) | $(2,102)$ | $(1,157)$ | $(1,277)$ | (391) | - | 99,411 |  |  |  |  |
| Balances at the end of the period | 58,366 | 57,077 | 40,314 | 36,542 | 3,106 | 2,861 | 10,016 | 8,373 | 43,091 | 41,850 | 552,658 |  |  |  |  |


| Total investments in subsidiaries by company | Profit sharing <br> subsidiaries | Goodwill | Goodwill | Balance <br> 06/30/2019 |
| :--- | ---: | ---: | ---: | ---: |
| Época Cosméticos | 16,812 | 36,827 | 4,727 | 58,366 |
| Administradora de Consórcio ("LAC") | 40,314 | - | - | 40,314 |
| Integra "Donatelo" | 1,086 | - | 2,020 | 3,106 |
| Magalog | 2,306 | 3,756 | 3,954 | 10,016 |
| Grupo Softbox (Sotfbox, Certa and Kelex) | 5,076 | 23,498 | 14,517 | 43,091 |
| Netshoes | 20,116 | 433,851 | 98,691 | 552,658 |
|  |  | 85,710 | 497,932 | 123,909 |


| Total investments in subsidiaries by company | Profit sharing <br> subsidiaries | Goodwill | Goodwill | Balance <br> 12/31/2018 |
| :--- | ---: | ---: | ---: | ---: |
| Época Cosméticos | 15,523 | 36,827 | 4,727 | 57,077 |
| Administradora de Consórcio ("LAC") | 36,542 | - | - | 36,542 |
| Integra "Donatelo" | 841 | - | 2,020 | 2,861 |
| Abelha "Logbee" | 663 | 3,756 | 3,954 | 8,373 |
| Grupo Softbox (Sotfbox, Certa and Kelex) | $(125)$ | - | 41,975 | 41,850 |

## 13. Investments in jointly-controlled subsidiaries

|  | Luizacred (a) |  | Luizaseg (b) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 06/30/2019 | 12/31/2018 | 06/30/2019 | 12/31/2018 |
| Total shares - in thousands | 1,054 | 1,054 | 133,883 | 133,883 |
| Direct equity interest | 50\% | 50\% | 50\% | 50\% |
| Current assets | 7,749,848 | 7,447,394 | 210,529 | 233,745 |
| Non-current assets | 1,943,733 | 854,518 | 400,833 | 349,992 |
| Current liabilities | 8,963,925 | 7,560,045 | 256,129 | 238,613 |
| Non-current liabilities | 161,974 | 165,347 | 131,463 | 117,549 |
| Capital | 400,000 | 371,102 | 133,883 | 133,883 |
| Shareholders' equity | 567,682 | 576,520 | 223,770 | 227,575 |
| Net revenues | 1,226,629 | 2,002,175 | 255,395 | 474,950 |
| Net income (loss) for the period/year | $(8,839)$ | 87,650 | 21,082 | 41,924 |


| Changes in investments | Luizacred |  | Luizaseg |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 06/30/2019 | 12/31/2018 | 06/30/2019 | 12/31/2018 |
| Opening balances | 288,260 | 293,574 | 20,202 | 17,773 |
| Proposed dividends | - | $(22,323)$ | $(14,169)$ | $(11,768)$ |
| Other comprehensive income (a) | - | - | 1,726 | 265 |
| Initial adoption of IFRS 9 | - | $(56,816)$ | - |  |
| Capital increase | - | 30,000 | - |  |
| Unrealized profit | - | - | $(8,532)$ | $(7,030)$ |
| Equity in net income of subsidiaries | $(4,419)$ | 43,825 | 10,541 | 20,962 |
| Balances at the end of the period | 283,841 | 288,260 | 9,768 | 20,202 |

a) Refers to financial assets measured at fair value for the jointly-controlled subsidiary Luizaseg. These amounts will be reclassified to income for the year when settled in the future.

## Total investments in jointly-owned subsidiaries

|  | $06 / 30 / 2019$ | $\mathbf{1 2 / 3 1 / 2 0 1 8}$ |
| :--- | ---: | ---: |
| Luizacred (a) | $\mathbf{2 8 3 , 8 4 1}$ | 288,260 |
| Luizaseg (b) | $\mathbf{1 1 1 , 8 8 5}$ | 113,788 |
| Luizaseg - Unrealized profits (c) | $(\mathbf{1 0 2 , 1 1 7 )}$ | $(93,586)$ |
| Total investments in jointly-owned subsidiaries | $\mathbf{2 9 3 , 6 0 9}$ | 308,462 |

(h) Equity interest of $50 \%$ of voting capital representing the contractually agreed sharing, the control of business, requiring the unanimous consent of the parties about significant decisions, financial and operating activities. Luizacred is jointly controlled by Banco Itaúcard S.A. and is engaged in the supply, distribution and trade of financial products and services to customers at the Company's chain of stores.
(b) Equity interest of $50 \%$ of voting capital representing the contractually agreed sharing, the control of business, requiring the unanimous consent of the parties about significant decisions, guarantees and operating activities. Luizaseg is jointly controlled by NCVP Participações Societárias S.A., subsidiary of Cardif do Brasil Seguros e Previdência S.A., and is engaged in the development, sale and administration of extended warranties for any type of product sold in Brazil through the Company's chain of stores.
(c) Unrealized profits from transactions for intermediation of extended warranty insurance for the jointly-owned subsidiary Luizaseg BM\&FBOVESPA

## 14. Property, plant and equipment

Changes in property and equipment during the semesters ended June 30, 2019 and 2018 were as follows:

Net property and equipment as at December 31, 2018
Additions
Addition for business combination - Note 12 (a.2)
Write-offs
Depreciation

| Parent company | Consolidated |
| :---: | :---: |
| 749,463 | 754,253 |
| 144,522 | 145,426 |
| - | 90,405 |
| $(1,107)$ | $(1,178)$ |
| $(46,719)$ | $(47,756)$ |
| 846,159 | 941,150 |
| $\begin{aligned} & 1,622,951 \\ & (776,792) \\ & \hline \end{aligned}$ | $\begin{aligned} & 1,780,708 \\ & (839,558) \\ & \hline \end{aligned}$ |
| 846,159 | 941,150 |
| Parent company | Consolidated |
| 567,085 | 569,027 |
| 85,612 | 85,901 |
|  | 4 |
| (431) | (490) |
| $(46,143)$ | $(46,317)$ |
| 606,123 | 608,125 |
| 1,292,440 | 1,296,642 |
| $(686,317)$ | $(688,517)$ |
| 606,123 | 608,125 |

Net property and equipment as at December 31, 2017
Additions
Addition due to business combination
Write-offs
Depreciation
Net intangible assets at June 30, 2018
Breakdown of property, plant and equipment at June 30, 2018:
Cost value of property and equipment
Accumulated depreciation
Net intangible assets at June 30, 2018
During this semester ended June 30, 2019, no indication of impairment to fixed assets was identified.

## 15. Intangible assets

Changes in intangible assets during the semesters ended June 30, 2019 and 2018 were as follows:

Net intangible assets as at December 31, 2018
Additions
Addition for business combination - Note 12 (a.2)
Amortization

| Parent <br> company | Consolidated |
| ---: | ---: |
| 501,539 | 598,822 |
| 56,275 | 59,327 |
| - | 884,771 |
| $(30,890)$ | $(33,405)$ |
| 526,924 | $1,509,515$ |

Breakdown of intangible assets as at June 30, 2019
Cost value of intangible assets
Accumulated amortization
Net intangible assets at June 30, 2019

| 935,492 | 2,040,878 |
| :---: | :---: |
| $(408,568)$ | $(531,363)$ |
| 526,924 | 1,509,515 |

Net intangible assets as at December 31, 2017

| Parent <br> company | Consolidated |
| ---: | ---: |
| 486,111 | 532,360 |
| 33,424 | 35,520 |
| - | 7,710 |
| $(8)$ | $(8)$ |
| $(29,433)$ | $(30,040)$ |
| 490,094 | 545,542 |

Breakdown of intangible assets as at June 30, 2018
Cost value of intangible assets
Accumulated amortization

| 836,465 |
| ---: | ---: |
| $(346,371)$ |
| 490,094 | | 894,779 |
| ---: |
| $(349,237)$ <br> 545,542 |

During the semester ended June 30, 2019, no indication of impairment to intangible assets was identified.

## 16. Suppliers

|  | Parent company |  | Consolidated |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $06 / 30 / 2019$ |  | $\mathbf{1 2 / 3 1 / 2 0 1 8}$ | $\mathbf{0 6 / 3 0 / 2 0 1 9}$ |
|  |  |  | $\mathbf{1 2 / 3 1 / 2 0 1 8}$ |  |
| Goods for resale - domestic Market | $\mathbf{2 , 9 4 4 , 7 9 3}$ | $4,022,357$ | $\mathbf{3 , 3 4 9 , 4 2 4}$ | $4,050,931$ |
| Other suppliers | $\mathbf{6 4 , 3 2 8}$ | 81,108 | $\mathbf{7 7 , 4 6 3}$ | 89,319 |
| Adjustment to present value | $\mathbf{( 2 3 , 3 5 9 )}$ | $(35,006)$ | $\mathbf{( 3 1 , 0 0 5 )}$ | $(35,006)$ |
| Total suppliers | $\mathbf{2 , 9 8 5 , 7 6 2}$ | $4,068,459$ | $\mathbf{3 , 3 9 5 , 8 8 2}$ | $\mathbf{4 , 1 0 5 , 2 4 4}$ |

The Company maintains agreements with partner banks to structure, with its main suppliers, transactions to advance their receivables. In this operation, suppliers transfer the right to receive from securities to the Bank in exchange of the advanced receipt of the security. The Bank, in turn, becomes the creditor of the operation, and the Company settles the note on the same date originally agreed-to with its supplier and receives, subsequently, a commission from the Bank for this intermediation and confirmation of the notes payable. This commission is registered as financial revenue.

Above-mentioned transaction carried out by the Company does not change terms, prices and conditions previously established with suppliers and, therefore, the Company classified it under "Suppliers" caption.

As at June 30, 2019 the balance payable negotiated by suppliers, and with the acceptance of the Company, totaled $\mathrm{R} \$ 705,381$ ( $\mathrm{R} \$ 781,549$ as at December 31, 2018).

Trade accounts payables are initially recorded at present value with the counter entry in "Inventories". The reversal of the adjustment to present value is registered under "Cost of resold goods and services rendered" for the benefit of the term.

## 17. Loans and financing

| Description | Charge | Guarante es | Final maturity | Parent company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 06/30/2019 | 12/31/2018 | 06/30/2019 | 12/31/2018 |
| Debentures - restricted offer - 7th issue | 113.5\% CDI | Clean | Mar 2020 | 305,541 | 306,545 | 305,541 | 306,545 |
| Promissory notes - 3rd issue | 112.0\% CDI | Clean | May 2019 | - | 113,931 |  | 113,931 |
| Promissory notes - 4th issue (a) | 104\% CDI | Clean Bank | jun/21 | 801,435 | - | 801,435 | - |
| Innovation financing - FINEP (b) | 4\% p.a. | guarantee Bank | dez/22 | 25,914 | 29,620 | 51,784 | 29,620 |
| Expansion financing - BNB (c) | 7\% p.a. | guarantee | dez/22 | 2,569 | 2,936 | 2,569 | 2,936 |
| Other |  |  |  | 505 | 1,055 | 2,338 | 2,935 |
|  |  |  |  | 1,135,964 | 454,087 | 1,163,667 | 455,967 |
| Current liabilities |  |  |  | 15,555 | 130,685 | 43,258 | 130,743 |
| Non-current liabilities |  |  |  | 1,120,409 | 323,402 | 1,120,409 | 325,224 |

(a) As at June 16, 2019, the Company held its fourth issuance of 160 commercial promissory notes in a single series, with nominal par value of $R \$ 5,000$ for public distribution with restricted distribution efforts, in accordance with CVM Instruction no. 476/2009. The amounts raised will be used to improve the cash flow in the course and ordinary management of the Company's business.
(b) Refers to a financing contract signed with Financiadora de Estudos e Projetos - FINEP, with the purpose of investing in technological innovation research development projects
(c) The Company signed a financing contract with Banco do Nordeste do Brasil - BNB, with the purpose of modernizing, refurbishing the stores in the northeastern region and building a new Distribution Center in the municipality of Candeias (BA).

## Cash flow reconciliation of operating and financing activities

|  | Parent company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 |
| Opening balance | 454,087 | 871,498 | 455,967 | 871,498 |
| Funding | 800,000 | - | 800,000 |  |
| Addition due to acquisition | - | - | 201,856 |  |
| Payment of principal | $(104,398)$ | $(282,115)$ | $(285,583)$ | $(282,115)$ |
| Interest payment | $(30,093)$ | $(35,350)$ | $(31,847)$ | $(35,350)$ |
| Accrued interest | 16,368 | 29,232 | 23,274 | 29,232 |
| Fair value hedge | - | $(1,378)$ | - | $(1,378)$ |
| Closing balance | 1,135,964 | 581,887 | 1,163,667 | 581,887 |

## Amortization schedule

The schedule for the payment of the loan and financing installments is demonstrated below:

|  |  |  |
| :---: | ---: | ---: |
| Year of maturity | Parent company | Consolidated |
| 2020 | 12,480 | 43,258 |
| 2021 | 306,652 | 303,577 |
| 2022 | 808,925 | 808,925 |
| 2023 | 7,907 | 7,907 |
| Total | $1,135,964$ | $1,163,667$ |

## Covenants

The Company has restrictive clauses (covenants) for the 7th issue of debentures and 4th issue of Promissory Notes, being the maintenance of the "adjusted net debt/adjusted EBITDA" not superior to 3.0 times.

The adjusted net debt is understood as the sum of all loans and financing, including debentures, excluding cash and cash equivalents, financial investments, securities, credit card receivables not anticipated. The adjusted EBITDA is calculated in accordance with CVM rule 527, of October 4, 2012, excluding non-recurring operational events (revenue/expenses) of extraordinary nature.

As at June 30, 2019 the Company is compliant with the above mentioned covenants.

## 18. Deferred revenue

|  | Parent company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 06/30/2019 | 12/31/2018 | 06/30/2019 | 12/31/2018 |
| Deferred revenue with third parties: |  |  |  |  |
| Exclusivity agreement with Cardif (a) | 113,549 | 122,283 | 113,549 | 122,283 |
| Exclusivity agreement with Banco Itaúcard S.A. (b) (b) | 102,750 | 109,000 | 102,750 | 109,000 |
| Other Contracts | - | - | 22,955 | - |
|  | 216,299 | 231,283 | 239,254 | 231,283 |
| Deferred revenue with related parties: |  |  |  |  |
| Exclusivity agreement with Luizacred (b) | 116,310 | 121,854 | 116,310 | 121,854 |
| Exclusivity agreement with Luizaseg (a) | 71,800 | 77,000 | 71,800 | 77,000 |
|  | 188,110 | 198,854 | 188,110 | 198,854 |
| Total deferred revenues | 404,409 | 430,137 | 427,364 | 430,137 |
| Current liabilities | 39,157 | 39,157 | 43,021 | 39,157 |
| Non-current liabilities | 365,252 | 390,980 | 384,343 | 390,980 |

On December 14, 2015, Luizaseg entered into a new Strategic Partnership Agreement with companies of the Cardif group and Luizaseg, aiming to extend the rights and obligations set forth in the agreements between the parties that expired on December 31, 2015, for an additional 10year period, effective from January 1, 2016 to December 31, 2025. This agreement enabled a cash inflow of $\mathrm{R} \$ 330,000$ to the Company. Of this amount, $\mathrm{R} \$ 42,000$ were allocated to the jointlyowned subsidiary Luizacred, since it had exclusive rights over credit card insurance. The Company's revenue recognition deriving from this agreement will be recognized in profit (loss) over the term of the agreement, part of which is subject to the achievement of certain targets.

On September 27, 2009, the Company entered into a partnership agreement with Itaú Unibanco Holding S.A. ("Itaú") and Banco Itaucard S.A., under which the Company grants to Luizacred the exclusive right to offer, distribute, and sell financial products and services in its store chain for a 20year period. In consideration for the aforementioned alliance, Itaú group companies paid in cash $R \$ 250,000$, of which: (i) $R \$ 230,000$ relating to the completion of the negotiation, without right of recourse; and (ii) $\mathrm{R} \$ 20,000$ subject to the achievement of profitability targets in Luizacred. Said targets were been fully achieved by the end of 2014.

On December 29, 2010, the parties signed the first addendum to the partnership agreement with Luizacred, extending the exclusive right to offer, distribute and sell financial products and services at the chain of stores then acquired in the Northeast of Brazil (Lojas Maia) for a 19-year period. As consideration, Luizacred paid $\mathrm{R} \$ 160,000$ to the Company, which is recognized in profit (loss) over the term of the agreement. As part of this partnership agreement, the amount of $\mathrm{R} \$ 20,000$, mentioned in the paragraph above was increased to $\mathrm{R} \$ 55,000$.

On December 16, 2011, the Company entered into a second addendum to the partnership agreement with Luizacred, due to acquisition of New-Utd ("Lojas do Baú"). As consideration, Luizacred paid $\quad \mathrm{R} \$ 48,000$ to the Company, which was allocated to profit (loss) over the remaining term of the agreement.

## 19. Other accounts payable

|  | Parent company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 06/30/2019 | 12/31/2018 | 06/30/2019 | 12/31/2018 |
| Sales pending delivery | 207,101 | 193,136 | 213,867 | 193,136 |
| Amounts subject to onlending to partners | 122,246 | 87,575 | 122,246 | 87,575 |
| Specialized services | 92,133 | - | 116,603 | - |
| Expenses payable | 46,559 | 44,007 | 163,026 | 44,007 |
| Amounts payable to former shareholders | 17,013 | 47,638 | 17,013 | 47,638 |
| Other | 34,353 | 31,449 | 57,549 | 35,465 |
|  | 519,405 | 403,805 | 690,304 | 407,821 |
| Current | 519,405 | 403,805 | 688,361 | 406,109 |
| Non-current | - | - | 1,943 | 1,712 |

## 20. Provision for tax, civil and labor risks

For labor, civil and tax claims in progress, on which the opinion of the legal advisors are unfavorable, the Company recognizes a provision, which is Management's best estimate of future disbursement. Changes in the provision for tax, civil and labor contingencies are as follows:

## Parent company

|  | Tax | Civil | Labor | Total |
| :---: | :---: | :---: | :---: | :---: |
| Balances at December 31, 2018 | 328,547 | 14,971 | 33,926 | 377,444 |
| Additions | 259,716 | 3,700 | 9,700 | 273,116 |
| Reversal | $(22,000)$ | - | - | $(22,000)$ |
| Payments | $(6,720)$ | $(3,521)$ | $(10,075)$ | $(20,316)$ |
| Restatements | 8,191 | - | - | 8,191 |
| Balances at June 30, 2019 | 567,734 | 15,150 | 33,551 | 616,435 |
| Consolidated |  |  |  |  |
|  | Tax | Civil | Labor | Total |
| Balances at December 31, 2018 | 337,658 | 15,181 | 34,516 | 387,355 |
| Additions | 259,716 | 3,700 | 9,700 | 273,116 |
| Addition for acquisition of subsidiary | 26,451 | 2,481 | 1,440 | 30,372 |
| Allocation of price in business |  |  |  |  |
| combination - Note 12 (a.2) | 150,056 | - | 6,209 | 156,265 |
| Reversal | $(22,000)$ | - | - | $(22,000)$ |
| Payments | $(6,720)$ | $(3,521)$ | $(10,075)$ | $(20,316)$ |
| Restatements | 8,192 | - | - | 8,192 |
| Balances at June 30, 2019 | 753,353 | 17,841 | 41,790 | 812,984 |

As at June 30, 2019, the nature of the main lawsuits of the Company, classified by Management as of probable loss, based on the opinion of its legal advisors, as well as legal obligations which amounts are deposited in court, which the amounts were included in the provision for contingencies, are as follows:

## a) Tax proceedings

The Company discusses on an administrative and legal basis several tax claims classified as of probable loss, therefore, these are provisioned. These proceedings involve federal taxes, totaling as at June 30, 2019 the amount of $R \$ 222,972$ ( $R \$ 50,562$ as at December 31, 2018), state taxes, in the amount of R\$173,071 as at June 30, 2019 ( $\mathrm{R} \$ 117,278$ as at December 31, 2018), and municipal taxes totaling $\mathrm{R} \$ 26$ ( $\mathrm{R} \$ 61$ as at December 31, 2018).

The Company also has provision for other legal discussions to which escrow deposits have been made, as well as other provisions related to the fair value measured in the purchase price allocation process during the business combination of the acquired businesses, which involve federal taxes, totaling $R \$ 359,648$ as at June 30, 2019 ( $R \$ 169,395$ as at December 31, 2018), state taxes, totaling R\$3,483 as at June 30, 2019 (none as at December 31, 2018) and municipal taxes totaling $R \$ 362$ as at June 30, 2019 ( $\mathrm{R} \$ 362$ as at December 31, 2018).
b) Civil proceedings

The provision for consolidated civil contingencies in the amount of $R \$ 17,841$ as at June 30, 2019 ( $\mathrm{R} \$ 15,181$ as at December 31, 2018) is related to claims filed by customers on possible product defects.

## c) Labor proceedings

At the labor courts, the Company is a party to various labor claims, mostly questioning overtime incurred.

The amount provisioned of $\mathrm{R} \$ 35,581$ as at June 30, 2019 ( $\mathrm{R} \$ 34,516$ as at December 31, 2018), consolidated, reflecting the risk of probable loss assessed by the Company's Management jointly with its legal advisors.

In order to address the tax, civil and labor contingencies, the Company has a balance in escrow deposits of $R \$ 349,426$ and of $R \$ 480,090$ in the consolidated as at June 30, 2019 ( $R \$ 349,228$ in the company and $\mathrm{R} \$ 349,239$ in the consolidated as at December 31, 2018).

## d) Contingent liabilities - possible loss

The Company is a party to other claims that were assessed by Management, based on the opinion of its legal advisors, as of possible loss and, therefore, no provision was recognized for such claims. The amounts related to claims involving federal taxes, as at June 30, 2019 reach a total of $R \$ 1,402,115(R \$ 1,360,610$ as at December 31, 2018), in relation to state taxes these amounts, as at June 30, 2019 reach a total of $R \$ 451,120(R \$ 475,383$ as at December 31, 2018) and as to municipal taxes these amount to a total of $\mathrm{R} \$ 1,478$ as at June 30, 2019 ( $\mathrm{R} \$ 1,401$ as at December 31, 2018).

Among the main claims of a tax nature, classified as of possible loss, we highlight: (i) Administrative Process in which the Company discusses with the tax authorities the nature/concept of the bonuses/reimbursements of its suppliers for the purpose of PIS/COFINS taxation, as well as the characterization of some expenses related to its core activity as inputs for the purpose of PIS/COFINS credits; (ii) Legal process in which the Company discusses the violation of various legal principles of Law 13241/2015, which extinguished the exemption of PIS and COFINS contribution over revenues from the sale of eligible products to the Basic Production Process. According to the analysis of the Company's internal and external legal advisors the chances of loss are possible or maybe remote; (iii) Process in which the Company discusses with the state tax authorities supposed ICMS credit or divergences; (iv) Administrative Process in which the Company discusses with the state tax authorities assessments for ICMS tax credits appropriated on the purchase of goods from suppliers subsequently declared as inapt; (v) Sundry tax
assessments in which the Company discusses the collection of ICMS credits appropriated on the acquisition of goods from some of its suppliers, once these were granted tax benefits by other States of the Federation. The Company accompanies the evolution of all the discussions at each quarter and when there are alterations to the scenario, the risk evaluations and eventual loss are also re-evaluated.

The risks of claims are assessed on an ongoing basis and reviewed by Management. Additionally, the Company also contests civil and labor administrative claims, with chances of possible loss, with immaterial amounts for disclosure.

Due to uncertainties regarding the outflow of resources for said provisions, Management believes it is not possible to reliably determine a settlement schedule.

## e) Contingent assets

The Company is an author (as plaintiff) in other tax claims of various natures, in other words, filed lawsuits against various taxing entities in order to recover taxes paid and/or collected unduly by such entities. Among the main lawsuits, emphasis is given to the legal discussion involving PIS and COFINS credits in the amount of approximately $R \$ 311,551(R \$ 1,009,309$ as at December 31, 2019), including the discussion on the unconstitutional inclusion of ICMS in the calculation base of the PIS and COFINS contributions, whose decision is still pending. A final decision was handed down for the other active proceedings of the Company and its subsidiaries involving this issue in favor to the Company in the last quarter, as shown in Note 10.

## 21. Shareholders' equity

The Special General Meeting held on July 31, 2019 approved the proposal of stock splitting, to the ratio of one (1) common share to eight (8) common shares, with no change in the Company's capital value. Therefore, the number of shares went from $190,591,464$ to $1,524,731,712$, all common nominative shares with no par value.

Accordingly, considering the total split shares, as at June 30, 2019, the Company's shareholding structure is as follows:

> Number of shares Interest \%

Controlling shareholders 969,386,168 63.58
Outstanding shares 554,184,304 36.35
Treasury shares 1161240

Total

| $969,386,168$ | 63.58 |
| ---: | ---: |
| $554,184,304$ | 36.35 |
| $1,161,240$ | 0.08 |
| $\mathbf{1 , 5 2 4 , 7 3 1 , 7 1 2}$ | $\mathbf{1 0 0 . 0 0}$ |

The shares held by controlling shareholders, members of the Board of Directors and/or Executive Officers, are included under the controlling shareholders item.

According to article 7 of the Bylaws, the Company may increase its capital, pursuant to article 168, Law 6404/76, by means of the issue of up to 400,000,000 new common shares.

## a) Capital reserve

As at June 30, 2019, the Company has the amount of $R \$ 268,092(R \$ 52,175$ as at December 31, 2018) registered under Capital Reserve.

## Share purchase option plan

The table below shows the changes in number of stock options and the weighted average of their exercise price (MPPE):

In circulation at January 1, 2018 exercized during the period ${ }^{2}$
In circulation on December 31, 2018 exercized during the period ${ }^{2}$ In circulation at June 30, 2019

| After the stock splitting |  | Before the stock splitting |  |
| :---: | :---: | :---: | :---: |
| Quantity | MPPE ${ }^{1}$ | Quantity | MPPE ${ }^{1}$ |
| 5,591,360 | R\$1.36 | 698,920 | R\$10.88 |
| (2,559,552) | R\$1.39 | $(319,944)$ | R\$11.14 |
| 3,031,808 | R\$1.33 | 378,976 | R\$10.66 |
| $(1,323,512)$ | R\$1.53 | $(165,439)$ | R\$12.21 |
| 1,708,296 | R\$1.18 | 213,537 | R\$9.45 |

${ }^{1}$ Weighted Average of the Stock Option Exercise Price: calculated based on the contractual terms, not considering the inflation adjustment to the exercise price.
${ }^{2}$ The weighted average price of stock options at exercise date was $R \$ 25.03$ in 2019 after stock spliting ( $R \$ 200.28$ before stock spliting) and $R \$ 48.82$ in 2018 after stock splitting ( $\$ \$ 97.64$ before stock spliting).

## Share-based incentive plan

The Company has a long-term incentive plan based on shares, approved by the Special General Meeting of April 20, 2017. The purpose of the plan is to grant incentives linked to common shares issued by the Company through programs to be implemented by our Board of Directors, and the managers, employees or service providers of the Company or its subsidiaries and joint ventures are eligible to participate.

The plan's key objectives are: (a) increase the Company's capacity to attract and retain talents; (b) reinforcing the culture of sustainable performance and the pursuit of development of our managers, employees and service providers, aligning the interests of our shareholders with those of the eligible persons; and (c) stimulating the Company's expansion and the achievement and exceeding of our business goals and the attainment of our corporate objectives, aligned with the interests of our shareholders, through the long-term commitment of the beneficiaries.

The following table shows the total shares granted in each program instituted by the Company's Board of Directors:

| Type of program | Grant date | Number of shares granted ${ }^{1}$ | Fair value ${ }^{2}$ | Maximum grace period |
| :---: | :---: | :---: | :---: | :---: |
| 1st Matching share | June 28, 2017 | 4,411,584 | R\$3.88 | 4 years and 10 months |
| 2nd Matching share | April 05, 2018 | 2,338,344 | $\mathrm{R} \$ 12.30$ | 5 years |
| 3rd Matching share | April 04, 2019 | 555,336 | R\$20.20 | 5 years |
| 1st Restricted share | April 05, 2018 | 535,744 | R\$12.30 | 3 years |
| 2nd Restricted share | April 04, 2019 | 513,552 | R\$20.20 | 3 years |
| 3rd Restricted share | June 05, 2019 | 798,895 | R\$23.90 | 3 years |
| 1st Performance share | February 20, 2019 | 10,755,152 | R\$20.31 | 5 years |
|  |  | 19,908,607 | R\$15.65 |  |
| ${ }^{1}$ The number of shares granted and their respective fair values already consider the stock split approved at July 31, 2019. |  |  |  |  |
| ${ }^{2}$ Refers to the weighted average of the fair value calculated in each program. |  |  |  |  |

In addition to the plans shown above, the Company granted 2,229,047 shares (considering the stock split) in the Softbox group acquisition process, part linked to the acquisition price to the former owners of the acquiree who continue to act as employees and part to the other employees. The fair value measured at grant date was $\mathrm{R} \$ 22.73$ (considering the stock split), and the maximum grace period is 5 years.
b) Legal reserve

As at June 30, 2019, the Company has the amount of $R \$ 65,644$ ( $R \$ 65,644$ as at December 31, 2018) registered under Legal Reserve.

## c) Treasury shares

January 1, 2018
Acquired in the year Disposed in the year
December 31, 2018
Acquired in the period
Disposed in the period
June 30, 2019

| After the stock splitting |  | Before the stock splitting |  |
| :---: | :---: | :---: | :---: |
| Quantity | Amount | Quantity | Amount |
| 10,880,480 | 13,955 | 1,360,060 | 13,955 |
| 6,947,200 | 87,984 | 868,400 | 87,984 |
| $(4,809,496)$ | $(14,924)$ | $(601,187)$ | $(14,924)$ |
| 13,018,184 | 87,015 | 1,627,273 | 87,015 |
| 1,197,944 | 26,896 | 149,743 | 26,896 |
| $(13,054,888)$ | $(104,443)$ | $(1,631,861)$ | $(104,443)$ |
| 1,161,240 | 9,468 | 145,155 | 9,468 |

The Company disposed the treasury stock in the period for a total amount of $R \$ 257,156$. The decrease in treasury stock balance is equal to the weighed average of the cost incurred to acquire the stock. Any exceeding cash received for the disposal on decrease of treasury stock is recoded as capital reserve.

The stock options exercised for the period were paid using the Company's treasury stock.

## d) Profit reserves

Under the Profit Reserve item a specific reserve is registered for reinforcement or working capital, approved in a general assembly, in the total amount of $\mathrm{R} \$ 395,561$ and tax incentive reserve, in the amount of $\mathrm{R} \$ 151,290$.
e) Equity valuation adjustments

As at June 30, 2019, the Company has registered under the item Equity Valuation Adjustment the amount of $\mathrm{R} \$ 1,211(\mathrm{R} \$ 5,331$ as at December 31, 2018), related to adjustment to fair value of financial assets.

## f) Earnings per share

The calculations of basic and diluted earnings per share are disclosed below:

|  | Basic earnings |  | Diluted earnings |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 |
| Average of common shares | 1,524,731,712 | 1,524,731,712 | 1,524,731,712 | 1,524,731,712 |
| Effect of treasury shares | $(1,161,240)$ | $(13,113,760)$ | $(1,161,240)$ | $(13,113,760)$ |
| Diluting effect of shares (a) | - |  | 2,239,600 | 10,188,560 |
| Weighted average of outstanding common shares | 1,523,570,472 | 1,511,617,952 | 1,525,810,072 | 1,521,806,512 |
| Net income | 518,730 | 288,229 | 518,730 | 288,229 |
| Earnings per share in Brazilian Reais (b) | 0.340 | 0.191 | 0.340 | 0.189 |

a) It considers the effect of the stock option exercisable in accordance with the share-based incentive plans, shown above. The number of shares and earnings per share amounts already consider the stock split as at July 31, 2019.
22. Net sales

|  | Semester ended |  |  |  | Quarter ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Parent company |  | Consolidated |  | Parent company |  | Consolidated |  |
|  | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 |
| Gross revenue: |  |  |  |  |  |  |  |  |
| Retail - resale of goods | 9,794,078 | 8,394,117 | 9,966,910 | 8,451,944 | 4,777,614 | 4,244,671 | 4,906,936 | 4,274,873 |
| Retail - services rendered | 482,903 | 357,065 | 477,847 | 364,551 | 257,284 | 193,859 | 248,971 | 194,454 |
| Other services | - | - | 64,618 | 37,055 | - | - | 40,255 | 17,933 |
|  | 10,276,981 | 8,751,182 | 10,509,375 | 8,853,550 | 5,034,898 | 4,438,530 | 5,196,162 | 4,487,260 |
| Taxes and returns: |  |  |  |  |  |  |  |  |
| Retail - resale of goods | $(1,775,839)$ | $(1,487,276)$ | $(1,814,035)$ | $(1,497,268)$ | $(827,688)$ | $(760,277)$ | $(857,078)$ | $(765,770)$ |
| Retail - services rendered | $(52,465)$ | $(43,768)$ | $(52,487)$ | $(43,808)$ | $(27,779)$ | $(23,807)$ | $(27,788)$ | $(23,841)$ |
| Other services | - | - | $(5,767)$ | $(3,026)$ | - | - | $(3,194)$ | $(1,464)$ |
|  | $(1,828,304)$ | $(1,531,044)$ | $(1,872,289)$ | $(1,544,102)$ | $(855,467)$ | $(784,084)$ | $(888,060)$ | $(791,075)$ |
| Net sales | 8,448,677 | 7,220,138 | 8,637,086 | 7,309,448 | 4,179,431 | 3,654,446 | 4,308,102 | 3,696,185 |

23. Cost of goods resold and services rendered

| Semester ended |  |  |  | Quarter ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Parent company |  | Consolidated |  | Parent company |  | Consolidated |  |
| 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 |
| $(6,216,113)$ | $(5,115,443)$ | $(6,305,368)$ | $(5,149,037)$ | $(3,137,501)$ | $(2,566,197)$ | $(3,201,352)$ | $(2,586,061)$ |
| - |  | $(28,065)$ | $(9,032)$ | - |  | $(14,516)$ | $(2,100)$ |
| $(6,216,113)$ | $(5,115,443)$ | $(6,333,433)$ | $(5,158,069)$ | $(3,137,501)$ | $(2,566,197)$ | $(3,215,868)$ | $(2,588,161)$ |

## 24. Information on the nature of expenses and other operating revenues

The Company's statement of profit or loss is presented based on the classification of the expenses according to their functions. The information on the nature of these expenses recognized in the income statement is as follows:

|  | Semester ended |  |  |  | Quarter ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Parent company |  | Consolidated |  | Parent company |  | Consolidated |  |
|  | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 |
| Personnel expenses | $(888,354)$ | $(699,424)$ | $(912,452)$ | $(703,743)$ | $(482,983)$ | $(356,837)$ | $(498,923)$ | $(359,290)$ |
| Expenses from services rendered | $(457,458)$ | $(440,471)$ | $(487,715)$ | $(451,870)$ | $(209,856)$ | $(225,640)$ | $(232,021)$ | $(231,069)$ |
| Other | $(152,064)$ | $(373,473)$ | $(100,179)$ | $(388,244)$ | $(22,198)$ | $(193,170)$ | 34,313 | $(199,821)$ |
| Total | $(1,497,876)$ | $(1,513,368)$ | $(1,500,346)$ | $(1,543,857)$ | $(715,037)$ | $(775,647)$ | $(696,631)$ | $(790,180)$ |
|  | Parent | mpany | Con | dated | Parent c | ompany | Conso | dated |
|  | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 |
| Classified by function as: |  |  |  |  |  |  |  |  |
| Sales expenses | $(1,384,522)$ | $(1,289,400)$ | (1,419,172) | $(1,303,246)$ | $(699,528)$ | $(654,698)$ | $(726,195)$ | $(661,373)$ |
| Administrative and general expenses | $(254,675)$ | $(251,941)$ | $(291,109)$ | $(270,509)$ | $(131,232)$ | $(128,735)$ | $(154,834)$ | $(137,569)$ |
| Other operating revenues, net (Note 25) | 141,321 | 27,973 | 209,935 | 29,898 | 115,723 | 7,786 | 184,398 | 8,762 |
| Total | $(1,497,876)$ | $(1,513,368)$ | $(1,500,346)$ | $(1,543,857)$ | $(715,037)$ | $(775,647)$ | $(696,631)$ | $(790,180)$ |

Freight expenses related to the transportation of goods from distribution centers (CDs) to physical stores and the delivery of products resold to customers are classified as sales expenses.
25. Other operating revenues, net

| (Gain) Loss on sale of fixed assets | 2,962 | (281) | 2,962 | (281) | 116 | (137) | 116 | (137) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Recognition of deferred revenue (a) | 25,728 | 21,407 | 25,728 | 21,407 | 12,864 | 10,704 | 12,864 | 10,704 |
| Non-recurring tax effects (b) | 185,221 | 10,595 | 254,209 | 12,486 | 169,221 | - | 238,209 | 945 |
| Other non-current expenses (c) | $(72,590)$ | $(3,748)$ | $(72,964)$ | $(3,714)$ | $(66,478)$ | $(2,781)$ | $(66,791)$ | $(2,750)$ |
| Total | 141,321 | 27,973 | 209,935 | 29,898 | 115,723 | 7,786 | 184,398 | 8,762 |

(a) Refers to the recognition of deferred revenue by assignment of exploration rights, as described under Note 18.
(b) It refers to the recognition of the effects determined and recorded for the final decision on the Company's and its subsidiaries' shares for the exclusion of ICMS from the PIS and COFINS calculation base, as shown in Note 10, net of attorney's and advisor's fees involved in the calculation of the amounts recorded, as well as the effects of adding a tax provision, as described in Note 20.
(c)

Expenses related to supplementary costs for the acquisition of Netshoes, bonuses paid and pre-operating store expenses.
26. Financial income (loss)

Financial revenues:
Interest from the sale of extended guarantee Yield from interest earning bank deposits and securities
Interest from the sale of goods - interest in arrears in receipts
Inflation adjustment (a)
Other

| Semester ended |  |  |  | Quarter ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Parent company |  | Consolidated |  | Parent company |  | Consolidated |  |
| 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 |
| 27,819 | 33,692 | 27,819 | 33,692 | 12,969 | 21,248 | 12,969 | 21,248 |
| 7,955 | 15,608 | 3,749 | 3,740 | 3,953 | 5,327 | 2,306 | 2,444 |
| 3,427 | 2,654 | 3,427 | 2,654 | 1,816 | 1,399 | 1,766 | 1,399 |
| 429,159 | 22,548 | 475,101 | 22,548 | 409,263 | 14,192 | 455,205 | 14,192 |
| 7,591 | 647 | 7,591 | 647 | 7,420 | 234 | 7,419 | 234 |
| 475,951 | 75,149 | 517,687 | 63,281 | 435,421 | 42,400 | 479,665 | 39,517 |
| $(15,577)$ | $(32,027)$ | $(21,705)$ | $(32,027)$ | $(8,656)$ | $(15,152)$ | $(14,743)$ | $(15,152)$ |
| $(67,155)$ | , | $(67,679)$ | (138,749) | $(45,896)$ | (79,402) | $(46,420)$ | (79, - |
| $(213,434)$ | $(138,078)$ | $(215,699)$ | $(138,749)$ | $(120,545)$ | $(79,402)$ | $(122,065)$ | $(79,673)$ |
| $(16,607)$ | $(10,121)$ | $(16,607)$ | $(10,121)$ | $(7,625)$ | $(7,522)$ | $(7,625)$ | $(7,522)$ |
| $(22,521)$ | (14,394) ${ }^{-}$ | $(22,521)$ | (14,718) | $(20,449)$ | (9,510) | $(20,449)$ | (0,731) |
| $(15,778)$ | $(14,394)$ | $(16,420)$ | $(14,718)$ | $(11,852)$ | $(9,510)$ | $(12,373)$ | $(9,731)$ |
| $(351,072)$ | $(194,620)$ | $(360,631)$ | $(195,615)$ | $(215,023)$ | $(111,586)$ | $(223,675)$ | $(112,078)$ |
| 124,879 | $(119,471)$ | 157,056 | $(132,334)$ | 220,398 | $(69,186)$ | 255,990 | $(72,561)$ |

Financial expenses:
Interest on loans and financing
Interest on leasing operations
Charges on credit card advances
Provision for loss from interest on extended guarantee
Financial income tax
Other
Net financial income (loss)
(a) It basically refers to the monetary restatement of the effects determined and recorded for the final decision on the Company's and its subsidiaries' lawsuits on the exclusion of ICMS in the PIS and COFINS calculation basis, as shown in Note 10.

## 27. Information per business segment

To manage its business taking into consideration its financial and operating activities, the Company classified its business into Retail, Financial Operations, Insurance Operations and Other Services. These divisions are considered as the primary segments for information disclosure. The main characteristics of these divisions are as follows:

Retail - basically the resale of goods and provision of services in the Company's stores and ecommerce (traditional e-commerce and marketplace);

Financial operations - through the jointly-owned subsidiary Luizacred, mainly engaged in granting of credit to the Company's customers for acquisition of products;

Insurance operations - through the jointly-owned subsidiary Luizaseg, mainly engaged in the offer of extended warranties of products purchased by the Company's customers;

Other services - sum of services rendered in consortium management through its subsidiary LAC, mainly engaged in the management of consortia to the Company's customers for the purchase of products; and management of product delivery services, through its subsidiary Logbee and software development services through the subsidiaries of Grupo Softbox.

The Company's sales are fully made in the Brazilian territory and, considering retail operations, there is no concentration of customers or of products and services offered.

## Statements of profit or loss

Gross revenue
Deductions from revenue
Net revenue of the segment
Costs
Gross income

## Sales expenses

Administrative and general expenses Allowance for doubtful accounts Depreciation and amortization Equity in net income of subsidiaries Other operating revenues
Financial revenues
Financial expenses
Income tax and social contribution Net revenue for the period

| 06/30/2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Retail <br> (a) | Financial operations | Insurance operations | Other services | Elimination $s$ (b) | Consolidated |
| $\begin{array}{r} 10,455,665 \\ (1,866,522) \\ \hline \end{array}$ | 613,315 | 127,698 | $\begin{array}{r} 64,618 \\ (5,767) \\ \hline \end{array}$ | $(751,921)$ | $\begin{array}{r} 10,509,375 \\ (1,872,289) \\ \hline \end{array}$ |
| 8,589,143 | 613,315 | 127,698 | 58,851 | $(751,921)$ | 8,637,086 |
| $(6,305,368)$ | $(61,994)$ | $(13,046)$ | $(35,242)$ | 82,217 | $(6,333,433)$ |
| 2,283,775 | 551,321 | 114,652 | 23,609 | $(669,704)$ | 2,303,653 |
| $(1,420,619)$ | $(203,770)$ | $(100,265)$ | $(2,282)$ | 307,764 | $(1,419,172)$ |
| $(272,499)$ | $(7,344)$ | $(9,793)$ | $(18,610)$ | 17,137 | $(291,109)$ |
| $(25,600)$ | $(328,862)$ | - | - | 328,862 | $(25,600)$ |
| $(200,329)$ | $(2,965)$ | $(2,512)$ | (453) | 5,477 | $(200,782)$ |
| (186) | - | - | - | $(2,224)$ | $(2,410)$ |
| 210,237 | $(15,423)$ | $(2,336)$ | (304) | 17,761 | 209,935 |
| 516,147 | - | 9,111 | 1,540 | $(9,111)$ | 517,687 |
| $(360,393)$ | - | (24) | (238) | 24 | $(360,631)$ |
| $(211,803)$ | 2,624 | $(6,824)$ | $(1,038)$ | 4,200 | $(212,841)$ |
| 518,730 | $(4,419)$ | 2,009 | 2,224 | 186 | 518,730 |

## Equity accounting reconciliation

| Equity in investments - Other services (Note 12) | $\mathbf{2 , 2 2 4}$ |
| :--- | ---: |
| Equity in investments - Luizacred (Note 13) | $(\mathbf{4 , 4 1 9 )}$ |
| Equity in investments - Luizaseg (Note 13) | $\mathbf{2 , 0 0 9}$ |
| $(=)$ Equity in investments of the retail segment | $(\mathbf{1 8 6 )}$ |
| (-) Elimination effect - Other services | $(\mathbf{2 , 2 2 4 )}$ |
| $(=)$ Consolidated equity in investments | $\mathbf{( 2 , 4 1 0 )}$ |

a) The retail segment is represented by consolidated amounts contemplating the results of Magazine Luiza S.A., Época Cosméticos, Integra Commerce and Netshoes. In the retail segment, the equity in investments line contemplates net income from financial operations, insurance and other services, once this amount is contained in the profit or loss amounts of the segment used by the main operations management.

Eliminations are represented mainly by the effects of the segments of financial operations and insurance operations, which are presented in a proportional manner above, nevertheless are included only in one line of equity in investments in the consolidated financial statements of the Company.

## Statements of profit or loss

Gross revenue
Deductions from revenue Net revenue of the segment
Costs
Gross income
Sales expenses
Administrative and general expenses
Allowance for doubtful accounts
Depreciation and amortization
Equity in net income of subsidiaries
Other operating revenues

| 06/30/2018 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Retail <br> (a) | Financial operations | Insurance operations | Other services | $\begin{aligned} & \text { Elimination } \\ & \text { s } \\ & \text { (b) } \end{aligned}$ | Consolidated |
| $\begin{array}{r} 8,822,092 \\ (1,541,076) \\ \hline \end{array}$ | 462,301 | 106,215 | $\begin{gathered} 37,332 \\ (3,026) \\ \hline \end{gathered}$ | $(574,390)$ | $\begin{array}{r} 8,853,550 \\ (1,544,102) \\ \hline \end{array}$ |
| 7,281,016 | 462,301 | 106,215 | 34,306 | $(574,390)$ | 7,309,448 |
| (5,149,037) | $(40,953)$ | $(9,958)$ | $(14,629)$ | 56,508 | $(5,158,069)$ |
| 2,131,979 | 421,348 | 96,257 | 19,677 | $(517,882)$ | 2,151,379 |
| $(1,303,523)$ | $(174,366)$ | $(78,705)$ |  | 253,348 | $(1,303,246)$ |
| $(256,136)$ | $(4,877)$ | $(8,665)$ | $(14,373)$ | 13,542 | $(270,509)$ |
| $(27,599)$ | $(180,678)$ |  |  | 180,678 | $(27,599)$ |
| $(76,174)$ | $(2,970)$ | $(2,365)$ | (183) | 5,335 | $(76,357)$ |
| 37,053 |  |  | - | $(4,070)$ | 32,983 |
| 29,870 | $(7,609)$ | $(2,569)$ | 28 | 10,178 | 29,898 |
| 62,144 |  | 8,737 | 1,137 | $(8,737)$ | 63,281 |
| $(195,533)$ |  | (30) | (82) | 30 | $(195,615)$ |
| $(113,852)$ | $(23,754)$ | $(6,771)$ | $(2,134)$ | 30,525 | $(115,986)$ |
| 288,229 | 27,094 | 5,889 | 4,070 | $(37,053)$ | 288,229 |

Equity accounting reconciliation
Equity in investments- LAC
Equity in investments - Luizacred

| 4,070 |
| ---: |
| 27,094 |
| 5,889 |
| 37,053 |
| $(4,070)$ |
| 32,983 |

a) The retail segment is represented by consolidated amounts contemplating the results of Magazine Luiza S.A., Época Cosméticos and Integra Commerce. In the retail segment, the equity in investments line contemplates net income from financial operations, insurance and consortium management, once this amount is contained in the profit or loss amounts of the segment used by the main operations management

Eliminations are represented mainly by the effects of the segments of financial operations and insurance operations, which are presented in a proportional manner above, nevertheless are included only in one line of equity in investments in the consolidated financial statements of the Company.

## Statements of financial position

|  | 06/30/2019 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Retail (*) | Financial operations | Insurance operations | Other services |
| Assets |  |  |  |  |
| Cash and cash equivalents | 576,749 | 9,335 | 122 | 49,107 |
| Marketable securities and other financial assets | 439,922 | 36,616 | 234,578 | 1,438 |
| Accounts receivable | 1,464,199 | 4,244,754 | - | 8,075 |
| Inventories | 2,556,337 | - | - | - |
| Investments | 387,030 | - | - | - |
| Property and equipment, intangible assets and right-of-use | 4,234,284 | 61,505 | 35,592 | 5,664 |
| Other | 2,429,188 | 494,580 | 35,389 | 6,985 |
|  | 12,087,709 | 4,846,790 | 305,681 | 71,269 |
| Liabilities |  |  |  |  |
| Suppliers | 3,392,261 | - | 1,153 | 3,621 |
| Loans and financing and other financial |  |  |  |  |
| liabilities | 1,161,834 | - | - | 1,833 |
| Leases | 1,833,889 | - | - | - |
| Interbank deposits | - | 2,276,802 | 291 | - |
| Credit card operations | - | 1,959,493 | - | - |
| Technical Reserves - Insurance | - | - | 266,304 | - |
| Provision for tax, civil and labor contingency |  |  |  |  |
| Deferred revenue | 427,364 | 14,367 | 1,360 | - |
| Other | 1,308,072 | 245,667 | 26,805 | 16,231 |
|  | 8,976,763 | 4,562,949 | 295,913 | 22,486 |
| Shareholders' equity | 3,110,946 | 283,841 | 9,768 | 48,783 |

Reconciliation of investment
Investments in subsidiaries
Investment - LAC (Note 12)

| 40,314 |
| ---: |
| 10,016 |
| 43,091 |
| 93,421 |

Investments in jointly-controlled
Investment - Luizacred (Note 13)
Investment - Luizaseg (Note 13)

| 283,841 |
| ---: |
| 9,768 |
| 293,609 |

Total investments - Retail
(-) Elimination effect
387,030
(=) Total consolidated investments
293,609
(*)Consolidated balances contemplating the results of Magazine Luiza S.A, Época Cosméticos, Integra Commerce and Netshoes.

## Statements of financial position

|  | 2018 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Retail (*) | Financial operations | Insurance operations | Other services |
| Assets |  |  |  |  |
| Cash and cash equivalents | 549,048 | 8,671 | 121 | 46,796 |
| Marketable securities and other financial assets | 409,111 | 36,513 | 219,617 | - |
| Accounts receivable | 2,053,726 | 3,797,293 | - | 1,679 |
| Inventories | 2,810,248 | - |  | - |
| Investments | 395,227 | - | - |  |
| Property, plant and equipment and intangible |  |  |  |  |
| assets | 1,298,891 | 64,078 | 38,105 | 1,809 |
| Other | 1,248,382 | 244,401 | 34,026 | 3,277 |
|  | 8,764,633 | 4,150,956 | 291,869 | 53,561 |
| Liabilities |  |  |  |  |
| Suppliers | 4,101,560 | - | 1,051 | 3,155 |
| Loans and financing and other financial liabilities$454,087$ |  |  |  |  |
| Interbank deposits |  | 1,931,922 | - | - |
| Credit card operations | - | 1,737,286 | - | - |
| Technical Reserves - Insurance | - | - | 233,837 | - |
| Provision for tax, civil and labor contingency |  |  |  |  |
| Deferred revenue | 430,137 | 17,020 | - | - |
| Other | 1,098,533 | 110,812 | 35,368 | 12,401 |
|  | 6,461,761 | 3,862,694 | 271,667 | 16,356 |
| Shareholders' equity | 2,302,872 | 288,262 | 20,202 | 37,205 |


| Reconciliation of investment |  |
| :--- | ---: |
| Investments in subsidiaries |  |
| Investment - LAC (Note 12) | 36,542 |
| Investment - Logbee (Note 12) | 8,373 |
| Investment - Softbox (Note 12) | 41,850 |
| Investments in jointly-controlled | 86,765 |
| Investment - Luizacred (Note 13) |  |
| Investment - Luizaseg (Note 13) | 288,260 |
|  | 20,202 |
| Total investments - Retail | 308,462 |
| (-) Elimination effect | 395,227 |
| (=) Total consolidated investments | $(86,765)$ |

(*) Consolidated balances contemplating the results of Magazine Luiza S.A, Época Cosméticos and Integra Commerce

## 28. Financial instruments

## Capital risk management

The objectives of the Company through capital management are to safeguard the going concern capacity in order to offer continuous return to the Company's shareholders and benefits to other related parties, and to maintain an ideal capital structure to reduce this cost and maximize its funds allowing for the opening and remodeling of stores, new technologies, process improvement and advanced management methods.

The Company's capital structure comprises financial liabilities, cash and cash equivalents and marketable securities. Periodically, Management reviews the capital structure and its ability to settle its liabilities, as well as monitoring, on a timely basis, the average term of trade payables in relation to the average term of inventory turnover, taking prompt actions should these balance ratios pose significant imbalance.

The Company uses the non-GAAP performance measure adjusted net debt/adjusted EBITDA, as they believe such measure is a relevant metric for monitoring the Company's level of indebtedness, since it reflects the net consolidated funds available from the Company's operating cash flow for payment of its financial obligations. The Company defines the EBITDA as net income before income tax and social contribution, financial income and depreciation and amortization. The adjusted EBITDA consists of the EBITDA amount adjusted for extraordinary revenues or expenses. Adjusted EBITDA is necessary for understanding the actual value of the impact in the gross cash generation, excluding extraordinary events. Adjusted EBITDA is not a defined performance measure under IFRS. The Company's definition of adjusted EBTIDA may not be comparable with similarly titled performance measures disclosures by other companies.

The capital structure of the Company is presented as follows:

## Loans and financing

(+)Cash and cash equivalents
(+)Marketable securities and other financial assets
(+)Third-party credit cards
(+)Related party credit cards
Adjusted net cash

Shareholders' equity

| Parent company |  | Consolidated |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{0 6 / 3 0 / 2 0 1 9}$ | $\mathbf{1 2 / 3 1 / 2 0 1 8}$ | $\mathbf{0 6 / 3 0 / 2 0 1 9}$ | $\mathbf{1 2 / 3 1 / 2 0 1 8}$ |
| $\mathbf{( 1 , 1 3 5 , 9 6 4 )}$ | $(454,087)$ | $\mathbf{( 1 , 1 6 3 , 6 6 7 )}$ | $(455,967)$ |
| $\mathbf{4 8 2 , 6 0 6}$ | 548,553 | $\mathbf{6 2 5 , 7 0 5}$ | 599,087 |
| $\mathbf{4 3 9 , 8 7 2}$ | 409,111 | $\mathbf{4 4 1 , 3 6 0}$ | 409,325 |
| $\mathbf{7 8 6 , 8 4 4}$ | $1,477,322$ | $\mathbf{8 1 7 , 2 3 5}$ | $1,492,316$ |
| $\mathbf{6 8 , 1 7 2}$ | 106,687 | $\mathbf{6 8 , 1 7 2}$ | 106,687 |
| $\mathbf{6 4 1 , 5 3 0}$ | $2,087,586$ | $\mathbf{7 8 8 , 8 0 5}$ | $2,151,448$ |
| $\mathbf{3 , 1 1 0 , 9 4 6}$ | $2,302,872$ | $\mathbf{3 , 1 1 0 , 9 4 6}$ | $2,302,872$ |

## Categories of financial instruments

|  |  | Parent company |  |  |  | Consolidated |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 06/30/2019 |  | 12/31/2018 |  | 06/30/2019 |  | 12/31/2018 |  |
| Categories of financial instruments | Rating | Book | Fair value | Book | Fair value | Book | Fair value | Book | Fair value |
| Cash and banks | Amortized cost | 113,001 | 113,001 | 136,060 | 136,060 | 179,295 | 179,295 | 138,295 | 138,295 |
| Trade receivables - Credit and debit cards | FVTOCI | 805,330 | 805,330 | 1,491,289 | 1,491,289 | 835,721 | 835,721 | 1,506,283 | 1,506,283 |
| Other trade receivables | Amortized cost | 607,861 | 607,861 | 540,967 | 540,967 | 636,388 | 636,388 | 552,845 | 552,845 |
| Accounts receivable from related parties | Amortized cost | 293,812 | 293,812 | 86,948 | 86,948 | 58,064 | 58,064 | 83,503 | 83,503 |
| Receivables from related parties - Credit cards | FVTPL | - | - | 106,687 | 106,687 | - | - | 106,687 | 106,687 |
| Receivables from related parties - Credit cards | FVTOCI | 68,172 | 68,172 | - | - | 68,172 | 68,172 | - | - |
| Cash equivalents | FVTPL | 368,568 | 368,568 | 408,907 | 408,907 | 405,610 | 405,610 | 408,907 | 408,907 |
| Cash equivalents | Amortized cost | 1,037 | 1,037 | 803 | 803 | 40,880 | 40,880 | 7,494 | 7,494 |
| Securities | Amortized cost | 11,788 | 11,788 | 11,455 | 11,455 | 13,276 | 13,276 | 11,669 | 11,669 |
| Securities | FVTPL | 428,084 | 428,084 | 397,656 | 397,656 | 428,084 | 428,084 | 397,656 | 397,656 |
| Total financial assets |  | 2,697,653 | 2,697,653 | 3,180,772 | 3,180,772 | 2,665,490 | 2,665,490 | 3,213,339 | 3,213,339 |


| Categories of financial instruments | Rating | Parent company |  |  |  | Consolidated |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 06/30/2019 |  | 12/31/2018 |  | 06/30/2019 |  | 12/31/2018 |  |
|  |  | Book | Fair value | Book | Fair value | Book | Fair value | Book | Fair value |
| Suppliers | Amortized cost | 2,985,762 | 2,985,762 | 4,068,459 | 4,068,459 | 3,395,882 | 3,395,882 | 4,105,244 | 4,105,244 |
| Loans and financing | Amortized cost | 1,135,964 | 1,135,964 | 454,087 | 454,087 | 1,163,667 | 1,163,667 | 455,967 | 455,967 |
| Leases | Amortized cost | 1,760,196 | 1,760,196 | - | - | 1,833,889 | 1,833,889 | - | - |
| Accounts payable to related parties | Amortized cost | 113,045 | 113,045 | 125,353 | 125,353 | 113,050 | 113,050 | 125,383 | 125,383 |
| Total financial liabilities |  | 5,994,967 | 5,994,967 | 4,647,899 | 4,647,899 | 6,506,488 | 6,506,488 | 4,686,594 | 4,686,594 |

## Fair value measurement

All assets and liabilities for which the fair value is measured or disclosed in the interim financial information are classified within the fair value hierarchy described below, based on the lowest level of information that is significant to the fair value measurement as a whole:

Level 1 - Quoted market prices (unadjusted) in active markets for identical assets or liabilities;
Level 2 - Valuation techniques for which the lowest and significant level of information to measure the fair value directly or indirectly observable. The Company uses the discounted cash flow technique for measurement.

Level 3 - Valuation techniques for which the lowest and significant level of information to measure the fair value is unobservable.

The measurement at fair value of assets and liabilities of the Company is demonstrated below:

| Category of financial instruments - Assets | Rating | Parent company |  | Consolidated |  | Level |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 06/30/2019 | 12/31/2018 | 06/30/2019 | 12/31/2018 |  |
| Trade receivables - Credit and debit cards | FVTOCI | 805,330 | 1,491,289 | 835,721 | 1,506,283 | Level 2 |
| Receivables from related parties Credit cards | FVTPL | - | 106,687 | - | 106,687 | Level 2 |
| Receivables from related parties Credit cards | FVTOCI | 68,172 |  | 68,172 |  |  |
| Cash equivalents | FVTPL | 368,568 | 408,907 | 405,610 | 408,907 | Level 2 |
| Securities | FVTPL | 428,084 | 397,656 | 428,084 | 397,656 | Level 2 |
| Total financial assets |  | 1,670,154 | 2,404,539 | 1,737,587 | 2,419,533 |  |

## Evaluation techniques and significant unobservable inputs

Specific evaluation techniques used to value financial instruments, in accordance to the rules of level 2, include:

- Quoted market prices or quotations from financial institutions or brokers for similar instruments.
- Fair value of receivables from credit cards is determined based on assumptions usually used for the sale of similar assets.
- Other techniques, such as discounted cash flow analysis, are used to determine the fair value for the remaining financial instruments.


## Management of liquidity risk

The Company's Financial Management has the ultimate responsibility for the management of the liquidity risk and prepares an appropriate liquidity risk management model to manage funding requirements and short, medium and long-term liquidity management. The Company manages the liquidity risk through the continuous monitoring of estimated and actual cash flows, the combination of the maturity profiles of financial assets and liabilities and the maintenance of a close relationship with financial institutions, with regular disclosure of information to support credit decisions when external funds are necessary.

The table below details the remaining contractual maturity of the Company's financial liabilities and the contractual amortization terms. This table was prepared using the undiscounted cash flows of financial liabilities.

Contractual maturity is based on the most recent date when the Company should settle the related obligations:

Suppliers

| Book balance | Contractu al flow | $<1$ year | $\begin{gathered} 1-3 \\ \text { years } \end{gathered}$ | $\begin{gathered} >3 \\ \text { years } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| 3,395,882 | 3,395,882 | 3,395,882 |  |  |
| 1,163,667 | 1,161,834 | 41,525 | 1,116,355 | 3,954 |
| 113,050 | 113,050 | 113,050 |  |  |
| 1,833,889 | 2,451,155 | 339,839 | 706,830 | 1,404,486 |
| 17,013 | 20,601 | 4,753 | 7,925 | 7,923 |

Loans and financing
Related parties
Leases
$\begin{array}{rrrrr}\text {,833,889 } & \mathbf{2 , 4 5 1 , 1 5 5} & \mathbf{3 3 9 , 8 3 9} & \mathbf{7 0 6 , 8 3 0} & \mathbf{1 , 4 0 4 , 4 8 6} \\ \mathbf{1 7 , 0 1 3} & \mathbf{2 0 , 6 0 1} & \mathbf{4 , 7 5 3} & \mathbf{7 , 9 2 5} & \mathbf{7 , 9 2 3}\end{array}$
Other accounts payable ex-quotaholders

## Considerations on risks

The Company's business primarily comprises the retail sale of consumer goods, mainly home appliances, electronics, furniture and financial services, consumer financing for purchase of these goods and consortium related activities, created for the acquisition of vehicles, motorcycles, home appliances and real estate properties. The main market risk factors affecting the Company's business are as follows:

Credit risk: the risk arises from the possibility that the Company may incur losses due to nonreceipt of amounts billed to their customers, the consolidated balance of which amounts to $\mathrm{R} \$$ $1,238,015$ as at June 30, 2019 ( $R \$ 1,887,313$ as at December 31, 2018). A large part of the sales of the Company are made using the credit card as a form of payment, which is substantially securitized with the credit card administrators. For other receivables the Company evaluates also the risk as being low, due to the widespread sales, as a result of the large number of customers; however, there are no guarantees of actual receipt of the total balance of trade receivables due to the nature of the Company's activities. Nevertheless, the risk is managed by means of periodic analysis of default rate (with consistent criteria to support the requirements of IFRS 9) and the adoption of more efficient collection measures. As at June 30, 2019, the Company recorded pastdue or uncollectible balances, which terms were renegotiated, in the amount of $R \$ 8,593(R \$ 7,334$ as at December 31, 2019), which are included in the Company's analysis on the need to recognize an allowance for doubtful accounts.

The policy of the Company for investments in debt securities (financial investments) is to invest in securities that have ratings attributed by the main credit risk agencies, of at least Sovereign Credit Ratings (on a global scale). As at June 30, 2019, almost the total amount of investments held by the Company had such rating levels, reaching the amount of $R \$ 809,477(R \$ 821,604$ as at December 31, 2018) Company and $\mathrm{R} \$ 887,770$ ( $\mathrm{R} \$ 870,117$ as at December 31, 2018) Consolidated.

Market risk: arises from the slowdown of retail sales in the Brazilian economic environment. The risks involved in these transactions are managed by establishing operational and commercial policies, determining limits for derivative transactions, and constantly monitoring assumed positions. The main related risks are changes in the interest and foreign exchange rates.

Interest rate risk: the Company is exposed to floating interest rates tied to the "Interbank Deposit Certificate (CDI)", relating to financial investments and loans and financing in Brazilian Reais, for which it performed a sensitivity analysis, as described below.

As at June 30, 2019, Management carried out a sensitivity analysis, considering a probable scenario and scenarios of $25 \%$ and $50 \%$ increases in the expected interest rates. The probable scenario was measured using the future interest rates disclosed by B3 and/or BACEN, considering a CDI base rate of $6.40 \%$. The expected effects of interest expenses net of financial revenue from financial investments for the next three months are as follows:

|  | Parent company | Consolidated |
| :---: | :---: | :---: |
|  | 06/30/2019 | 06/30/2019 |
| Bank deposit certificates (Note 5) | 369,605 | 409,368 |
| Non-exclusive investment funds (Note 5) | - | 37,042 |
| Cash equivalents | 369,605 | 446,410 |
| Marketable securities (Note 6) | 439,872 | 441,360 |
| Total cash equivalents and marketable securities | 809,477 | 887,770 |
| Loans and financing (note 17) | $(1,135,964)$ | $(1,163,667)$ |
| Net exposure to interest rate risk | $(326,487)$ | $(275,897)$ |
| Interest to incur exposed to CDI |  |  |
| Impact on financial income, net of taxes |  |  |
| Probable Scenario I - rate 6.40\% | $(7,864)$ | $(7,478)$ |
| Scenario II - >25\% - rate 8.00\% | $(9,830)$ | $(9,347)$ |
| Scenario III ->50\% - rate 9.60\% | $(11,796)$ | $(11,216)$ |

Foreign exchange risk management: the Company uses derivative financial instruments with the purpose of meeting its market risk management requirements arising from mismatching between currencies and indexes. Derivative transactions are carried out through the Finance Department, pursuant to the strategies previously approve by the Company's Board of Directors.

Upon initial recognition of hedge, the Company formally classifies and reports the hedge ratio to which the Company intends to apply the hedge accounting, as well as the objective and the Management's risk management strategy to materialize the hedge.

The Company does not have any balance exposed to the exchange rate in the quarter.

## 29. Statements of cash flows

Changes in equity that do not affect the cash flows of the Company are as follows:

|  | Parent company |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 06/30/2019 | 06/30/2018 | 06/30/2019 | 06/30/2018 |
| Changes in fair value of financial assets | $(5,846)$ | 2,009 | $(5,846)$ | 3,098 |
| Dividends | - | - | - | $(50,000)$ |
| Initial adoption IFRS 9 and 15-FVOCI | - | (768) | - | (768) |
| Initial adoption IFRS 9 and 15-FVTPL | - | $(36,219)$ | - | $(36,219)$ |
| Initial adoption IFRS 9 and 15 - Jointly-owned subsidiaries | - | $(52,082)$ | - | $(52,082)$ |
| Initial adoption IFRS 9 and 15-IR/CS effect | - | 12,576 | - | 12,576 |
| Amounts payable to former shareholders | 15,582 | 5,000 | 15,582 | 5,000 |

## 30. Insurance coverage

The Company has insurance contracts with coverage determined in accordance with the advice of experts, taking into account the nature and degree of risk, in amounts considered sufficient to cover any losses on its assets and/or obligations.

The insurance coverage, as at June 30, 2019 and December 31, 2018, are demonstrated below:

|  | 06/30/2019 | $\mathbf{1 2 / 3 1 / 2 0 1 8}$ |
| :--- | ---: | ---: |
| Civil responsibility and D\&O | $\mathbf{1 0 0 , 0 0 0}$ | 70,000 |
| Sundry risks - inventory and property and equipment | $\mathbf{3 , 4 0 7 , 7 2 1}$ | $2,925,028$ |
| Vehicles | $\mathbf{2 0 , 1 5 6}$ | 22,872 |
|  | $3,017,900$ |  |

## 31. Subsequent events

### 31.1 Stock split

As at July 31, 2019, the Special General Meeting approved the splitting of the Company's stock to the ratio of 1 to 8 shares of the same nature. Accordingly, as determined by CPC 41/IAS 33, the balances of shares and income per share, disclosing in this quarterly information already consider the stock split effect.


[^0]:    Interim Financial Information - ITR - Quarterly
    information
    June 30, 2019
    (A free translation of the original report in Portuguese interim financial statements)

